## CompNet

## User Guide for the $\mathbf{9}^{\text {th }}$ Vintage of the CompNet Dataset

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## How to Become a User

To receive access, it is necessary to fill out an online request form in the data section of the CompNet-homepage. ${ }^{1}$ The CompNet staff will review the request and inform applicants about their decision. The processing time can be reduced if applicants provide sound information about themselves (e.g. CV) and their research project. The applicant will normally be informed about the decision within two weeks. Please note the terms and conditions and other important regulations regarding the usage of the data, which are described in detail on the application page.

In case of acceptance, applicants will receive an email with the necessary credentials to log into the system and access the $9^{\text {th }}$ (sample period up to 2021, but most countries up to 2020) data collection rounds for a period of six months. If needed, additional access to the previous $4^{\text {th }}$ (up to 2012), $5^{\text {th }}$ (up to 2013), $6^{\text {th }}$ (up to 2016), $7^{\text {th }}$ (up to 2017), and $8^{\text {th }}$ (up to 2019) Vintages can be requested in the application or, if needed, by mail at a later point. Note that the individual vintages differ not only by year coverage but also by variables included and methods applied to calculate indicators. We generally recommend using the latest vintage. A renewal of the data access is possible at the end of this period. The user will be contacted two weeks before the termination regarding a potential renewal. Questions related to technically accessing the data can be directed to $f d z @ i w h-h a l l e . d e$.

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## 1. Information Included in the User Guide

This user guide provides users of the $9^{\text {th }}$ Vintage of the CompNet dataset with all the necessary information to have an easy start with the dataset. The user guide represents the go-to guide for all dataset-related questions.

Chapter 2 gives a detailed overview of the dataset and provides information on how to find the information of interest. It includes information on the available countries, time span, target population, and the naming convention of the data files and variables. Chapter 3 provides an overview of the caveats and possible limitations of this version of the CompNet dataset. Chapter 4 illustrates key differences between the $8^{\text {th }}$ and the $9^{\text {th }}$ Vintage. The above chapters are augmented by an extensive appendix that provides detailed information, lists, and tables on:

- List of data folders (5.1),
- Detailed variable overview (5.2),
- Derivation of parametric indicators (5.3), ${ }^{2}$
- CompNet Data Collection and Harmonization (5.4):
- Confidentiality,
- Outlier routine,
- Weighting procedure,
- Data sources,
- Harmonization of input data/data preparation,
- List of macro sectors and industries (NACE Rev.2).

[^1]
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## 2. The $9^{\text {th }}$ Vintage CompNet Dataset

This chapter introduces the reader to the technical information necessary to use the dataset, including dataset structure, applied naming conventions, and information about the content of the different types of sub-datasets.

### 2.1 Sample, Time Range and Levels of Aggregation

The $9^{\text {th }}$ Vintage of CompNet dataset is an unbalanced panel dataset covering 22 European countries. The dataset includes a rich set of indicators from six roughly defined categories: Competition, Productivity, Labor, Trade, Finance, and Other.

These variables are available for two samples: The "all" sample and the " 20 e " sample. The "all" sample includes all firms in the target population, whereas the " 20 e " sample includes only firms with 20 or more employees. The main reason for having two samples is that in some countries, firms are legally obliged to report their balance sheet data only when certain size thresholds are met. ${ }^{3}$ CompNet reports " 20 e " to accommodate these differences and improve comparability between countries. Table 1 shows the samples and time spans available in the $9^{\text {th }}$ Vintage of the CompNet dataset.

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Table 1: Countries, Samples and Time Span

| Country | All firms | 20e | Time Span |
| :---: | :---: | :---: | :---: |
| Belgium | X | X | 2000-2020 |
| Croatia | X | X | 2002-2021 |
| Czech Republic | X | X | 2005-2020 |
| Denmark | X | X | 2001-2020 |
| Finland | X | X | 1999-2020 |
| France | $\mathbf{X}^{1}$ | X | 2003-2020 |
| Germany |  | $\mathrm{X}^{2}$ | 2001-2018 ${ }^{3}$ |
| Hungary | X | X | 2003-2020 |
| Italy | X | X | 2006-2020 |
| Latvia | X | X | 2007-2019 |
| Lithuania | X | X | 2000-2020 |
| Malta | X | X | 2010-2020 ${ }^{4}$ |
| Netherlands | X | X | 2007-2019 |
| Poland |  | X | 2002-2020 |
| Portugal | X | X | 2004-2020 ${ }^{5}$ |
| Romania |  | X | 2005-2020 |
| Slovakia |  | X | 2000-2020 |
| Slovenia | X | X | 2002-2021 |
| Spain | X | X | 2008-2020 |
| Sweden | X | X | 2003-2020 |
| Switzerland | X | X | 2009-2020 |
| United Kingdom |  | $\mathrm{X}^{6}$ | 1997-2019 |

[^3]
## Target Population:

The CompNet dataset covers non-financial corporations with at least one employee covering the macroeconomic sectors as in table 25 . This definition is consistent with category S. 11 in

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the European System of Accounts, except for sector 19, which, due to its small number of firms, is not covered by the CompNet dataset. ${ }^{4}$ It consists of institutional units which are independent legal entities ${ }^{5}$ and market producers, whose main activity is the production of goods and non-financial services (excluding sole proprietors). We refer to these independent legal entities as firms henceforth, and we elaborate further about the units of observation in section 3.3.1. The non-financial corporation sector also includes non-financial quasicorporations. Detailed information on the sectors covered by the CompNet dataset is provided in Section 5.4.6, in the appendix.

Most countries in CompNet provide a sample from the underlying target population. To iron out sampling differences within and across countries, CompNet applies a granular reweighting procedure to generate its micro-data-based aggregate statistics for the target population. More details on the weighting procedure are given in Section 5.4.3. Generally, populationweighted datasets reflect the underlying population to the best extent possible, whereas unweighted statistics show characteristics of the underlying sample directly.

## Levels of Aggregation (or Dimensions):

Indicators available in the CompNet dataset are aggregated to different levels, e.g. according to different sector definitions or firm sizes. The available levels of aggregation are Country, Macro-Sector ${ }^{6}$, Macro-Sector-Size-Class, Industry 2-digits ${ }^{7}$, NUTS $2^{8}$, firm age ${ }^{9}$, and technology and knowledge intensity.

The Macro-Sector aggregation is a single-digit industry classification based on the NACE Rev. 2 sections. Section 5.4.6, in the appendix, contains a detailed definition of the Macro-Sector and industry-level aggregation.

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Most countries consistently used the NUTS 22016 classification for all periods. However, in the case of the Netherlands, no NUTS-classification could be provided ${ }^{10}$. In some countries, it is possible that the regional classification is missing for a subgroup of firms. CompNet tables typically report statistics on this "missing" category, too, which allows users to assess the regional representativeness of the underlying firm sample. It should also be noted that, diverging from the official Eurostat regional statistics, the NUTS 2 classification for multi-plant enterprises is not assigned according to the location of the local production units, but rather according to the location of the firm`s headquarter.

Please note that all total factor productivity variables and (non-monetary) marginal productivity variables are only available at the 2-digit industry aggregation level. ${ }^{11}$

The size-class definitions, shown in Table 2, follow the Eurostat classification system, except that the Eurostat SBS size class 1 also contains firms with 0 employees:

Table 2: Size-Class Definitions

| Size Class 1 | Size Class 2 | Size Class 3 | Size Class 4 | Size Class 5 |
| :---: | :---: | :---: | :---: | :---: |
| 1-9 empl. | $10-19$ empl. | $20-49$ empl. | 50-249 empl. | >249 empl. |

The age of firms dimension classifies firms into two categories, as shown in Table 3:

Table 3: Firms' Age Dimension

| Young firms $=1$ | Old firms $=2$ |
| :---: | :---: |
| 5 years or younger. | Older than 5 years. |

The technology and knowledge intensity dimension classifies firms based on the level of technological intensity within the manufacturing sector and the level of knowledge intensity within the service sectors, following Eurostat ${ }^{12}$ in its aggregation of the manufacturing sector and services, according to the technological intensity and knowledge intensity, respectively, at the 2 -digit industry level. Table 26 illustrates the classification of 2-digit industries by

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technological intensity aggregated within the manufacturing sector and within the service sectors.

### 2.2 Structure of the $9^{\text {th }}$ Vintage of the CompNet Dataset

The CompNet dataset consists of a large number of data files saved in thematic folders, each containing different types of datasets. Figure 1 shows the folder structure of the dataset.

The files in the dataset are provided as Stata (.dta) files. ${ }^{13}$ All files forming the dataset have unique names. The logic of the file naming convention, as well as the peculiarities of the subsets, are described below.

Figure 1: Structure of the Dataset


Each of the two samples, "all" and " 20 e ", is
the weigaliable in two versions:
the weighted version, and the unweighted
version.

## The Naming Convention of the Data Files:

In general, file names follow the pattern content_dimension_sample_weighting.dta to specify

1. Content The dataset's theme, and, if applicable, the main variable of interest (Examples: unconditional in the Descriptives folder, jd_[group], for a specific file in JointDistributions; or $t m$ for a Transition Matrix).
2. Dimension The level of aggregation of the dataset
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(i.e. country, macro-sector, macro-sector-size class, NUTS2, 2-digit industry, firm age, and technological intensity).
3. Sample
4. Weighting

Indicates the sample the dataset is built on:

1. "all" includes all firms with at least 1 employee.
2. " 20 e " includes all firms with at least 20 employees.
"weighted" and "unweighted" for the population-weighted and -unweighted sample version, respectively. Section 3.2.1 and Section 5.4.3 provide details about the population and the sample, and the weighting procedure.

Sample and weighting information are consistent with the overall folders of the complete dataset.

Within each file, the observations are identified by country - dimension - year, where dimension is indicating the level of aggregation, which is only featured on levels below the country level itself. Depending on the respective file types, additional identifiers are featured which are described in the following, alongside more details and explanations about the specific contents of the three different thematic folders.

### 2.2.1 Descriptives

The descriptive folder includes two types of datasets: Unconditional distributions ("Unconditionals") of variables, and aggregate variable decompositions, including aggregate productivity decompositions ("Decompositions").

## Unconditionals

The unconditional datasets provide the distributions for all indicators available in CompNet. These distributions (and files) are called unconditional because they are given for each indicator and firm sample (as defined by the panel) separately, without encompassing information about other indicators or firm populations. The unconditional distribution of each indicator is described by its percentiles, first four moments (i.e. mean, standard deviation, skewness, and kurtosis), and the number of firms in the respective panel subset, as well as the

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sum of weights, i.e. the underlying population of firms per cell in the population-weighted versions.

All unconditional datasets can be recognized by the content prefix "unconditional_" in their file names. They are available for the country, macro-sector, macro-sector-size-class, 2-digit NACE Rev. 2 industry, NUTS2, firms' age, and technological intensity dimensions, each for both the "all" sample and the " 20 e " sample and both as weighted and unweighted versions and identified by the according suffix as follows: "unconditional_dimension_sample_[un]weighted." Table 17, in the Appendix, provides a list of all variables available in the unconditional descriptive files.

## Decompositions

The decompositions are datasets that contain the calculations of different aggregate variable decompositions for efficiency and productivity measures as well as other variables. The files can be recognized by the content-prefix "fhk_decomp" and "op_decomp". These stand for decompositions in line with the methodology in Foster et al. (2006) and Olley and Pakes (1996), respectively. Both decompositions are available for seven different levels of aggregation: country, macro-sector, macro-sector-size-class, industry 2-digits, NUTS2, firms' age, and technological intensity. The Foster decompositions are available only as populationweighted versions. Among the indicators in this dataset, the user can find the decomposition of sector productivity into the unweighted mean and covariance term between productivity and the applied weight of economic activity (e.g. size). Further information on the computation of these indicators can be found in Section 5.3.2 of the appendix and the original articles. Table 18 and Table 19, in the Appendix, provide the lists of variables in the decomposition dataset. Additionally to country-[dimension]-year these files feature the weight_type as an additional identifier reflecting novel alternative input-weighting approaches of the $9^{\text {th }}$ vintage.

## Example 1: File Names

The dataset that contains general unconditional descriptive statistics for the weighted sample including all firms, at country level, is called

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### 2.2.2 Joint Distributions

Joint distributions give the percentiles and sample moments of a summarized variable under the condition that the respective firm sample is defined by the percentiles of another variable, i.e. that all firms in the sample are similar in terms of the conditioning variable. ${ }^{14}$ If the conditional variable is discrete, its levels (instead of percentiles) define the samples for which the conditional distributions of the summarized variable are calculated. Hence, in the Joint Distributions observations are additionally identified by the by_var, i.e. the conditioning variable, and the by_var_value, i.e. its characteristic value.

A joint distribution requires that each analyzed firm reports all variables within a jointdistribution file in a given year. In order to analyze the largest possible number of firms, the $9^{\text {th }}$ Vintage provides joint distributions for variables from ten separate thematic groups, shown in Table 4. Each group consists of conditional variables and summarized variables. The conditional distributions are provided for both, but the latter are not used as conditioning variables. Please note that the files are identified by the abbreviated short group names, given in column two of Table 4, such that the content-prefix of the file name is jd_[group_name].

The unweighted conditional distributions describe the firm sample. The weighted versions use inverse probability weighting within the strata defined in the calculation, i.e., a country-year-2-digit-industry-size-class bin (this is not necessarily the strata of the survey data collection) to describe the population of firms. ${ }^{15}$ Within each group, all conditional distributions are derived from the same sample of firms and weights (i.e., each joint distribution file contains only firms providing information on all contained variables). ${ }^{16}$ Because conditional distributions require all underlying firms to report complete data on all variables described in the respective distribution, all groups use distinct samples, which means that conditional distributions are not necessarily comparable across group files, because the samples and weights (if applicable) differ. So, this caveat applies to both the unweighted version and the weighted one. ${ }^{17}$

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Table 4: Variables in the Joint Distributions, by Group

| Group Topic | Short name | Summary | Variables | Description |
| :---: | :---: | :---: | :---: | :---: |
| Input | inp | Labor <br> Labor cost <br> Wages <br> Capital <br> Top10- <br> dummies | LV21_I | Labor: number of employees in headcounts |
|  |  |  | LR01_Ic_va | Ratio: wageshare: nom. labor cost / nom. valueadded |
|  |  |  | LV24_rwage | Real wage |
|  |  |  | FR35_va_rev | Ratio: nom. valueadded / nom. revenue |
|  |  |  | FV18_rva | Real value-added, computed as deflated nom. value added; nom. va $=$ nom. revenue nom. intermediate inputs |
|  |  |  | FV17_rrev | Real revenue |
|  |  |  | FR30_rk_I | Ratio: capital intensity: real capital / labor |
|  |  |  | PV03_Inlprod_va | Log labor productivity, real value added based: In(rva/l) |
|  |  |  | FV14_rk | Real capital |
|  |  |  | PV05_Insr_cs | Log. Solow residual, weights in CD from cost shares |
|  |  |  | FD02_t10_rev_C | $D=1$, if firm is among Top10 revenue firms, country level |
|  |  |  | FD10_t10_rva_C | $D=1$, if firm is among Top10 real value-added firms, country level |
|  |  |  | LD01_t10_I_C | $D=1$, if Top10 firm by employee-number, country level |
|  |  |  | FD18_t10_rva_2D | $D=1$, if firm is among Top10 real value-added firms, sector level |
|  |  |  | FD04_t10_rev_2D | $D=1$, if firm is among Top10 revenue firms, sector level |
|  |  |  | LD03_t10_I_2D | $D=1$, if Top10 firm by employee-number, sector level |
|  |  |  | LD02_t10_I_M | $D=1$, if Top10 firm by employee-number, mac-sector level. |

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| Group Topic | Short name | Summary | Variables | Description |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | FD03_t10_rev_M | $D=1$, if firm is among Top10 revenue firms, mac-sector level |
|  |  |  | FD14_t10_rva_M | $D=1$, if firm is among Top10 real value-added firms, mac-sector level |
| Productivity | prod | TFP <br> Markup \& markdown | PEi9_In_tfp_0 | Log TFP - Specification 0 (CD, cost shares, quant.) |
|  |  |  | PEjO_In_tfp_1 | Log TFP - Specification 1 (CD, OLS, quant.) |
|  |  |  | PEj1_In_tfp_2 | Log TFP - Specification 2 (TL, OLS, quant.) |
|  |  |  | CE32_markdown_I_0 | Labor markdown Specification 0 (CD, cost shares, quant.) |
|  |  |  | CE33_markdown_I_1 | Labor markdown Specification 1 (CD, OLS, quant.) |
|  |  |  | CE34_markdown_1_2 | Labor markdown Specification 2 (TL, OLS, quant.) |
|  |  |  | CE44_markup_0 | Markup - Specification 0 (CD, cost shares, quant.) |
|  |  |  | CE45_markup_1 | Markup - Specification 1 (CD, OLS, quant.) |
|  |  |  | CE46_markup_2 | Markup - Specification 2 (TL, OLS, quant.) |
|  |  |  | CE58_markdown_l_5 | Labor markdown Specification 5 (TL, OLS, rev.) |
|  |  |  | CE62_markdown_m_5 | Intermediate input markdown Specification 5 (TL, OLS, rev.) |
|  |  |  | CE56_markdown_k_5 | Capital markdownSpecification 5 (TL, OLS, rev.) |
| Finance | fin | Access to credit | FD01_safe | $\begin{aligned} & \mathrm{D}=1 \text {, if firm is } \\ & \text { financially constrained } \end{aligned}$ |
| Trade | trad | Import/Expor $t$ ratios | Conditioning variables |  |
|  |  |  | TC03_exp_top10 | Categorical variable indicating large exporters (see 5.2.5) |

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| Group Topic | Short <br> name | Summary <br> Categorical <br> variables for <br> large <br> importers/ex <br> porters <br> Imports/Expo <br> rts relative to <br> revenue | TC06_imp_top10 | TC00_exp_dest |
| :--- | :--- | :--- | :--- | :--- |

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| Group Topic | Short <br> name | Summary | Variables | Description |
| :--- | :--- | :--- | :--- | :--- |
| Firm |  |  |  |  |
| Demography | demo | Firm age <br> Growth rate <br> of young and <br> old firms | OC00_firm_age | CC01_young_high |

To enable cross-group comparisons based on consistent samples without compromising the sample sizes, additional conditional distributions are available for each unique pairwise combination of groups (e.g. Finance-Trade [fin_trad]). These pairs, shown in Table 5, combine the conditional and summarized variables of the two respective groups and report the resulting joint distributions for a homogenous sample using the same weights. Please note that each of these paired groups, too, is based on a unique sample. In other words, all joint distributions inside a given combined group file (e.g. Finance-Trade) are comparable to one another. Comparison between different groups (e.g. Finance-Growth and Finance-Trade) is possible for the weighted versions, under the assumption that the population weighting eliminates sample selection issues.

Therefore, these groups including all their pairwise combinations are featured in the JD files for all aggregation levels, as well as both samples and population-weighting versions. The following examples illustrate the logic of the naming convention for them. The joint distribution files are available at the country, macro-sector, macro-sector-size-class, industry

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2-digits, NUTS2, firms' age, and technological intensity dimensions for both the "all" sample and the " 20 e " sample in weighted and unweighted versions.

## Example 2: Joint Distribution File Name

The joint distribution file containing the real capital variable -which is part of the input group (inp, for short, please see Table 5 for the short names) and called FV14_rk (the identification code is explained in Section 2.3 ) - at the macro-sector for the weighted " 20 e " sample has the name:

## jd_inp_mac_sector_20e_weighted.dta

## Example 3: Joint Distribution File Name

The file containing the joint distribution of the real capital (input group: inp) conditional on firm age (demography group: demo) variable OCOO_firm_age, at the two-digit industry level for the unweighted "all firms" sample is called

## jd_inp_demo industry2d all_unweighted.dta

The ten thematic groups and their combinations result in a total number of 45 groups, listed in Table 5. Each pair exists only in one of two permutations, meaning that while e.g. the group Input-Finance (called inp_fin, in short) exists, no files exist for the group Finance-Input: The latter pair's content would be identical to that of the group pair Input-Finance and would differ in name only. ${ }^{18}$ This naming scheme and the use of a continuous joint distribution are illustrated in example 4 below.

Table 5: Overview of the Joint Distribution Group Combinations, Using the Short Names (Table 4)

| Group | inp | prod | fin | trad | trca | grow | demo | zomb | ifa | ene |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| inp | inp | inp_prod | inp_fin | inp_trad | inp_trca | inp_grow | inp_demo | inp_zomb | inp_ifa | inp_ene |
| prod |  | prod | prod_fin | prod_trad | prod_trca | prod_grow | prod_demo | prod_zomb | prod_ifa | prod_ene |
| fin |  |  | fin | fin_trad | fin_trca | fin_grow | fin_demo | fin_zomb | fin_ifa | fin_ene |
| trad |  |  |  | trad | trad_trca | trad_grow | trad_demo | trad_zomb | trad_ifa | trad_ene |
| trea |  |  |  |  | trca | trca_grow | trca_demo | trca_zomb | trca_ifa | trca_ene |
| grow |  |  |  |  |  | grow | grow_demo | grow_zomb | grow_ifa | grow_ene |
| demo |  |  |  |  |  |  | demo | demo_zomb | demo_ifa | demo_ene |
| zomb |  |  |  |  |  |  |  | zomb | zomb_ifa | zomb_ene |
| ifa |  |  |  |  |  |  |  |  | ifa | ifa_ene |
| ene |  |  |  |  |  |  |  |  |  | ene |

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A discrete conditional variable could be, e.g., a dummy variable that takes the value one for zombie firms and zero for non-distressed firms. The data file would then include all distributions of the summarized variables within a given country-dimension-year strata conditional upon the firm being a zombie or not a zombie. To condition on a continuous variable, for example, labor productivity, the dataset uses deciles of the variable (at the industry 2-digit aggregation level, quintiles are used instead of deciles). The distributions of the summarized indicators are provided given the deciles of firms' labor productivity within the respective country-dimension-year.

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## Example 4: Working with Joint Distributions

Figure 2 shows an example of a (continuous) joint distribution. ${ }^{19}$ In particular, it uses the variable PVO3_Inlprod_va to show the labor productivity distribution of firms for different deciles of the firm size (LV21_I; taken from the conditional variable called by_var) in Denmark in 2020. The conditional distribution shows that, at each percentile, log labor productivity seems to be slightly increasing, on average, when the size decile increases. However, the difference between the $10 \%$ least productive firms and the $90 \%$ most productive firms does not appear to be changing when the size decile increases.

Figure 2: Percentiles of Log Labor Productivity Distribution by Firm Size Centiles in Denmark, 2020.


### 2.2.3 Transition Matrices

The CompNet transition matrices track the evolution of firms over a three-year window and thereby allow researchers to study firm size dynamics (and others, see below) as well as the characteristics of firms with different growth performances over the respective period. Conditional on surviving the three-year period under study, firms are classified into quintiles based on the firm number of employees for year $t$ and $t-3$, respectively, both within a given

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country-dimension strata. For example, one can analyze the movement of firms across these quintiles, moving from size quintile 1 in $t-3$ to size quintile 5 in $t$. In addition, the transition matrices provide statistics on selected characteristics of firms at time $t-3$ and $t$, so that it is possible to analyze firms' features before and after their growth or shrinking.

The transition matrix datasets are indicated with the prefix " $t m$ " and are available at the macro-sector, and newly added in this vintage for technological intensity, and firms' age dimensions, all in weighted and unweighted versions. The size quintile in $t-3$ is indicated by $q t$ _ 3 and the size quintile in $t$ is indicated by $q t$, which is thus both additional identifiers in these datasets. The prefix 13 _ indicates firm characteristics as of $\mathrm{t}-3$, while the prefix g3_ indicates firms' annualized growth rates from $t-3$ to $t$. Additionally, for comparison, the files with the prefix "tm_unc" provide unconditional summary statistics for the specific firm sample that was used to compute the transition matrices, but without conditioning on the employment quintile transitions.

Novel additions in this vintage besides the new dimensions are also different tm_var versions. Previously the quintiles were only provided for the size distribution, but now they are also offered based on the distributions for value-added-based labor productivity or real revenue, within the respective dimensions.

### 2.3 Naming Convention of Variables

The naming convention for variables in the $9^{\text {th }}$ Vintage of the CompNet dataset continues the scheme of the $8^{\text {th }}$ Vintage. The code system from the last vintage is maintained and uniquely and consistently identifies variables by a combination of 4 characters, also across both vintages. Discontinued variables' codes are not featured any longer and new variable additions from the $9^{\text {th }}$ vintage have received a new code. This "identification code" can always be found at the beginning of each variable. ${ }^{20}$

## $g^{\text {th }}$ Vintage Variable Naming Scheme:

Every variable included in the $9^{\text {th }}$ Vintage of the CompNet dataset follows the pattern:
IdentificationCode_IndividualName_[Weightedby]_Suffix

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The (4-digit) identification code is built with three elements: the thematic category, the variable type, and the numerical code:

## CategoryTypeNumericalCode

The first letter of the code represents the category; the second letter indicates the variable type and the last two digits are arbitrary numbers (or lower-case letters) for unique identification.

The category corresponds to the topics covered by the CompNet dataset. Different types of variables contain information about the variable format and measurement. It is possible to directly understand from the identification code whether a variable is e.g. based on an estimate or represents a ratio. The numerical code system is used to distinguish different indicators within each category and variable group. For example, LCOO_Ic_rev, one approximation of the wage share in the CompNet dataset, is the ratio of labor costs over real revenue. It belongs to the "labor" category denote by the first letter " L " and represents a ratio, which is denoted by second letter " $R$ " for ratio. In some cases, the dataset includes more than 100 variables for a given category and variable group. In such cases, the previous numerical coding is extended by the following alpha-numeric sequence: $\{a 0, a 1, \ldots, a 9, b 0, b 1, \ldots, b 9, c 0$, c1...\}. Table 6 summarizes the details of the identification codes. Please be especially aware of the fact, that the identification codes are unique across the $8^{\text {th }}$ and $9^{\text {th }}$ vintages. ${ }^{21}$ In most cases, variables that have an equivalent in the last vintage will have the same code as before. At the same time variables and their codes from the $8^{\text {th }}$ vintage which are not part of the current vintage have disappeared. The latter also applies to cases where the definition of a variable has significantly changed. Details about these cases can be seen in the "Detailed Variables Overview" (Appendix Section 5.2).

Table 6: CompNet Identification Code

| Categories: | Variable Types: | Alpha-Numeric Code System (read vertically) |  |  |  |  |  | (optional) Growth Rates |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C - Competitiveness | C-Categorical | 00 | 06 | a0 | a6 | b2 | b8 | GH |
| F - Financial | D - Dummies | 01 |  | a1 | a7 | b3 | b9 | G1 |
| L- Labor | E-Estimates ${ }^{7}$ | 02 | ... | a2 | a8 | b4 | c0 | G3 |
| P - Productivity | R - Ratios | 03 | 09 | a3 | a9 | b5 | c1 |  |
| T-Trade | $V$-Values ${ }^{8}$ | 04 | 10 | a4 | b0 | b6 | c2 |  |
| O-Other |  | 05 | $99$ | a5 | b1 | b7 | ... |  |

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[^12]Coming back to the variable naming scheme, IndividualName stands for the abbreviation combination of the actual name of the individual variable. For example, the abbreviation combination "ener_rev" in the variable name "FR41_ener_rev_*" stands for the ratio of energy costs to sales revenue. The overview including the identification code, the individual variable name and a definition of all published output variables can be found in Section 5.2 in the appendix.

Growth rates of variables (calculated for selected variables) are reported as any other summarized variable in the dataset. To facilitate comparisons with the underlying variable, they do not receive their own code. Instead, they are identified by the additional two-digit suffix G\# following their underlying variable's four-digit code. The \# identifies the specific type of growth rate: For example, the variable real capital has the code FV14_rk, and the variables containing its growth rates from one year and three years ago are called FV14G1_rk and FV14G3_rk, respectively, where 1 and 3 denote the time dimension. Growth rates calculated according to Davis, Haltiwanger and Schuh (1996) are denoted by the third alternative suffix GH. These are one-year growth rates bounded between -2 and +2 .

Weightedby is used only for the aggregate variable decompositions within the decomposition files ${ }^{22}$ and indicates the applied input-weight. The input-weighting used here is not to be confused with weighting regarding the sample/population used elsewhere in this user guide. The labels indicating the weightings always start with a capital W and end with the abbreviation of the weighting method, e.g. Wrrv (which stands for "weighted by real revenue"). If no input-weighting was applied to a specific variable, this step will be skipped and the next component of the variable name, i.e. suffix will be reported directly. Table 7

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reports the different input-weighting methods used in the $9^{\text {th }}$ Vintage of the CompNet dataset for the decomposition variables ${ }^{23}$ including the applied abbreviation.

Table 7: Weighting Methods Used for the Decompositions

| Abbreviation | Meaning |
| :--- | :--- |
| rrv | Real revenue |
| ntc | Nominal total costs |
| nlc | Nominal labor cost |
| nrv | Nominal revenue |
| I | Labor |
| rva | Real value-added |
| nm | Nominal intermediate inputs |
| nvi | Nominal variable inputs |
| nen | Nominal energy inputs |
| nva | Nominal value-added |
| fte | Full time equivalents of <br> employment |
| rk | Real capital |
| kc | Capital cost |
| nk | Nominal capital |

The dataset provides a rich set of information for every variable included in the dataset. This includes descriptive statistics like the mean, percentiles or the number of firms with nonmissing values for the respective indicator. These statistics are identified by suffixes (Table 8) in the variable names.

Table 8: Suffixes

| Suffix | Meaning |
| :---: | :---: |
| p1, p5, p10, p25, p50, p75, p90, p95, p99 | Percentiles |
| $m n$ | Mean |
| sd | Standard deviation |
| skew | Skewness |
| kurt | Kurtosis |
| N | Number of observations |
| sw | Summed weights (= population number of firms) |
| umn | The input-unweighted mean in the OP decomposition |
| usw | Input-Unweighted summed (population-)weights in the OP decomposition |
| wmn | Input-weighted mean in the OP decomposition |

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| Cov | The covariance term in the OP decomposition |
| :--- | :--- |
| wth | Indicates the within-component in the FHK <br> decomposition |
| btw | Indicates between component in the FHK <br> decomposition |
| agg | Indicates the aggregate term in the FHK <br> decomposition |
| flag | Flag indicating whether moments are missing due to <br> confidentiality reasons. |
| iwmn | Indicates the mean value of the input weight; only <br> used in the decompositions. |

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## 3. Important Notes on Using the Dataset

This chapter highlights a few important features of the $9^{\text {th }}$ Vintage of the CompNet dataset and provides recommendations on how to deal with them while using the data. It is highly recommended to carefully review this section before starting an analysis with the $9^{\text {th }}$ Vintage. Topics range from technical intricacies to correctly interpreting and combining provided information. The purpose is to help the user avoid "technical" mistakes in using the dataset and enable him or her to conduct sound research with the data.

It is important to stress that the $9^{\text {th }}$ Vintage of the CompNet dataset addresses a multitude of caveats existing in the $8^{\text {th }}$ Vintage of the CompNet dataset, improving the accuracy and comparability of many variables. An overview of these improvements is included in Section 4. More information about the comparability of older CompNet data vintages can be found in the CompNet cross-country comparability report (2018). Despite being based on older vintages, this report provides a comprehensive general discussion on data comparability.

Furthermore, CompNet provides an autonomous e-learning training course to give an overview of some of the most useful research tools offered by the CompNet dataset, available at three levels: beginners, intermediate, and advanced. See the website of CompNet for more details about the training. The users can access the training course when applying to CompNet data.

### 3.1 CompNet Dataset and National Accounts

CompNet indicators are aggregated from firm-level sources where the information is based on national taxation legislation, European legislation, and accounting principles (e.g. GAAP). These different sources are consolidated into the national accounts according to the current national accounts standards of the European System of Accounts (ESA). The national accounts' aggregated data differ significantly from the CompNet variables, first and foremost because the data stems from a wide variety of sources that also cover firms outside of the CompNet dataset's target population. ${ }^{24}$ Hence, the two datasets might show similar patterns but are vastly different because they measure different slices of economic activity.

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### 3.2 General Notes

### 3.2.1 Sample and Population Figures

The data user must be aware that the applied weighting procedure gears the descriptive statistics of the CompNet indicators toward describing the total population, not the underlying sample. ${ }^{25}$ Consequently, one frequent question is how to compute aggregate statistics with the variables provided in the weighted datasets in the $9^{\text {th }}$ Vintage of the CompNet dataset.

To compute aggregate statistics for the underlying population, one first needs to differentiate between variables reported in levels and variables reported in ratios. Ratios cannot be easily aggregated and must either be aggregated by separately calculating totals of the numerator and denominator or by using appropriate weights (see our training courses which users can access when applying for the data). For variables in levels, users need to make use of variables ending with "_sw", standing for "summed_weights". To calculate, e.g., the total employment for the population of a given cell, it is sufficient to multiply the average employment "I_mn" by the variable "I_sw" (i.e. the implied number of firms in the population). This line of reasoning applies to all non-ratios variables. Variables with the suffix " N " show the number of firms in the cell that was available to construct a given variable in the underlying raw firm data.

If the researcher wants to collapse the dataset to a higher level of aggregation (for example, from the industry 2-digits to the macro-sector level), one needs to use the "_sw" variable to have population-representative weights (it applies only to a non-ratio variable). This is an important difference with respect to CompNet vintages preceding the $7^{\text {th }}$ Vintage, which had implemented the reweighting procedure only for the 20 e sample, but not for the full sample.

Notably, as the raw data underlying the CompNet dataset differs in macro-sector coverage for some countries, country-level results will not always be perfectly comparable across countries and against other sources. One can therefore apply the above-mentioned approach to calculate totals from the data, to construct a harmonized set of country-level results across countries. For a further discussion on this, we refer the interested reader to Bighelli et al.

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(2022). Furthermore, also our training courses provide further details on working with the data.

### 3.2.2 Dummy Variables

The CompNet dataset contains many dummy variables. Dummy variables are identified in their naming code by the variable type $\boldsymbol{D}$ (for example FD01_safe). Due to the binary nature of dummies, no percentiles or moments of their distribution are provided as descriptive statistics. The mean, however, does provide useful information about a dummy - namely the percentage of observations (firms) for which the variable is equal to 1 - and is included in the dataset. For example, the mean of "TD14_exp" gives the share of exporters in the given cell and, therefore, takes values between 0 and 1.

### 3.2.3 Categorical Variables

The conditional distributions in the $9^{\text {th }}$ Vintage leverage new categorical variables, thereby making the information formerly contained in numerous binary dummy variables more accessible. All categorical variables are identified in their naming code by type $\boldsymbol{C}$ (for example OCOO_firm_age). The conditional distributions contain moments for each level of the categorical variables.

### 3.3 Comparability

We explain the data collection and harmonization in more detail in Section 5.4, in the appendix.

By using existing national data sources without accessing the underlying firm data ourselves, we ensure full confidentiality of the firm data and provide a unique database that combines representative data across multiple European countries. Yet, the data collection process also has a downside: there is limited ability to affect source characteristics such as sampling techniques, variable definitions, industry coverage, and others. These characteristics may sometimes vary considerably across countries due to differences in economic structure and legal systems, i.e. tax codes and administrative procedures, or due to the discretion of the statistical office. These cross-country differences might limit cross-country comparability.

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To redeem this disadvantage, CompNet provides documentation of source data differences to help data users decide on their relative importance, as well as suggesting strategies to mitigate the potential biases of their estimations based on CompNet data. For that reason, CompNet has invested to produce detailed meta-data and to analyze the strengths and weaknesses of the data in terms of cross-country comparability. This documenting effort sets the CompNet dataset apart from other sources of granular data. See Section 5.4.5 to see the difference in raw input variables' definitions adopted by each country, and to find out more about comparability in the context of the CompNet dataset, a careful review of the CompNet crosscountry comparability report (2018) is highly recommended.

The causes of comparability limitations are divided into country- and source-specific comparability issues as well as variable and indicator-specific incomparability. The following sections discuss these causes and provide some apparent examples.

### 3.3.1 Countries and Source Data

The country and source-specific causes of incomparability refer to the fundamentals of the different data sampling methodology in each country. Some exemplary questions here are at what level of aggregation the information is captured, what industries are covered, whether firms are representative of the population in terms of macro-sector and size classes, and whether significant breaks or changes are affecting the quality of the underlying source. Note, however, that data providers update the whole time series every time they run the code (therefore, not only one extra year is added) to minimize breaks in the dataset resulting from the addition of new indicators, changes in sector classifications, or improvements of the underlying methodologies.

## Units of Observations

In a dataset containing micro information, firm data can be gathered at different levels of aggregation, the so-called units of observation or statistical units. The data providing countries for Eurostat's Structural Business Statistics (SBS) database used the smallest legal unit as a statistical unit for firms for the years before 2016 or 2017. With the reference year 2017 or 2018 - depending on the country - the national statistical offices changed to the enterprise level as the new statistical unit in accordance with the statistical unit Regulation $\mathrm{N}^{\circ}$

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696/93. ${ }^{26}$ This change of units causes breaks in the Eurostat SBS time series after 2016. The enterprise level is used by a selected number of data providers of CompNet as well, but the majority use the legal unit. ${ }^{27}$ The usage of different levels of aggregation matters because different data sources across countries will target a different 'slice' of the economy. Consolidation of the balance sheets also plays a role here; unconsolidated information at the enterprise level could inflate economic activity relative to consolidated enterprise information.

## Representativeness

On a more fundamental note, it is important to have representative data for all different countries. Enough firms should be covered by the domestic data sources and more importantly, these firms should be representatively distributed across different size classes and macro-sectors. Although the coverage rates differ between countries, the goal of the CompNet dataset is to provide the distributions of variables rather than their total values. This goal is less sensitive to varying coverage ratios, and the overall assessment of the sample representativeness is very positive. ${ }^{28}$ In addition, the CompNet team is preparing quality reports, by country, to discuss issues related to the data, which we will publish in the near future.

## Differences in sectoral coverage across countries

Not all countries provide information on all macro-sectors for all years. This affects comparability at the country level and can vary, depending on the variable of interest. Table 9 provides an overview of the macro-sectors covered by country for the headcount variable ${ }^{29}$. We recommend data users to check the sectoral coverage for the variables they study. This can be easily done by studying the unconditional data file for the macro-sector level.

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Table 9: Macro Sectors Covered by Country for the Headcount Variable

| Country | Macro Sectors Covered in CompNet | Years |
| :---: | :---: | :---: |
| Belgium | All | 2000-2020 |
| Croatia | All | 2002-2021 |
| Czech Republic | All | 2005-2020 |
| Denmark | All | 2001-2020 |
| Finland | All | 1999-2020 |
| France | All | 2003-2020 |
| Germany | All, Except: | 2003-2018 |
|  | 1-Manufacturing | 2001-2018 |
|  | 3-Wholesale and retail trade, and 5- <br> Accommodation and food service activities | 2006-2018 |
| Hungary | All | 2003-2020 |
| Italy | All | 2006-2020 |
| Latvia | All | 2007-2017 |
| Lithuania | All | 2000-2020 |
| Malta | All, <br> Except: | 2010-2020 |
|  | 7-Real estate activities | 2017-2020 |
| Netherlands | All | 2007-2019 |
| Poland | All | 2002-2020 |
| Portugal | All | 2010-2020 |
| Romania | All <br> 7-Real estate activities is not covered. | 2005-2020 |
| Slovakia | All | 2000-2020 |

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| Slovenia | All $^{30}$ | $2002-2021$ |
| :---: | :---: | :---: |
| Spain | All | $2008-2020$ |
| Sweden | All | $2003-2020$ |
| Switzerland | All | $2009-2020$ |
| United Kingdom | All | $1997-2019$ |

For the macro-sectors included in CompNet dataset, see section 5.4.6.

### 3.3.2 Some Country-specific Aspects

We understand the differences in the methodology and the pre-existing infrastructure between countries. Nevertheless, we work on identifying the issues and anomalies present in the data from each data provider as a part of our recent effort to assess and evaluate the quality of the data from each country, and we constantly update the issues when we encounter them. Please keep in mind that the following list of countries and their specific issues is not exhaustive. ${ }^{31}$

## Belgium

In the $9^{\text {th }}$ Vintage, some raw input variables ${ }^{32}$, or one of their components, were excluded due to either being fully missing or having high shares of missing values, namely intangible fixed assets; (current) other financial assets (including financial assets held for trading and derivatives); variation in stocks of finished goods and work in progress (includes the change in inventories of production recognized in the income statement); provisions (of non-current liabilities); (non-current) bonds and similar obligations (bonds and similar securities not due to be settled within 12 months after the reporting period); and (non-current) other financial creditors (funding from other financial creditors not due to be settled within 12 months after the reporting period).

## Slovakia

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The variables in 2020 are originally missing, and the values were imputed using growth rates of the missing variables calculated based on the Bisnode database ${ }^{33}$. The variables are total fixed assets, capital, intangible fixed assets, and depreciation. The Bisnode data covers missing variables, including the year 2020, for almost the entire population of firms. However, it is available for only a few recent years, so it is not sufficient for the "all firms" sample.

In addition, the Bisnode data differ in identifying some variables in the preceding years due to slightly different balance sheet items' definitions.

## Slovenia

Some raw variables are available only from 2006 as a point in time, namely Other fixed assets; Current assets; Current liabilities; Other current liabilities; Non-current liabilities; Other noncurrent liabilities; Total debt; Long-term debt; and Accounts payable.

In calculating gross output, subsidies on products and production were included in the calculation of gross output. However, including subsidies on production in output is a discrepancy with national accounts statistics, which include only subsidies on products. Normally, this might not be a problem, as the amount of subsidies is not significant. However, in 2020, the level of subsidies on production increased significantly. The output of sectors, which were important beneficiaries of subsidies on production will probably differ substantially from national accounts statistics. Another issue might arise with the use of value-added deflators for transforming nominal into real variables: value-added deflators are compiled within national accounts statistics and do not include subsidies on production, hence higher subsidies on production in 2020 will be translated into real output.

## Sweden

Some observations exist where the first percentile of full-time equivalents of firm employment (LV25_fte_p1) is zero, despite the exclusion of all firms that have less than one employee. This is because most of the active enterprises within the Structured Business Statistics (SBS) survey ${ }^{34}$ have zero full-time equivalent even if some of these firms have one employee. The reason is the difference in the definition of employment variable in Sweden; the employee

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variable, which is not part of the SBS survey, captures all enterprises with at least one employee during November month.

Few other variables show a similar pattern (e.g., values of zeros) which seem counterintuitive at the first sight. For example, the median of the share of employees with tertiary education (LR02_tertshare_p50) is zero in some years. One explanation is that the share of employees with tertiary education is strictly zero at the aggregation level at which the median is zero.

The Swedish data provider confirmed that the missing values had not been replaced by zeros.

### 3.3.3 Variables and Indicators

The variable- and indicator-specific sources of incomparability refer to possible differences between raw variable definitions. The common code sent out to data providers calculates the output indicators from the underlying raw variables. Hence, differences between the definitions of the input may cause differences in the output of the code. All data providers use a set of harmonized definitions, including $1^{\text {st }}, 2^{\text {nd }}$ and $3^{\text {rd }}$ best variable definitions. Section 5.4.5, in the appendix, contains detailed overviews:

- Table 23 includes information on all raw variables and their possible definitions
- Table 24 highlights the used definitions for each country included in the dataset.


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## 4. Differences between $8^{\text {th }}$ Vintage and $9^{\text {th }}$ Vintage of the

## CompNet Dataset

The $9^{\text {th }}$ Vintage of the CompNet Dataset includes some innovations in respect to the previous editions which improve the availability and the quality of the data and their user-friendliness. The most important innovations include:

## New Countries and Coverage:

- Three new countries: United Kingdom, Latvia, and Malta.
- Coverage up to 2021, but for most countries up to 2020.


## New Dimensions:

- Include two new dimensions: firms' age, and technological intensity. Table 3 and Table 26 show the details of firms' age and technological intensity dimensions, respectively.


## New Variables:

- Firms' market shares for various variables.
- Revenue dynamism. See section 5.3.9.
- Measure for intermediate input market imperfections.
- Measure for capital market imperfections.
- Energy expenditures over material and labor costs.
- Energy expenditures over sales.
- Energy expenditures over value added.
- FTE-based labor productivity.

See section 5.2 for a complete list of variables, where the new variables' names, which were assigned a new identification code, are in bold.

## Discontinued Variables:

- Marginal product of capital, marginal product of labor, and marginal product of intermediates.
- Value-added elasticity.
- MRPL-wage gap.


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- Dummies for the top $10 \%$ of firms in terms of revenue, nominal labor cost, real capital, real value-added, intangible fixed assets, employee-number, being exporter, and being importer.
- Price cost margin without capital costs, assuming fixed capital.
- Nominal revenue over nominal energy inputs, and nominal value-added over nominal energy inputs.
- Solow residual, weights in CD: labor 2/3, real capital $1 / 3$.
- The legal form of the firm (categorical variable).


## New Decompositions:

- Harmonic averages for market power parameters.
- Weighted average in OP decomposition with weights fixed in certain years, similar to the within-term from the Foster et al. (2006) decomposition.
- Adjust the decompositions files to include the macro-sector-size-class dimension.


## Joint Distributions (JDs):

- Adjust the joint distributions files to include the macro-sector-size-class dimension.
- Replaced the effective tax rate group with the energy group. See Table 5.
- Removal of the following variables: unit labor costs variable from the input group; the variables: ratio of nominal investment to nominal revenue, ratio of operating profits to interest payments, and real intangible investment from the finance group; growth rate of TFP specification 1 from the growth rates group.
- Adding the following variables: TFP specifications 1 and 2 to the productivity group; the growth rate of TFP specification 0 to the growth rates group.


## Production Functions:

- Removal of time-varying OLS estimation of CD production function specification.
- Adding two new production function specifications estimating revenue elasticities.


## Regression Output:

- Discontinue trade regressions and production function regression output.


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## 5. Appendix

### 5.1 List of Data Folders

The following overview presents the available data folders and number of files in the $9^{\text {th }}$ Vintage of the CompNet Dataset.

Table 10: Data Files Overview

| Sample \& weighting | Folder | (Subfolder) | Number of Files |
| :--- | :--- | :--- | :--- |
| 20e_firms_unweighted | Descriptives |  | 14 |
|  | JointDistributions |  | 385 |
|  | Transmatrices |  | 6 |
| 20e_firms_weighted | Descriptives |  | 21 |
|  | JointDistributions |  | 385 |
|  | Transmatrices |  | 6 |
| all_firms_unweighted | Descriptives |  | 34 |
|  | JointDistributions |  | 6 |
|  | Transmatrices |  | 21 |
| all_firms_weighted | Descriptives |  | 385 |
|  | JointDistributions |  | 6 |
|  | Transmatrices |  |  |
|  |  |  |  |

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### 5.2 Detailed Variable Overview

The definition of all output variables can be found in the following tables. Each table includes the variables for one category.

### 5.2.1 Competition Variables

Table 11: Competition Variables

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
|  | Categorical |  |
| CCO1 | young_high | Age (young/old) and Highgrowth (Y/N) |
| Dummies |  |  |
| CD01 | old_high_0 | D = 1, if old firm (>5) \& high growth (>0.25), Def. 0 |
| CD02 | old_high_1_pop_2D | $\mathrm{D}=1$, if old firm (>5) \& high labor (>p95), Def. 1, industry2d |
| CD02 | old_high_1_sam_2D | $D=1$, if old firm ( $>5$ ) \& high labor (>p95), Def. 1, industry2d |
| CD03 | old_high_1_pop_C | $\mathrm{D}=1$, if old firm (>5) \& high labor (>p95), Def. 1, country |
| CD03 | old_high_1_sam_C | D = 1, if old firm (>5) \& high labor (>p95), Def. 1, country |
| CD04 | old_high_1_pop_M | $\mathrm{D}=1$, if old firm ( $>5$ ) \& high labor (>p95), Def. 1, macro sector |
| CD04 | old_high_1_sam_M | $\mathrm{D}=1$, if old firm (>5) \& high labor (>p95), Def. 1, macro sector |

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| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CD05 | old_high_1_pop_MS | $\mathrm{D}=1$, if old firm (>5) \& high labor (>p95), Def. 1, macsec_szcl |
| CD05 | old_high_1_sam_MS | $\mathrm{D}=1$, if old firm (>5) \& high labor (>p95), Def. 1, macsec_szcl |
| CD06 | old_high_1_pop_N | $\mathrm{D}=1$, if old firm (>5) \& high labor (>p95), Def. 1, NUTS2 level |
| CD06 | old_high_1_sam_N | D $=1$, if old firm ( $>5$ ) \& high labor (>p95), Def. 1, NUTS2 level |
| CD07 | old_high_1_pop_T | D $=1$, if old firm ( $>5$ ) \& high labor (>p95), Def. 1, techno. knowl. |
| CD07 | old_high_1_sam_T | $D=1$, if old firm (>5) \& high labor (>p95), Def. 1, techno. knowl. |
| CD08 | old_low_0 | D = 1, if old firm (>5) \& low growth ( $\leq 0.25$ ), Def. 0 |
| CD09 | old_low_1_pop_2D | D $=1$, if old firm ( $>5$ ) \& low labor (<p5), Def. 1, industry2d |
| CD09 | old_low_1_sam_2D | $D=1$, if old firm (>5) \& low labor (<p5), Def. 1, industry2d |
| CD10 | old_low_1_pop_C | $\mathrm{D}=1$, if old firm (>5) \& low labor (<p5), Def. 1, country |

## NOM N N A T The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition Din |
| CD10 | old_low_1_sam_C | $\mathrm{D}=1$, if old firm (>5) \& low labor (<p5), Def. 1, country |
| CD11 | old_low_1_pop_M | $\mathrm{D}=1$, if old firm (>5) \& low labor (<p5), Def. 1, macro sector |
| CD11 | old_low_1_sam_M | $\mathrm{D}=1$, if old firm (>5) \& low labor (<p5), Def. 1, macro sector |
| CD12 | old_low_1_pop_MS | D = 1, if old firm (>5) \& low labor (<p5), Def. 1, macsec_szcl |
| CD12 | old_low_1_sam_MS | D = 1, if old firm (>5) \& low labor (<p5), Def. 1, macsec_szcl |
| CD13 | old_low_1_pop_N | $\mathrm{D}=1$, if old firm (>5) \& low labor (<p5), Def. 1, NUTS2 level |
| CD13 | old_low_1_sam_N | $\mathrm{D}=1$, if old firm (>5) \& low labor (<p5), Def. 1, NUTS2 level |
| CD14 | old_low_1_pop_T | D = 1, if old firm (>5) \& low labor (<p5), Def. 1, techno. knowl. |
| CD14 | old_low_1_sam_T | D = 1, if old firm (>5) \& low labor (<p5), Def. 1, techno. knowl. |
| CD15 | young_high_0 | $\mathrm{D}=1$, if young firm ( $\leq 5$ ) \& high growth (>0.25), Def. 0 |

## NOMn Net The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CD16 | young_high_1_pop_2D | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, industry2d |
| CD16 | young_high_1_sam_2D | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, industry2d |
| CD17 | young_high_1_pop_C | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, country |
| CD17 | young_high_1_sam_C | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, country |
| CD18 | young_high_1_pop_M | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, macro sector |
| CD18 | young_high_1_sam_M | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, macro sector |
| CD19 | young_high_1_pop_MS | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, macsec_szcl |
| CD19 | young_high_1_sam_MS | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, macsec_szcl |
| CD20 | young_high_1_pop_N | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, NUTS2 level |

## Conn Net The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CD20 | young_high_1_sam_N | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, NUTS2 level |
| CD21 | young_high_1_pop_T | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, techno. knowl. |
| CD21 | young_high_1_sam_T | $D=1$, if young firm ( $\leq 5$ ) \& high labor (>p95), Def. 1, techno. knowl. |
| CD22 | young_low_0 | $D=1$, if young firm ( $\leq 5$ ) \& low growth ( $\leq 0.25$ ), Def. 0 |
| CD23 | young_low_1_pop_2D | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, industry2d |
| CD23 | young_low_1_sam_2D | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, industry2d |
| CD24 | young_low_1_pop_C | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, country |
| CD24 | young_low_1_sam_C | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, country |
| CD25 | young_low_1_pop_M | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, macro sector |
| CD25 | young_low_1_sam_M | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, macro sector |

## COM N N P T The Competitiveness Research Network

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CD26 | young_low_1_pop_MS | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, macsec_szcl |
| CD26 | young_low_1_sam_MS | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, macsec_szcl |
| CD27 | young_low_1_pop_N | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, NUTS2 level |
| CD27 | young_low_1_sam_N | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, NUTS2 level |
| CD28 | young_low_1_pop_T | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, techno. knowl. |
| CD28 | young_low_1_sam_T | $D=1$, if young firm ( $\leq 5$ ) \& low labor (<p5), Def. 1, techno. knowl. |
| Estimates |  |  |
| CE32 | markdown_I_0 | Labor markdown - Spec. 0 (CD, cost shares, quant.) |
| CE33 | markdown_l_1 | Labor markdown - Spec. 1 (CD, OLS, quant.) |
| CE34 | markdown_I_2 | Labor markdown - Spec. 2 (TL, OLS, quant.) |
| CE36 | markdown_I_3 | Labor markdown-Spec. 3 (CD, ACF, quant.) |
| CE37 | markdown_l_4 | Labor markdown - Spec. 4 (TL, ACF, quant.) |

## Comp1et The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CE44 | markup_0 | Markup - Spec. 0 (CD, cost shares, quant.) |
| CE45 | markup_1 | Markup - Spec. 1 (CD, OLS, quant.) |
| CE46 | markup_2 | Markup - Spec. 2 (TL, OLS, quant.) |
| CE48 | markup_3 | Markup - Spec. 3 (CD, ACF, quant.) |
| CE49 | markup_4 | ```Markup - Spec. }4\mathrm{ (TL, ACF, quant.)``` |
| CE56 | markdown_k_5 | Capital markdown - Spec. 5 (TL, OLS, rev.) |
| CE57 | markdown_k_6 | Capital markdown - Spec. 6 (TL, ACF, rev.) |
| CE58 | markdown_l_5 | Labor markdown - Spec. 5 (TL, OLS, rev.) |
| CE59 | markdown_l_6 | Labor markdown - Spec. 6 (TL, ACF, rev.) |
| CE60 | markup_5 | ```Markup - Spec. 5 (TL, OLS, rev.)``` |
| CE61 | markup_6 | ```Markup - Spec. 6 (TL, ACF, rev.)``` |
| CE62 | markdown_m_5 |  |
| CE63 | markdown_m_6 |  |
| Ratios |  |  |

## NOM N N Pt The Competitiveness Research Network

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CROO | top_rev_sam_C | Top10 firms' share in revenues, country level |
| CR01 | top_rev_sam_M | Top10 firms' share in revenues, macro-sector level |
| CR02 | top_rev_sam_2D | Top10 firms' share in revenues, 2-digit industry level |
| CR03 | top_rev_sam_N | Top10 firms' share in revenues, NUTS2 level |
| CR04 | top_ifa_sam_2D | Top10 firms' share in ifa, 2digit indust. Level |
| CR05 | top_ifa_sam_C | Top10 firms' share in intangible fixed assets, country level |
| CR06 | top_ifa_sam_M | Top10 firms' share in intangible fixed assets, macro-sector level |
| CR07 | top_ifa_sam_N | Top10 firms' share in intangible fixed assets, NUTS2 level |
| CR08 | top_I_sam_2D | Top10 firms' labor share, 2digit industry level |
| CR09 | top_l_sam_C | Top10 firms' labor share, country level |
| CR10 | top_I_sam_M | Top10 firms' labor share, macro-sector level |
| CR11 | top_I_sam_N | Top10 firms' labor share, NUTS2 level |

## COM N N A T The Competitiveness Research Network

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CR12 | top_Ic_sam_2D | Top10 firms' share in labor costs, 2-digit industry level |
| CR13 | top_lc_sam_C | Top10 firms' share in labor costs, country level |
| CR14 | top_Ic_sam_M | Top10 firms' share in labor costs, macro-sector level |
| CR15 | top_Ic_sam_N | Top10 firms' share in labor costs, NUTS2 level |
| CR16 | top_rk_sam_2D | Top10 firms' share in real capital, 2-digit industry level |
| CR17 | top_rk_sam_C | Top10 firms' share in real capital, country level |
| CR18 | top_rk_sam_M | Top10 firms' share in real capital, macro-sector level |
| CR19 | top_rk_sam_N | Top10 firms' share in real capital, NUTS2 level |
| CR20 | top_rva_sam_2D | Top10 firms' share in real value added, 2-digit industry level |
| CR21 | top_rva_sam_C | Top10 firms' share in real value added, country level |
| CR22 | top_rva_sam_M | Top10 firms' share in real value added, macro-sector level |
| CR23 | top_rva_sam_N | Top10 firms' share in real value added, NUTS2 level |
| CR24 | top_ifa_sam_A | Top10 firms' share in intangible fixed assets, firm age |

## NOM N N Pt The Competitiveness Research Network

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CR25 | top_Ic_sam_A | Top10 firms' share in labor costs, firm age |
| CR26 | top_rev_sam_A | Top10 firms' share in revenues, firm age |
| CR27 | top_rk_sam_A | Top10 firms' share in rea capital, firm age |
| CR28 | top_rva_sam_A | Top10 firms' share in rea value added, firm age |
| CR29 | top_l_sam_A | Top10 firms' labor share firm age |
| CR30 | top_ifa_sam_T | Top10 firms' share intangible fixed assets, techno. knowledge |
| CR31 | top_Ic_sam_T | Top10 firms' share in labor costs, techno. knowledge |
| CR32 | top_rev_sam_T | Top10 firms' share in revenues, techno. knowledge |
| CR33 | top_rk_sam_T | Top10 firms' share in rea capital, techno. knowledge |
| CR34 | top_rva_sam_T | Top10 firms' share in rea value added, techno. knowledge |
| CR35 | top_l_sam_T | Top10 firms' labor share techno. knowledge |
| CR40 | mrktsha_l_pop_A | Market share, number of employees, pop., firm age |

## CompNet The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CR40 | mrktsha_I_sam_A | Market share, number of employees, sample, firm age |
| CR41 | mrktsha_l_pop_C | Market share, number of employees, pop., country |
| CR41 | mrktsha_l_sam_C | Market share, number of employees, sample, country |
| CR42 | mrktsha_l_pop_M | Market share, number of employees, pop., macro sector |
| CR42 | mrktsha_I_sam_M | Market share, number of employees, sample, macro sector |
| CR43 | mrktsha_I_pop_MS | Market share, number of employees, pop., macro sector size class |
| CR43 | mrktsha_I_sam_MS | Market share, number of employees, sample, macro sector size class |
| CR44 | mrktsha_I_pop_N | Market share, number of employees, pop., NUTS2 |
| CR44 | mrktsha_l_sam_N | Market share, number of employees, sample, NUTS2 |
| CR45 | mrktsha_I_pop_2D | Market share, number of employees, pop., industry2d |
| CR45 | mrktsha_I_sam_2D | Market share, number of employees, sample, industry2d |

## CompNet The Competitiveness Research Network

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CR46 | mrktsha_l_pop_T | Market share, number of employees, pop., techno. knowledge |
| CR46 | mrktsha_I_sam_T | Market share, number of employees, sample, techno. knowledge |
| CR54 | mrktsha_rev_pop_A | Market share, nominal revenue, pop., firm age |
| CR54 | mrktsha_rev_sam_A | Market share, nominal revenue, sample, firm age |
| CR55 | mrktsha_rev_pop_C | Market share, nominal revenue, pop., country |
| CR55 | mrktsha_rev_sam_C | Market share, nominal revenue, sample, country |
| CR56 | mrktsha_rev_pop_M | Market share, nominal revenue, pop., macro sector |
| CR56 | mrktsha_rev_sam_M | Market share, nominal revenue, sample, macro sector |
| CR57 | mrktsha_rev_pop_MS | Market share, nominal revenue, pop., macro sector size class |
| CR57 | mrktsha_rev_sam_MS | Market share, nominal revenue, sample, macro sector size class |
| CR58 | mrktsha_rev_pop_N | Market share, nominal revenue, pop., NUTS2 |
| CR58 | mrktsha_rev_sam_N | Market share, nominal revenue, sample, NUTS2 |

## CompNet The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CR59 | mrktsha_rev_pop_2D | Market share, nominal revenue, pop., industry2d |
| CR59 | mrktsha_rev_sam_2D | Market share, nominal revenue, sample, industry2d |
| CR60 | mrktsha_rev_pop_T | Market share, nominal revenue, pop., techno. knowledge |
| CR60 | mrktsha_rev_sam_T | Market share, nominal revenue, sample, techno. knowledge |
| CR68 | mrktsha_va_pop_A | Market share, nominal value added, pop., firm age, only positive |
| CR68 | mrktsha_va_sam_A | Market share, nominal value added, sample, firm age, only positive |
| CR69 | mrktsha_va_pop_C | Market share, nominal value added, pop., country, only positive |
| CR69 | mrktsha_va_sam_C | Market share, nominal value added, sample, country, only positive |
| CR70 | mrktsha_va_pop_M | Market share, nominal value added, pop., macro sector, only positive |
| CR70 | mrktsha_va_sam_M | Market share, nominal value added, sample, macro sector, only positive |

## NOM N N Pt The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CR71 | mrktsha_va_pop_MS | Market share, nom. va, pop., macro sector size class, only positive |
| CR71 | mrktsha_va_sam_MS | Market share, nom. va, sample, macro sector size class, only positive |
| CR72 | mrktsha_va_pop_N | Market share, nominal value added, pop., NUTS2, only positive |
| CR72 | mrktsha_va_sam_N | Market share, nominal value added, sample, NUTS2, only positive |
| CR73 | mrktsha_va_pop_2D | Market share, nominal value added, pop., industry2d, only positive |
| CR73 | mrktsha_va_sam_2D | Market share, nominal value added, sample, industry2d, only positive |
| CR74 | mrktsha_va_pop_T | Market share, nom. va, pop., techno. knowledge, only positive |
| CR74 | mrktsha_va_sam_T | Market share, nom. va, sample, techno. knowledge, only positive |
|  |  |  |
| CV02 | hhi_rev_pop_T | Hirschman-Herfindahl Index, nom. revenue shares, techno. knowl., pop. |

## CompNet The Competitiveness Research Network

|  |  | Competition |
| :--- | :--- | :--- |
| Variable Code | Variable Name | Definition |
| CV02 | hirschman-Herfindahl |  |
|  |  | Index, nom. revenue shares, <br> techno. knowl., pop. |
| CV03 |  | Hirschman-Herfindahl <br> Index, nom. revenue shares, |
|  | hhi_rev_sam_A | firm age, pop. |
| CV03 |  | Index, nom. revenue shares, <br>  |
| hhi_rev_pop_C | firm age, sample |  |

## CompNet The Competitiveness Research Network

|  |  | Competition |
| :--- | :--- | :--- |
| Variable Code | Variable Name | Definition |
| CV07 |  | Hirschman-Herfindahl <br> Index, nom. revenue shares, |
|  |  | industry, pop. |

## CompNet The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CV13 | hhi_ifa_sam_M | Hirschman-Herfindahl Index, intangible shares, mac_sector, sample |
| CV14 | hhi_ifa_pop_N | Hirschman-Herfindahl Index, intangible shares, NUTS2, population |
| CV14 | hhi_ifa_sam_N | Hirschman-Herfindahl Index, intangible shares, NUTS2, sample |
| CV15 | hhi_ifa_pop_2D | Hirschman-Herfindahl Index, intangible shares, industry, population |
| CV15 | hhi_ifa_sam_2D | Hirschman-Herfindahl Index, intangible shares, industry, sample |
| CV18 | hhi_l_pop_T | Hirschman-Herfindahl Index, emp. shares, techno. knowledge, pop. |
| CV18 | hhi_l_sam_T | Hirschman-Herfindahl Index, emp. shares, techno. knowledge, sample |
| CV19 | hhi_l_pop_A | Hirschman-Herfindahl Index, employment shares, firm age, pop. |
| CV19 | hhi_I_sam_A | Hirschman-Herfindahl Index, employment shares, firm age, sample |

## CompNet The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CV20 | hhi_I_pop_C | Hirschman-Herfindahl Index, employment shares, country, population |
| CV20 | hhi_l_sam_C | Hirschman-Herfindahl Index, employment shares, country, sample |
| CV21 | hhi_I_pop_M | Hirschman-Herfindahl Index, emp. shares, mac_sector, population |
| CV21 | hhi_I_sam_M | Hirschman-Herfindahl Index, employment shares, mac_sector, sample |
| CV22 | hhi_l_pop_N | Hirschman-Herfindahl Index, employment shares, NUTS2, population |
| CV22 | hhi_I_sam_N | Hirschman-Herfindahl Index, employment shares, NUTS2, sample |
| CV23 | hhi_I_pop_2D | Hirschman-Herfindahl Index, employment shares, industry, population |
| CV23 | hhi_I_sam_2D | Hirschman-Herfindahl Index, employment shares, industry, sample |
| CV26 | hhi_Ic_sam_T | Hirschman-Herfindahl Index, nlc shares, techno. knowledge, sample |

## Comp1et The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CV27 | hhi_Ic_sam_A | Hirschman-Herfindahl Index, nom labor cost shares, firm age, sample |
| CV28 | hhi_Ic_pop_C | Hirschman-Herfindahl Index, nom labor cost shares, country, pop. |
| CV28 | hhi_Ic_sam_C | Hirschman-Herfindahl Index, nom labor cost shares, country, sample |
| CV29 | hhi_Ic_pop_M | Hirschman-Herfindahl Index, nom labor cost shares, mac_sector, pop. |
| CV29 | hhi_lc_sam_M | Hirschman-Herfindahl Index, nlc, mac_sector, sample |
| CV30 | hhi_Ic_pop_N | Hirschman-Herfindahl Index, nom labor cost shares, NUTS2, pop. |
| CV30 | hhi_Ic_sam_N | Hirschman-Herfindahl Index, nom labor cost shares, NUTS2, sample |
| CV31 | hhi_lc_pop_2D | Hirschman-Herfindahl Index, nom labor cost shares, industry, pop. |
| CV31 | hhi_lc_sam_2D | Hirschman-Herfindahl Index, nom labor cost shares, industry, sample |

## CompNet The Competitiveness Research Network

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CV34 | hhi_rk_pop_T | Hirschman-Herfindahl Index, real capital shares, techno. knowl., sample |
| CV34 | hhi_rk_sam_T | Hirschman-Herfindahl Index, real capital shares, techno. knowl., pop. |
| CV35 | hhi_rk_pop_A | Hirschman-Herfindahl Index, real capital shares, firm age, pop. |
| CV35 | hhi_rk_sam_A | Hirschman-Herfindahl Index, real capital shares, firm age, sample |
| CV36 | hhi_rk_pop_C | Hirschman-Herfindahl Index, real capital shares, country, pop. |
| CV36 | hhi_rk_sam_C | Hirschman-Herfindahl Index, real capital shares, country, sample |
| CV37 | hhi_rk_pop_M | Hirschman-Herfindahl Index, real capital shares, mac_sector, pop. |
| CV37 | hhi_rk_sam_M | Hirschman-Herfindahl Index, real capital shares, mac sector, sample |
| CV38 | hhi_rk_pop_N | Hirschman-Herfindahl Index, real capital shares, NUTS2, pop. |

## COM N N P T The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CV38 | hhi_rk_sam_N | Hirschman-Herfindahl Index, real capital shares, NUTS2, sample |
| CV39 | hhi_rk_pop_2D | Hirschman-Herfindahl Index, real capital shares, industry, pop. |
| CV39 | hhi_rk_sam_2D | Hirschman-Herfindahl Index, real capital shares, industry, sample |
| CV42 | hhi_rva_pos_pop_T | Hirschman-Herfindahl Index, real value-added shares, tech-group, pop. |
| CV42 | hhi_rva_pos_sam_T | Hirschman-Herfindahl Index, rva shares, techno. knowledge, sample |
| CV43 | hhi_rva_pos_pop_A | Hirschman-Herfindahl Index, real value-added shares, firm age, pop. |
| CV43 | hhi_rva_pos_sam_A | Hirschman-Herfindahl Index, rva shares, firm age, sample |
| CV44 | hhi_rva_pos_pop_C | Hirschman-Herfindahl Index, real value-added shares, country, pop. |
| CV44 | hhi_rva_pos_sam_C | Hirschman-Herfindahl Index, rva shares, country, sample |

## NOMn Net The Competitiveness Research Network

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CV45 | hhi_rva_pos_pop_M | Hirschman-Herfindahl |
|  |  | Index, rva shares, mac_sector, pop. |
| CV45 | hhi_rva_pos_sam_M | Hirschman-Herfindahl |
|  |  | Index, rva shares, mac_sector, sample |
| CV46 | hhi_rva_pos_pop_N | Hirschman-Herfindahl Index, real value-added shares, NUTS2, pop. |
|  |  |  |
| CV46 | hhi_rva_pos_sam_N | Hirschman-Herfindahl Index, real value-added shares, NUTS2, sample |
|  |  |  |
| CV47 | hhi_rva_pos_pop_2D | Hirschman-Herfindahl Index, real value-added shares, industry, pop. |
|  |  |  |
| CV47 | hhi_rva_pos_sam_2D | Hirschman-Herfindahl Index, rva shares, industry, sample |
|  |  |  |
| CV48 | firmrev_neg_pop_A | Sum of firm revenue |
|  |  | growth, firm age, pop., only negative |
| CV49 | firmrev_pos_pop_A | Sum of firm revenue |
|  |  | growth, firm age, pop., only positive |
| CV50 | firmrev_pos_sam_A | Sum of firm revenue growth, firm age, sample, only positive |

## 

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CV51 | firmrev_neg_sam_A | Sum of firm revenue growth, firm age, sample, only negative |
| CV52 | firmrev_neg_pop_C | Sum of firm revenue growth, country level, pop., only negative |
| CV53 | firmrev_pos_pop_C | Sum of firm revenue growth, country level, pop., only positive |
| CV54 | firmrev_neg_pop_M | Sum of firm revenue growth, macro sector, pop., only negative |
| CV55 | firmrev_pos_pop_M | Sum of firm revenue growth, macro sector, pop., only positive |
| CV56 | firmrev_pos_sam_M | Sum of firm revenue growth, macro sector, sample, only positive |
| CV57 | firmrev_neg_sam_M | Sum of firm revenue growth, macro sector, sample, only negative |
| CV58 | firmrev_neg_pop_MS | Sum of firm revenue growth, macsec_szclass, pop., only negative |
| CV59 | firmrev_pos_pop_MS | Sum of firm revenue growth, macsec_szclass, pop., only positive |

## COM N N P T The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CV60 | firmrev_pos_pop_N | Sum of firm revenue growth, NUTS2 level, pop., only positive |
| CV61 | firmrev_neg_pop_N | Sum of firm revenue growth, NUTS2 level, pop., only negative |
| CV62 | firmrev_neg_pop_2D | Sum of firm revenue growth, industry2d, pop., only negative |
| CV63 | firmrev_pos_pop_2D | Sum of firm revenue growth, industry2d, pop., only positive |
| CV64 | firmrev_pos_sam_2D | Sum of firm revenue growth, industry2d, sample, only positive |
| CV65 | firmrev_neg_sam_2D | Sum of firm revenue growth, industry2d, sample, only negative |
| CV66 | firmrev_neg_pop_T | Sum of firm revenue growth, techno. knowledge, pop., only negative |
| CV67 | firmrev_pos_pop_T | Sum of firm revenue growth, techno. knowledge, pop., only positive |
| CV68 | firmrev_pos_sam_T | Sum of firm revenue growth, techno. knowledge, sample, only positive |

## Comp1et The Competitiveness Research Network

| Variable Code |  | Competition |  |
| :--- | :--- | :--- | :--- |
| CV69 | Variable Name | Definition |  |

## CompNet The Competitiveness Research Network

### 5.2.2 Finance Variables

Table 12: Finance Variables

| Variable Code | Finance <br> Variable Name <br> Definition |  |
| :---: | :---: | :---: |
|  |  |  |
|  | Categorical |  |
| FC07 | y_zombie_intcov_pos | Categorical: Duration of current spell as zombie_intcov_pos (i.e. interest payments larger than operating profits for 3 years but positive operating profit and no high labor growth for the last 3 years) in years. 0: Zero years spent as zombie (i.e. firm is not currently a zombie); 1: One year spent as zombie; 2: Two consecutive years spent as zombie; C=3: Three consecutive years; C=4: Four or more consecutive years. |
|  | Dummies |  |
| FDOO | absconstr | $D=1$, if firm is absolutely credit constrained |
| FD01 | safe | $D=1$, if firm is financially constrained |
| FD05 | zombie_intcov_pos | $D=1$, if int. payed $>o$. profit $>0$ \& no high growth for 3 years |

## CompNet The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FD06 | zombie_intcov | $D=1$, if int. payed >op. profits \& no high growth for 3 years |
| FD07 | zombie_negprof | $\mathrm{D}=1$, if op. profits $<0$ \& no high labor growth for 3 years (BoE) |
|  | Ratios |  |
| FROO | capcost_m | Ratio: capital cost / intermediate inputs |
| FRO1 | cash_ta | Ratio: cash / total assets |
| FRO2 | cashflow_ta | Ratio: cash flow / total assets |
| FR03 | collateral_ta | Ratio: nominal capital / total assets |
| FR04 | costcov_lc_m | Cost coverage rate $1=$ nrev / $\mathrm{nlc}+\mathrm{nm}$ |
| FR05 | costcov_all | Cost coverage rate $2=$ nrev / nlc + nm + capcost |
| FR06 | depr_ta | Ratio: depreciation / total assets |
| FR07 | div_ta | Ratio: dividends / total assets |
| FR08 | equity_debt | Ratio: equity / debt |
| FR09 | equity_ta | Equity ratio: equity / total assets |
| FR10 | fingap | Ratio: Financial gap: (nom. Investment (ninvest) cashflow)/nrev |
| FR11 | ifa_k | Ratio: nom. intangible fixed assets / nom. capital |

## Conn Net The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FR12 | inte_debt | Ratio: interest paid / $0.5^{*}(\operatorname{debt}(t-1)+\operatorname{debt}(t))$ <br> (implicit rate) |
| FR13 | inv_rev | Ratio: inventories / nom. revenue |
| FR15 | Ic_capcost | Ratio: nom. labor cost / nom. capital cost |
| FR17 | Ic_m | Ratio: nom. labor cost / nom. intermediate inputs |
| FR18 | leverage | Ratio: Leverage: debt (longterm \& short-term) / total assets |
| FR19 | op_inte | Ratio: operating profits / interest payments |
| FR21 | pcm_kvar | Price cost margin incl. capital cost |
| FR22 | profitmargin | Ratio: Operating profits / nom. Revenue |
| FR23 | rd_costs | Ratio: nom. R\&D expenditure / total costs |
| FR24 | rd_m | Ratio: nom. R\&D <br> expenditure / nom.  <br> intermediate inputs  |
| FR25 | rev_capcost | Ratio: nom. revenue / capital costs |
| FR27 | rev_lc | Ratio: nom. revenue / nom. labor cost |

## NOM N N A T The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FR28 | rev_lc_m | Ratio: nom. revenue / nom. labor cost + nom. intermediate inputs |
| FR29 | rev_m | Ratio: nom. revenue / nom. intermediate inputs |
| FR30 | rk_I | Ratio: capital intensity: real capital / labor |
| FR31 | roa | Ratio: return on total assets $\begin{aligned} & =\text { op. profit / } 0.5^{*}(\mathrm{ta}(\mathrm{t}- \\ & 1)+\operatorname{ta}(\mathrm{t})) \end{aligned}$ |
| FR32 | trade_credit | Ratio: accounts payable / total assets |
| FR33 | trade_debt | Ratio: accounts receivable / total assets |
| FR35 | va_rev | Ratio: nom. value-added / nom. revenue |
| FR36 | ifa_rev | Ratio: intangible capital to nominal revenue |
| FR37 | invest_k | Ratio of nominal investment to nominal capital |
| FR38 | invest_rev | Ratio of nominal investment to nominal revenue |
| FR39 | rd_share_rev | Ratio: nom. $\quad$ R\&D expenditure / nominal revenue |
| FR40 | ener_costs | Ratio: energy costs / labor and intermediate costs |
| FR41 | ener_rev | Ratio: energy costs / sales revenue |

## NOM N N T The Competitiveness Research Network



## Conn Net The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FV10GH | dhs_rev_growth_pos | Davis-Haltiwanger-Schuh <br> growth rate (from t-1): <br> revenue, only positive |
| FV11 | nva_pos | nominal value-added, computed as nrev - nm, only positive values |
| FV12 | nvi | nominal variable inputs (i.e. <br> labor \& intermediate inputs) |
| FV13 | rifa | real intangible fixed assets |
| FV14 | rk | real capital |
| FV14G1 | rk | Growth rate (from t-1): real capital |
| FV14G3 | rk | Growth rate (from t-3): real capital |
| FV15 | rlc | real labor costs |
| FV16 | rm | real intermediate inputs |
| FV17 | rrev | real revenue |
| FV18 | rva | Real value-added, computed as deflated version of nva |
| FV19 | rva_pos | real value-added, only positive values |
| FV20 | ta | Total assets |
| FV21 | y_zombie_intcov_pos | years designated as int. > prof. > 0 zombie <br> (D_zombie_intcov_pos=1) |
| FV22 | y_zombie_intcov | years designated as int > profits <br> zombie <br> (D_zombie_intcov=1) |

## CompNet

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FV23 | y_zombie_negprof | years designated as negative profit <br> zombie <br> (D_zombie_negprof = 1) |
| FV24 | etr | Effective tax rate |
| FV25 | invest_intan | Nominal intangible investments |
| FV26 | ninvest | Nominal investment |
| FV27 | lc_nom_l | Ratio of nominal labor costs to labor |
| FV28 | rcapcost | Real capital cost |
| FV29 | rinvest | Real investment |
| FV30 | rrd | Real R\&D expenditure |
| FV31 | rinvest_intan | real intangible investment |

## Conn Net The Competitiveness Research Network

### 5.2.3 Labor Variables

Table 13: Labor Variables

| Variable Code | Labor |  |
| :---: | :---: | :---: |
|  |  |  |
|  | Variable Name | Definition |
|  | Dummies |  |
| LDOO | high_growth | D = 1, if firm had high employment growth in last 3 years |
| LD01 | t10_I_C | D = 1, if Top10 firm by employee-number, country level |
| Ratios |  |  |
| LROO | Ic_rev | Ratio: wageshare: nom. labor cost / nom. Revenue |
| LRO1 | Ic_va | Ratio: wageshare: nom. labor cost / nom. valueadded |
| LRO2 | tertshare | Share of employees with tertiary education |
| LR03 | ulc | Ratio: Unit labor costs: nom. labor cost / real value-added |
| Values |  |  |
| LVOO | avg_wage | Ratio: wage as average labor cost per employee and year (nlc/l) |
| LV01 | jcr_pop_C | Job creation rates, country level, population |
| LV01 | jcr_sam_C | Job creation rates, country level, sample |
| LV02 | jcr_pop_M | Job creation rates, macsector level, population |
| LV02 | jcr_sam_M | Job creation rates, macsector level, sample |

## CompNet The Competitiveness Research Network

| Variable Code | Labor |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| LV03 | jcr_pop_MS | Job creation rates, macsecszclass level, population |
| LV03 | jcr_sam_MS | Job creation rates, macsecszclass level, sample |
| LV04 | jcr_pop_N | Job creation rates, NUTS2 level, population |
| LV04 | jcr_sam_N | Job creation rates, NUTS2 level, sample |
| LV05 | jcr_pop_2D | Job creation rates, sector level, population |
| LV05 | jcr_sam_2D | Job creation rates, sector level, sample |
| LV11 | jdr_pop_C | Job destruction rates, country level, population |
| LV11 | jdr_sam_C | Job destruction rates, country level, sample |
| LV12 | jdr_pop_M | Job destruction rates, macsector level, population |
| LV12 | jdr_sam_M | Job destruction rates, macsector level, sample |
| LV13 | jdr_pop_MS | Job destruction rates, macsec-szclass level, population |
| LV13 | jdr_sam_MS | Job destruction rates, macsec-szclass level, sample |
| LV14 | jdr_pop_N | Job destruction rates, NUTS2 level, population |
| LV14 | jdr_sam_N | Job destruction rates, NUTS2 level, sample |

## CompNet The Competitiveness Research Network

| Variable Code | Labor |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| LV15 | jdr_pop_2D | Job destruction rates, sector level, population |
| LV15 | jdr_sam_2D | Job destruction rates, sector level, sample |
| LV19GH | dhs_labor_growth_neg | Davis-Haltiwanger-Schuh growth rate (from t-1): labor, only negative |
| LV20GH | dhs_labor_growth_pos | Davis-Haltiwanger-Schuh growth rate (from t-1): labor, only positive |
| LV21 | L | Labor: number of employees in headcounts |
| LV21G1 | L | Growth rate (from t-1): labor <br> = number of employees |
| LV21G3 | L | Growth rate (from t-3): labor = number of employees |
| LV21GH | dhs_labor_growth | Davis-Haltiwanger-Schuh growth rate (from t-1): labor |
| LV21GH | dhs_labor_growth2 | Haltiwanger-Davis growth rate (from t-1): labor |
| LV24 | rwage | Real wage |
| LV25 | fte | Full time equivalents of firm employment |
| LV26 | jcr_pop_A | Job creation rates, agegroup level, population |
| LV27 | jcr_sam_A | Job creation rates, agegroup level, sample |

## Conn Net The Competitiveness Research Network

| Variable Code | Labor |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Variable Name | Definition |  |  |
| LV28 | jcr_pop_T | Job creation technology-group population |  |  |
|  |  |  |  | level, |
|  |  |  |  |  |
| LV29 | jcr_sam_T | Job creation technology-group sample |  | rates, |
|  |  |  |  | level, |
|  |  |  |  |  |
| LV30 | jdr_pop_A | Job death rates, age-group level, population |  |  |
|  |  |  |  |  |
| LV31 | jdr_sam_A | Job death rates, age-group level, sample |  |  |
|  |  |  |  |  |
| LV32 | jdr_pop_T | Job death rates, technologygroup level, population |  |  |
|  |  |  |  |  |
| LV33 | jdr_sam_T | Job death rates, technology- |  |  |
|  |  | grou | vel, samp |  |

## Conn Net The Competitiveness Research Network

### 5.2.4 Productivity Variables

Table 14: Productivity Variables

| Variable Code | Productivity |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
|  | Estimates |  |
| PEb0 | tfp_0 | TFP - Spec. 0 (CD, cost shares, quant.) |
| PEb0G1 | tfp_0 | Growth rate (from t-1): TFP Spec. O (CD, cost shares, quant.) |
| PEb1 | tfp_1 | ```TFP - Spec. 1 (CD, OLS, quant.)``` |
| PEb2 | tfp_2 | TFP - Spec. 2 (TL, OLS, quant.) |
| PEb4 | tfp_3 | ```TFP - Spec. 3 (CD, ACF, quant.)``` |
| PEb5 | tfp_4 | TFP - Spec. 4 (TL, ACF, quant.) |
| PEd5 | mrpk_0 | Marg. rev. prod. of capital - <br> Spec. 0 (CD, cost shares, quant.) |
| PEd6 | mrpk_1 | Marg. rev. prod. of capital - <br> Spec. 1 (CD, OLS, quant.) |
| PEd7 | mrpk_2 | Marg. rev. prod. of capital Spec. 2 (TL, OLS, quant.) |
| PEd9 | mrpk_3 | Marg. rev. prod. of capital - <br> Spec. 3 (CD, ACF, quant.) |
| PEe0 | mrpk_4 | Marg. rev. prod. of capital Spec. 4 (TL, ACF, quant.) |
| PEe1 | mrpl_0 | Marg. rev. prod. of labor - <br> Spec. 0 (CD, cost shares, quant.) |

## CompNet The Competitiveness Research Network

| Variable Code | Productivity |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| PEe2 | mrpl_1 | Marg. rev. prod. of labor Spec. 1 (CD, OLS, quant.) |
| PEe3 | mrpl_2 | Marg. rev. prod. of labor Spec. 2 (TL, OLS, quant.) |
| PEe5 | mrpl_3 | Marg. rev. prod. of labor Spec. 3 (CD, ACF, quant.) |
| PEe6 | mrpl_4 | Marg. rev. prod. of labor Spec. 4 (TL, ACF, quant.) |
| PEe7 | oe_k_0 | Output elasticity w.r.t. capital - Spec. 0 (CD, cost shares, quant.) |
| PEe9 | oe_k_1 | Output elasticity w.r.t. capital - Spec. 1 (CD, OLS, quant.) |
| PEf1 | oe_k_2 | ```Output elasticity w.r.t. capital - Spec. 2 (TL, OLS, quant.)``` |
| PEf5 | oe_k_3 | Output elasticity w.r.t. capital - Spec. 3 (CD, ACF, quant.) |
| PEf7 | oe_k_4 | Output elasticity w.r.t. capital - Spec. 4 (TL, ACF, quant.) |
| PEf9 | oe_I_0 | Output elasticity w.r.t. labor - Spec. 0 (CD, cost shares, quant.) |
| PEg1 | oe_I_1 | Output elasticity w.r.t. labor <br> - Spec. 1 (CD, OLS, quant.) |

## Conn Net The Competitiveness Research Network

|  |  | Productivity <br> Variable Code <br> PEg3 |
| :--- | :--- | :--- |
|  | Variable Name | Definition |

## Conn Net The Competitiveness Research Network

|  | Productivity |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| PEi8 | rts_4 | Returns to scale - Spec. 4 (TL, ACF, quant.) |
| PEi9 | In_tfp_0 | log. TFP - Spec. 0 (CD, cost shares, quant.) |
| PEjO | In_tfp_1 | log. TFP - Spec. 1 (CD, OLS, quant.) |
| PEj1 | In_tfp_2 | log. TFP - Spec. 2 (TL, OLS, quant.) |
| PEj2 | In_tfp_3 | log. TFP - Spec. 3 (CD, ACF, quant.) |
| PEj3 | In_tfp_4 | log. TFP - Spec. 4 (TL, ACF, quant.) |
| PEk2 | mrpk_5 | Marg. rev. prod. of capital Spec. 5 (TL, OLS, rev.) |
| PEk3 | mrpk_6 | Marg. rev. prod. of capital Spec. 6 (TL, ACF, rev.) |
| PEk4 | mrpl_5 | Marg. rev. prod. of labor Spec. 5 (TL, OLS, rev.) |
| PEk5 | mrpl_6 | Marg. rev. prod. of labor Spec. 6 (TL, ACF, rev.) |
| PEk6 | mrpm_0 | Marg. rev. prod. of interm. - <br> Spec. O (CD, cost shares, quant.) |
| PEk7 | mrpm_1 | Marg. rev. prod. of interm. Spec. 1 (CD, OLS, quant.) |
| PEk8 | mrpm_2 | Marg. rev. prod. of interm. - <br> Spec. 2 (TL, OLS, quant.) |
| PEk9 | mrpm_3 | Marg. rev. prod. of interm. - <br> Spec. 3 (CD, ACF, quant.) |

## Comp1et The Competitiveness Research Network

| Variable Code | Productivity |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| PEIO | mrpm_4 | Marg. rev. prod. of interm. Spec. 4 (TL, ACF, quant.) |
| PEI1 | mrpm_5 | Marg. rev. prod. of interm. - <br> Spec. 5 (TL, OLS, rev.) |
| PEI2 | mrpm_6 | Marg. rev. prod. of interm. Spec. 6 (TL, ACF, rev.) |
| PEI3 | oe_k_5 | ```Output elasticity w.r.t. capital - Spec. }5\mathrm{ (TL, OLS, rev.)``` |
| PEI4 | oe_k_6 | ```Output elasticity w.r.t. capital - Spec. 6 (TL, ACF, rev.)``` |
| PEI5 | 0e_I_5 | Output elasticity w.r.t. labor <br> - Spec. 5 (TL, OLS, rev.) |
| PEI6 | 0e_I_6 | Output elasticity w.r.t. labor <br> - Spec. 6 (TL, ACF, rev.) |
| PEI7 | oe_m_5 | ```Output elasticity w.r.t. interm. - Spec. 5 (TL, OLS, rev.)``` |
| PEI8 | oe_m_6 | ```Output elasticity w.r.t. interm. - Spec. 6 (TL, ACF, rev.)``` |
| PEm0 | re_k_0 | Revenue elasticity: capital Spec. 0 (CD, cost shares, quant.) |
| PEm1 | re_k_1 | Revenue elasticity: capital Spec. 1 (CD, OLS, quant.) |
| PEm2 | re_k_2 | Revenue elasticity: capital Spec. 2 (TL, OLS, quant.) |

## Comp1et The Competitiveness Research Network

|  |  | Productivity |
| :--- | :--- | :--- |
| Variable Code | Variable Name | Definition | Revenue elasticity: capital -

## Conn Net The Competitiveness Research Network

| Variable Code | Productivity |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| PEn6 | re_m_2 | Revenue elasticity: <br> intermediates - Spec. 2 (TL, OLS, quant.) |
| PEn7 | re_m_3 | Revenue elasticity: intermediates - Spec. 3 (CD, ACF, quant.) |
| PEn8 | re_m_4 | Revenue elasticity: <br> intermediates - Spec. 4 (TL, <br> ACF, quant.) |
| PEn9 | re_m_5 | Revenue elasticity: <br> intermediates - Spec. 5 (TL, OLS, rev.) |
| PEoO | re_m_6 | Revenue elasticity: intermediates - Spec. 6 (TL, ACF, rev.) |
|  |  | ios |
| PROO | rev_tot_costs | Ratio: nominal revenue to total costs |
| PR01 | va_lc | Ratio: nominal (positive) value-added to nominal labor cost |
| PR02 | va_tot_costs | Ratio: nominal (positive) value-added to total costs |
|  | Values |  |
| PVOO | kprod_va | Capital <br> productivity, computed as rva/nk |
| PV01 | Inkprod_va | Log capital productivity real value added based: $\ln (r v a / n k)$ |

## CompNet The Competitiveness Research Network

|  | Productivity |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| PV02 | Inlprod_rev | Log labor productivity, real revenue based: $\ln (\mathrm{rrev} / \mathrm{l})$ |
| PV02G1 | lprod_rev | Growth rate (from t-1): labor prod., real revenue based |
| PV03 | Inlprod_va | Log labor productivity, real value added based: In(rva/I) |
| PV03G1 | lprod_va | Growth rate (from t-1): labor prod., real value-added based |
| PV05 | Insr_cs | Log. Solow residual, weights in CD from cost shares |
| PV06 | Iprod_rev | Labor productivity, real revenue based, computed as rrev/l |
| PV07 | Iprod_va | Labor productivity, real value added based, computed as rva/l |
| PV09 | solowres_cs | Solow residual, weights in CD from cost shares |
| PV10 | Inlprod_va_fte | Log labor productivity, real value added over FTE : In(rva/fte) |
| PV11 | Iprod_va_fte | Labor productivity, real value added over FTE : rva/fte |

## CompNet The Competitiveness Research Network

### 5.2.5 Trade Variables

Table 15: Trade Variables

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
|  | Categorical |  |
| TCOO | exp_dest | Categorical variable |
|  |  | indicating export destinations: 1 only exports |
|  |  |  |
|  |  | to EU-countries; 2 only |
|  |  | exports to non-EU countries; |
|  |  |  |
|  |  | exports at all |
| TC01 | exp_imp_rel | Categorical variable <br> indicating the direction of trade in t : 1 only exports, no imports; 2 only imports, no exports; 3 two-way trader: both imports and exports; 4 no imports and no exports |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
| TCO2 | exp_time_3y | Categorical variableindicating the timing of exports: 1 exports only int; 2 exports in t-2, $\mathrm{t}-1$ and $\mathrm{t}, 3$ exports in t-2 and t-1, but not in t ; 4 no exports in $\mathrm{t}-2, \mathrm{t}-1$ and t ; 5 no exports in $\mathrm{t}-2$ and t , but exports in $\mathrm{t}-1$ |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
| TC03 | exp_top10 | Categorical variable indicating large exporters: 1 top 10 exporter at country |
|  |  |  |
|  |  |  |

## CompNet The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
|  |  | level; 2 top 10 exporter at 2digit sector level, but not at the country level; 3 firm is exporter, but not top 10 exporter; 4 non-exporter |
| TCO4 | imp_dest | Categorical variable indicating the origins of imports: 1 only imports from EU countries; 2 only imports from non-EU countries; 3 imports from both EU- and non-EU countries; 4 no imports at all |
| TC05 | imp_time_3y | Categorical variable <br> indicating the timing of imports: 1 imports only in $t$; 2 imports in t-2, t-1 and t, 3 imports in $\mathrm{t}-2$ and $\mathrm{t}-1$, but not in t ; 4 no imports in t -2, $\mathrm{t}-1$ and t ; 5 no imports in $\mathrm{t}-2$ and t , but exports in $\mathrm{t}-1$ |
| TC06 | imp_top10 | Categorical variable indicating large importers: 1 top 10 importer at country level; 2 top 10 importer at 2digit sector level, but not at the country level; 3 firm is importer, but not top 10 importer; 4 non- importer |

## CompNet The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
|  | Dummies |  |
| TD01 | 2w_exterior_adj | D = 1, if exEU exports \& imports > inEU exp \& imp, adj. |
| TD03 | 2w_extersale_adj | $D=1$ : exEU exp. $>$ inEU exp. <br> \& exEU imp. < inEU imp., adj |
| TD07 | 2w_interior_adj | $D=1$ : inEU trade vol. (exp. \& imp.) > exEU trade vol., adj. |
| TD09 | 2w_intersale_adj | $D=1$ : inEU exp. $>$ exEU exp <br> \& inEU imp. < exEU imp., adj |
| TD13 | 2w_total_adj | $D=1$, if firm is twoway trader (exporting \& importing), adj. |
| TD14 | exp | $\mathrm{D}=1$, if exporting |
| TD16 | exp_adj_con2 | D $=1$, if exporting now and the year before, adj. |
| TD17 | exp_adj_con3 | $D=1$, if 3 years consecutive exporter intra-EU (t-2, t-1, t), adj. |
| TD18 | exp_adj_net | $D=1$, if net exporter (exports>imports), adj. |
| TD19 | exp_adj_new2 | $D=1$, if new exporter in (and no exports in t-1), adj. |
| TD21 | exp_adj_non2 | $D=1$, if not exporting ( $t-1, t$ ), adj. |
| TD22 | exp_adj_non3a | $\begin{aligned} & D=1 \text {, if not exporting }(t-1, t \text {, } \\ & t+1) \text {, adj. } \end{aligned}$ |
| TD23 | exp_adj_stop1 | $\mathrm{D}=1$, if exporter in $\mathrm{t}-1$, but not in t , adj. |

## CompNet The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| TD24 | exp_adj_stop3a | $D=1$, if exporter in $t-1 \& t$ but not in $t+1$, adj. |
| TD30 | exp_ex | D = 1, if exporting extra-EU |
| TD31 | exp_ex_adj | $D=1$, if exporting extra-EU, adj. |
| TD54 | exp_in | $D=1$, if exporting intra-EU |
| TD55 | exp_in_adj | $D=1$, if exporting intra-EU, adj. |
| TD88 | imp | D = 1, if importing |
| TD90 | imp_adj_con2 | $D=1$, if 2 years consecutive importer ( $\mathrm{t}-1, \mathrm{t}$ ), adj. |
| TD97 | imp_ex | $D=1$, if importing extra-EU |
| TD98 | imp_ex_adj | $D=1$, if importing extra-EU, adj. |
| TDa7 | imp_in | D = 1, if importing intra-EU |
| TDa8 | imp_in_adj | $D=1$, if importing intra-EU, adj. |
| TDc0 | exp_adj_new3 | $D=1$, if new exporter in $t$ (and no exports in both t-2 and $\mathrm{t}-1$ ) |
| TDc1 | exp_adj_non3b | $D=1$, if not exporting ( $t-2, t-$ 1, t), adj. |
| TDc2 | exp_adj_stop3b | $D=1$, if exports in $t-2, t-1$ but not in t , adj. |
| TDc3 | exp_val_swi | $D=1$, if exports in $t-1$, but not in $\mathrm{t}-2$ and not in t , adj. |
| TDc4 | imp_adj_con3 | $D=1$, if 3 years consecutive importer (in t-2, t-1 and t), adj. |

## CompNet The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| TDc5 | imp_adj_new2 | $D=1$, if imports in $t$, but no imports in t-1 |
| TDc6 | imp_adj_new3 | $D=1$, if imports in $t$, but no imports in t-2 and t-1 |
| TDc7 | imp_adj_non2 | $D=1$, if no imports in $t-1$ and t |
| TDc8 | imp_adj_non3a | $D=1$, if no imports in $t-1, t$, and $\mathrm{t}+1$ |
| TDc9 | imp_adj_non3b | D = 1, if non-importer (no imports in $\mathrm{t}-2, \mathrm{t}-1$, and t ) |
| TDd0 | imp_adj_stop3b | $D=1$, if firm imported in both $\mathrm{t}-2$ and $\mathrm{t}-1$, but not in t , adj. |
| TDd1 | imp_adj_swi | $D=1$, if firm imported in both $t-2$ and $t$, but not in $t-1$, adj. |
| TDd2 | imp_adj_stop1 | $D=1$, if imports in $t-1$, but not in $t, a d j$. |
|  | Ratios |  |
| TR00 | exp_adj_pop_C | Ratio: exports, adj., share of total, country level, pop. |
| TR00 | exp_adj_sam_C | Ratio: exports, adj., share of total, country level, sample |
| TR01 | exp_adj_pop_2D | Ratio: exports, adj., share of total, sector level, pop. |
| TR01 | exp_adj_sam_2D | Ratio: exports, adj., share of total, sector level, sample |
| TR02 | exp_adj_rev | Ratio: Export Ratio: exports adj. / nom. Revenue |

## Compnet The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| TR05 | exp_adj_va_rev | Ratio: value added in export <br> (adj.) revenue: $\exp ^{*} n v a / n r e v$ |
| TR06 | exp_adj_pop_A | Ratio: exports, adj., share of total, firm age, pop. |
| TR07 | exp_adj_pop_T | Ratio: exports, adj., share of total, techno. knowledge, pop. |
| TR08 | exp_pop_A | Ratio: exports, share of total, firm age, pop. |
| TR09 | exp_pop_T | Ratio: exports, share of total, techno. knowledge, pop. |
| TR11 | exp_ex_adj_pop_A | Ratio: exports extra-EU, adj., share of total, firm age, pop. |
| TR12 | exp_ex_adj_pop_T | Ratio: exports extra-EU, adj., share of total, techno. knowledge, pop. |
| TR15 | exp_in_adj_pop_A | Ratio: exports intra-EU, adj., share of total, firm age, pop. |
| TR16 | exp_in_adj_pop_T | Ratio: exports intra-EU, adj., share of total, techno. knowledge, pop. |
| TR17 | exp_in_pop_A | Ratio: exports intra-EU, share of total, firm age, pop. |
| TR18 | exp_in_pop_T | Ratio: exports intra-EU, share of total, techno. knowledge, pop. |
| TR36 | imp_adj_pop_C | Ratio: imports, adj., share of total, country level, pop. |

## CompNet The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| TR36 | imp_adj_sam_C | Ratio: imports, adj., share of total, country level, sample |
| TR37 | imp_adj_pop_2D | Ratio: imports, adj., share of total, sector level, pop. |
| TR37 | imp_adj_sam_2D | Ratio: imports, adj., share of total, sector level, sample |
| TR38 | imp_adj_rev | Ratio: import Ratio: imports adj. / nom. Revenue |
| TR67 | imp_exp_adj | Ratio: import intensity $=$ imp/exp, adj. |
|  |  |  |
| TV02 | $\exp$ | Exports |
| TV02G1 | exp_val | Growth rate (from t-1): exports |
| TV02G1 | exp_val_adj | Growth rate (from t-1): adjusted exports |
| TV03 | exp_adj | Exports, adj. |
| TV04 | exp_ex | Exports extra-EU |
| TV05 | exp_ex_adj | Exports extra-EU, adj. |
| TV06 | exp_in | Exports intra-EU |
| TV07 | exp_in_adj | Exports intra-EU, adj. |
| TV08 | imp | Imports |
| TV09 | imp_adj | Imports, adj. |
| TV10 | imp_ex | Imports extra-EU |
| TV11 | imp_ex_adj | Imports extra-EU, adj. |
| TV12 | imp_in | Imports intra-EU |
| TV13 | imp_in_adj | Imports intra-EU, adj. |

## Conn Net The Competitiveness Research Network

### 5.2.6 Other Variables

Table 16: Other Variables

| Variable Code | Other |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
|  | Categorical |  |
| OCOO | firm_age | 1 "0-2 years" 2 "3-5 years" 3 |
|  |  | "6-25 years" 4 "more than 25 years" |
| Dummies |  |  |
| ODOO | exit | $D=1$, if firm exits in $t$ or $t+1$ |
| OD01 | firm_age_medium | $D=1$, if medium aged firm (age $>5$ \& <= 25) |
| OD02 | firm_age_new | $\mathrm{D}=1$, if new firm (age < 3 ) |
| OD03 | firm_age_old | D $=1$, if old firm (age $>25$ years) |
| OD04 | firm_age_young | $\begin{aligned} & D=1 \text {, if young firm (age }>=3 \\ & \&<=5 \text { ) } \end{aligned}$ |
| OD05 | foreign_own | D $=1$, if $>50 \%$ of firm is owned by foreigner(s) |
| OD06 | Ilc | D = 1, if firm with limited liability, i.e. company or partnership with limited liability |
| OD07 | publ_own | $\mathrm{D}=1$, if $>50 \%$ of firm is owned by government |
|  | Values |  |
| OV00 | firm_age | Age of firm in years |
| OV01 | firm_age_atexit | Age of exiting firm, in years |
| OV02 | years_till_exit | Amount of years until firm exit |

## CompNet The Competitiveness Research Network

Table 17: List of Variables in the Unconditional Descriptive Files

| Unconditional variables |
| :--- |
| CD01_old_high_0 |
| CD02_old_high_1_pop_2D |
| CD02_old_high_1_sam_2D |
| CD03_old_high_1_pop_C |
| CD03_old_high_1_sam_C |
| CD04_old_high_1_pop_M |
| CD04_old_high_1_sam_M |
| CD05_old_high_1_pop_MS |
| CD05_old_high_1_sam_MS |
| CD06_old_high_1_pop_N |
| CD06_old_high_1_sam_N |
| CD07_old_high_1_pop_T |
| CD07_old_high_1_sam_T |
| CD08_old_low_0 |
| CD09_old_low_1_pop_2D |
| CD09_old_low_1_sam_2D |
| CD10_old_low_1_pop_C |
| CD10_old_low_1_sam_C |
| CD11_old_low_1_pop_M |
| CD11_old_low_1_sam_M |
| CD12_old_low_1_pop_MS |
| CD12_old_low_1_sam_MS |
| CD13_old_low_1_pop_N |
| CD13_old_low_1_sam_N |
| CD14_old_low_1_pop_T |
| CD14_old_low_1_sam_T |
| CD15_young_high_0 |
| CD16_young_high_1_pop_2D |
| CD16_young_high_1_sam_2D |
| CD17_young_high_1_pop_C |
| CD17_young_high_1_sam_C |
| CD18_young_high_1_pop_M |
| CD18_young_high_1_sam_M |
| CD19_young_high_1_pop_MS |
| CD19_young_high_1_sam_MS |
| CD20_young_high_1_pop_N |
| CD20_young_high_1_sam_N |
| CD21_young_high_1_pop_T |
| CD21_young_high_1_sam_T |
| CD22_young_low_0 |
| CD23_young_low_1_pop_2D |
| CD23_young_low_1_sam_2D |
| CD24_young_low_1_pop_C |
| CD24_young_low_1_sam_C |

## CompNet

| CD25_young_low_1_pop_M |
| :---: |
| CD25_young_low_1_sam_M |
| CD26_young_low_1_pop_MS |
| CD26_young_low_1_sam_MS |
| CD27_young_low_1_pop_N |
| CD27_young_low_1_sam_N |
| CD28_young_low_1_pop_T |
| CD28_young_low_1_sam_T |
| CE32_markdown_I_0 |
| CE33_markdown_ı_1 |
| CE34_markdown_ı2 |
| CE36_markdown_ı3 |
| CE37_markdown_l_4 |
| CE44_markup_0 |
| CE45_markup_1 |
| CE46_markup_2 |
| CE48_markup_3 |
| CE49_markup_4 |
| CE56_markdown_k_5 |
| CE57_markdown_k_6 |
| CE58_markdown_l_5 |
| CE59_markdown_l_6 |
| CE60_markup_5 |
| CE61_markup_6 |
| CE62_markdown_m_5 |
| CE63_markdown_m_6 |
| CR00_top_rev_sam_C |
| CR01_top_rev_sam_M |
| CRO2_top_rev_sam_2D |
| CR03_top_rev_sam_N |
| CR04_top_ifa_sam_2D |
| CR05_top_ifa_sam_C |
| CR06_top_ifa_sam_M |
| CR07_top_ifa_sam_N |
| CR08_top_I_sam_2D |
| CR09_top_I_sam_C |
| CR10_top_I_sam_M |
| CR11_top_I_sam_N |
| CR12_top_Ic_sam_2D |
| CR13_top_lc_sam_C |
| CR14_top_lc_sam_M |
| CR15_top_lc_sam_N |
| CR16_top_rk_sam_2D |
| CR17_top_rk_sam_C |
| CR18_top_rk_sam_M |
| CR19_top_rk_sam_N |

## CompNet

| CR20_top_rva_sam_2D |
| :---: |
| CR21_top_rva_sam_C |
| CR22_top_rva_sam_M |
| CR23_top_rva_sam_N |
| CR24_top_ifa_sam_A |
| CR25_top_lc_sam_A |
| CR26_top_rev_sam_A |
| CR27_top_rk_sam_A |
| CR28_top_rva_sam_A |
| CR29_top_I_sam_A |
| CR30_top_ifa_sam_T |
| CR31_top_lc_sam_T |
| CR32_top_rev_sam_T |
| CR33_top_rk_sam_T |
| CR34_top_rva_sam_T |
| CR35_top_I_sam_T |
| CR40_mrktsha_I_pop_A |
| CR40_mrktsha_I_sam_A |
| CR41_mrktsha_I_pop_C |
| CR41_mrktsha_I_sam_C |
| CR42_mrktsha_I_pop_M |
| CR42_mrktsha_I_sam_M |
| CR43_mrktsha_l_pop_MS |
| CR43_mrktsha_I_sam_MS |
| CR44_mrktsha_I_pop_N |
| CR44_mrktsha_I_sam_N |
| CR45_mrktsha_I_pop_2D |
| CR45_mrktsha_ısam_2D |
| CR46_mrktsha_I_pop_T |
| CR46_mrktsha_I_sam_T |
| CR54_mrktsha_rev_pop_A |
| CR54_mrktsha_rev_sam_A |
| CR55_mrktsha_rev_pop_C |
| CR55_mrktsha_rev_sam_C |
| CR56_mrktsha_rev_pop_M |
| CR56_mrktsha_rev_sam_M |
| CR57_mrktsha_rev_pop_MS |
| CR57_mrktsha_rev_sam_MS |
| CR58_mrktsha_rev_pop_N |
| CR58_mrktsha_rev_sam_N |
| CR59_mrktsha_rev_pop_2D |
| CR59_mrktsha_rev_sam_2D |
| CR60_mrktsha_rev_pop_T |
| CR60_mrktsha_rev_sam_T |
| CR68_mrktsha_va_pop_A |
| CR68_mrktsha_va_sam_A |

## CompNet

| CR69_mrktsha_va_pop_C |
| :---: |
| CR69_mrktsha_va_sam_C |
| CR70_mrktsha_va_pop_M |
| CR70_mrktsha_va_sam_M |
| CR71_mrktsha_va_pop_MS |
| CR71_mrktsha_va_sam_MS |
| CR72_mrktsha_va_pop_N |
| CR72_mrktsha_va_sam_N |
| CR73_mrktsha_va_pop_2D |
| CR73_mrktsha_va_sam_2D |
| CR74_mrktsha_va_pop_T |
| CR74_mrktsha_va_sam_T |
| CV02_hhi_rev_pop_T |
| CV02_hhi_rev_sam_T |
| CV03_hhi_rev_pop_A |
| CV03_hhi_rev_sam_A |
| CV04_hhi_rev_pop_C |
| CV04_hhi_rev_sam_C |
| CV05_hhi_rev_pop_M |
| CV05_hhi_rev_sam_M |
| CV06_hhi_rev_pop_N |
| CV06_hhi_rev_sam_N |
| CV07_hhi_rev_pop_2D |
| CV07_hhi_rev_sam_2D |
| CV10_hhi_ifa_pop_T |
| CV10_hhi_ifa_sam_T |
| CV11_hhi_ifa_pop_A |
| CV11_hhi_ifa_sam_A |
| CV12_hhi_ifa_pop_C |
| CV12_hhi_ifa_sam_C |
| CV13_hhi_ifa_pop_M |
| CV13_hhi_ifa_sam_M |
| CV14_hhi_ifa_pop_N |
| CV14_hhi_ifa_sam_N |
| CV15_hhi_ifa_pop_2D |
| CV15_hhi_ifa_sam_2D |
| CV18_hhi_I_pop_T |
| CV18_hhi_l_sam_T |
| CV19_hhi_I_pop_A |
| CV19_hhi_l_sam_A |
| CV20_hhi_I_pop_C |
| CV20_hhi_l_sam_C |
| CV21_hhi_I_pop_M |
| CV21_hhi_l_sam_M |
| CV22_hhi_I_pop_N |
| CV22_hhi_l_sam_N |

## CompNet

| CV23_hhi_l_pop_2D |
| :---: |
| CV23_hhi_l_sam_2D |
| CV26_hhi_lc_sam_T |
| CV27_hhi_lc_sam_A |
| CV28_hhi_lc_pop_C |
| CV28_hhi_lc_sam_C |
| CV29_hhi_lc_pop_M |
| CV29_hhi_lc_sam_M |
| CV30_hhi_lc_pop_N |
| CV30_hhi_lc_sam_N |
| CV31_hhi_lc_pop_2D |
| CV31_hhi_lc_sam_2D |
| CV34_hhi_rk_pop_T |
| CV34_hhi_rk_sam_T |
| CV35_hhi_rk_pop_A |
| CV35_hhi_rk_sam_A |
| CV36_hhi_rk_pop_C |
| CV36_hhi_rk_sam_C |
| CV37_hhi_rk_pop_M |
| CV37_hhi_rk_sam_M |
| CV38_hhi_rk_pop_N |
| CV38_hhi_rk_sam_N |
| CV39_hhi_rk_pop_2D |
| CV39_hhi_rk_sam_2D |
| CV42_hhi_rva_pos_pop_T |
| CV42_hhi_rva_pos_sam_T |
| CV43_hhi_rva_pos_pop_A |
| CV43_hhi_rva_pos_sam_A |
| CV44_hhi_rva_pos_pop_C |
| CV44_hhi_rva_pos_sam_C |
| CV45_hhi_rva_pos_pop_M |
| CV45_hhi_rva_pos_sam_M |
| CV46_hhi_rva_pos_pop_N |
| CV46_hhi_rva_pos_sam_N |
| CV47_hhi_rva_pos_pop_2D |
| CV47_hhi_rva_pos_sam_2D |
| CV48_firmrev_neg_pop_A |
| CV49_firmrev_pos_pop_A |
| CV50_firmrev_pos_sam_A |
| CV51_firmrev_neg_sam_A |
| CV52_firmrev_neg_pop_C |
| CV53_firmrev_pos_pop_C |
| CV54_firmrev_neg_pop_M |
| CV55_firmrev_pos_pop_M |
| CV56_firmrev_pos_sam_M |
| CV57_firmrev_neg_sam_M |

## CompNet

| CV58_firmrev_neg_pop_MS |
| :---: |
| CV59_firmrev_pos_pop_MS |
| CV60_firmrev_pos_pop_N |
| CV61_firmrev_neg_pop_N |
| CV62_firmrev_neg_pop_2D |
| CV63_firmrev_pos_pop_2D |
| CV64_firmrev_pos_sam_2D |
| CV65_firmrev_neg_sam_2D |
| CV66_firmrev_neg_pop_T |
| CV67_firmrev_pos_pop_T |
| CV68_firmrev_pos_sam_T |
| CV69_firmrev_neg_sam_T |
| CV70_firmrev_pos_sam_C |
| CV71_firmrev_neg_sam_C |
| CV72_firmrev_pos_sam_MS |
| CV73_firmrev_neg_sam_MS |
| CV74_firmrev_pos_sam_N |
| CV75_firmrev_neg_sam_N |
| FD00_absconstr |
| FD01_safe |
| FD05_zombie_intcov_pos |
| FD06_zombie_intcov |
| FD07_zombie_negprof |
| FR00_capcost_m |
| FR01_cash_ta |
| FRO2_cashflow_ta |
| FR03_collateral_ta |
| FRO4_costcov_lc_m |
| FR05_costcov_all |
| FR06_depr_ta |
| FR07_div_ta |
| FR08_equity_debt |
| FR09_equity_ta |
| FR10_fingap |
| FR11_ifa_k |
| FR12_inte_debt |
| FR13_inv_rev |
| FR15_Ic_capcost |
| FR17_Ic_m |
| FR18_leverage |
| FR19_op_inte |
| FR21_pcm_kvar |
| FR22_profitmargin |
| FR23_rd_costs |
| FR24_rd_m |
| FR25_rev_capcost |

## CompNet

| FR27_rev_lc |
| :---: |
| FR28_rev_lc_m |
| FR29_rev_m |
| FR30_rk_l |
| FR31_roa |
| FR32_trade_credit |
| FR33_trade_debt |
| FR35_va_rev |
| FR36_ifa_rev |
| FR37_invest_k |
| FR38_invest_rev |
| FR39_rd_share_rev |
| FR40_ener_costs |
| FR41_ener_rev |
| FR42_ener_va |
| FV00_capcost |
| FV01_debt |
| FV02_debt_fin |
| FV03_n_ener |
| FV04_nk |
| FV04_nk |
| FV05_nlc |
| FV05_nlc |
| FV06_nm |
| FV06_nm |
| FV07_nrd |
| FV08G1_nrev |
| FV08GH_dhs_rev_growth |
| FV08_nrev |
| FV08_nrev |
| FV09GH_dhs_rev_growth_neg |
| FV10GH_dhs_rev_growth_pos |
| FV10_nva |
| FV10_nva |
| FV11_nva_pos |
| FV12_nvi |
| FV13_rifa |
| FV14G1_rk |
| FV14G3_rk |
| FV14_rk |
| FV15_rlc |
| FV16_rm |
| FV17_rrev |
| FV18_rva |
| FV19_rva_pos |
| FV20_ta |

## CompNet

| FV21_y_zombie_intcov_pos |
| :--- |
| FV22_y_zombie_intcov |
| FV23_y_zombie_negprof |
| FV24_etr |
| FV25_invest_intan |
| FV26_ninvest |
| FV27_Ic_nom_I |
| FV28_rcapcost |
| FV29_rinvest |
| FV30_rrd |
| FV31_rinvest_intan |
| LD00_high_growth |
| LD01_t10_I_C |
| LR00_Ic_rev |
| LR01_Ic_va |
| LR02_tertshare |
| LR03_ulc |
| LV00_avg_wage |
| LV01_jcr_pop_C |
| LV01_jcr_sam_C |
| LV02_jcr_pop_M |
| LV02_jcr_sam_M |
| LV03_jcr_pop_MS |
| LV03_jcr_sam_MS |
| LV04_jcr_pop_N |
| LV04_jcr_sam_N |
| LV05_jcr_pop_2D |
| LV05_jcr_sam_2D |
| LV11_jdr_pop_C |
| LV11_jdr_sam_C |
| LV12_jdr_pop_M |
| LV12_jdr_sam_M |
| LV13_jdr_pop_MS |
| LV13_jdr_sam_MS |
| LV14_jdr_pop_N |
| LV14_jdr_sam_N |
| LV15_jdr_pop_2D |
| LV15_jdr_sam_2D |
| LV19GH_dhs_labor_growth_neg |
| LV20GH_dhs_labor_growth_pos |
| LV21G1_l |
| LV21G_lage |

## CompNet

| LV25_fte |
| :---: |
| LV26_jcr_pop_A |
| LV27_jcr_sam_A |
| LV28_jcr_pop_T |
| LV29_jcr_sam_T |
| LV30_jdr_pop_A |
| LV31_jdr_sam_A |
| LV32_jdr_pop_T |
| LV33_jdr_sam_T |
| OD00_exit |
| OD01_firm_age_medium |
| OD02_firm_age_new |
| OD03_firm_age_old |
| OD04_firm_age_young |
| OD05_foreign_own |
| OD06_llc |
| OD07_publ_own |
| OVO0_firm_age |
| OV01_firm_age_atexit |
| OVO2_years_till_exit |
| PEb0G1_tfp_0 |
| PEb0_tfp_0 |
| PEb1_tfp_1 |
| PEb2_tfp_2 |
| PEb4_tfp_3 |
| PEb5_tfp_4 |
| PEd5_mrpk_0 |
| PEd6_mrpk_1 |
| PEd7_mrpk_2 |
| PEd9_mrpk_3 |
| PEe0_mrpk_4 |
| PEe1_mrpl_0 |
| PEe2_mrpl_1 |
| PEe3_mrpl_2 |
| PEe5_mrpl_3 |
| PEe6_mrpl_4 |
| PEe7_oe_k_0 |
| PEe9_oe_k_1 |
| PEf1_oe_k_2 |
| PEf5_oe_k_3 |
| PEf7_oe_k_4 |
| PEf9_oe_l_0 |
| PEg1_oe_I_1 |
| PEg3_oe_l_2 |
| PEg7_oe_l_3 |
| PEg9_oe_l_4 |

## CompNet

| PEh1_oe_m_0 |
| :---: |
|  |  |
|  |
| PEh5_oe_m_3 |
| PEh6_oe_m_4 |
| PEi3_rts_0 |
| PEi4_rts_1 |
| PEi5_rts_2 |
| PEi7_rts_3 |
| PEi8_rts_4 |
| PEi9_In_tfp_0 |
| PEjO_In_tfp_1 |
| PEj1_In_tfp_2 |
| PEj2_In_tfp_3 |
| PEj3_In_tfp_4 |
| PEk2_mrpk_5 |
| PEk3_mrpk_6 |
| PEk4_mrpl_5 |
| PEk5_mrpl_6 |
| PEk6_mrpm_0 |
| PEk7_mrpm_1 |
| PEk8_mrpm_2 |
| PEk9_mrpm_3 |
| PEIO_mrpm_4 |
| PEl1_mrpm_5 |
| PEl2_mrpm_6 |
| PEI3_oe_k_5 |
| PEI4_oe_k_6 |
| PEl5_oe_l_5 |
| PEI6_oe_l_6 |
| PEI7_oe_m_5 |
| PEl8_oe_m_6 |
| PEm0_re_k_0 |
| PEm1_re_k_1 |
| PEm2_re_k_2 |
| PEm3_re_k_3 |
| PEm4_re_k_4 |
| PEm5_re_k_5 |
| PEm6_re_k_6 |
| PEm7_re_l_0 |
| PEm8_re_l_1 |
| PEm9_re_I_2 |
| PEn0_re_l_3 |
| PEn1_re_l_4 |
| PEn2_re_l_5 |
| PEn3_re_l_6 |

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| PEn4_re_m_0 |
| :---: |
| PEn5_re_m_1 |
| PEn6_re_m_2 |
| PEn7_re_m_3 |
| PEn8_re_m_4 |
| PEn9_re_m_5 |
| PEo0_re_m_6 |
| PR00_rev_tot_costs |
| PR01_va_lc |
| PRO2_va_tot_costs |
| PV00_kprod_va |
| PV01_Inkprod_va |
| PV02G1_lprod_rev |
| PV02_Inlprod_rev |
| PV03G1_lprod_va |
| PV03_Inlprod_va |
| PV05_Insr_cs |
| PV06_lprod_rev |
| PV07_lprod_va |
| PV09_solowres_cs |
| PV10_Inlprod_va_fte |
| PV11_lprod_va_fte |
| TD01_2w_exterior_adj |
| TD03_2w_extersale_adj |
| TD07_2w_interior_adj |
| TD09_2w_intersale_adj |
| TD13_2w_total_adj |
| TD14_exp |
| TD16_exp_adj_con2 |
| TD17_exp_adj_con3 |
| TD18_exp_adj_net |
| TD19_exp_adj_new2 |
| TD21_exp_adj_non2 |
| TD22_exp_adj_non3a |
| TD23_exp_adj_stop1 |
| TD24_exp_adj_stop3a |
| TD30_exp_ex |
| TD31_exp_ex_adj |
| TD54_exp_in |
| TD55_exp_in_adj |
| TD88_imp |
| TD90_imp_adj_con2 |
| TD97_imp_ex |
| TD98_imp_ex_adj |
| TDa7_imp_in |
| TDa8_imp_in_adj |

## CompNet

| TDc0_exp_adj_new3 |
| :---: |
| TDc1_exp_adj_non3b |
| TDc2_exp_adj_stop3b |
| TDc3_exp_val_swi |
| TDc4_imp_adj_con3 |
| TDc5_imp_adj_new2 |
| TDc6_imp_adj_new3 |
| TDc7_imp_adj_non2 |
| TDc8_imp_adj_non3a |
| TDc9_imp_adj_non3b |
| TDd0_imp_adj_stop3b |
| TDd1_imp_adj_swi |
| TDd2_imp_adj_stop1 |
| TR00_exp_adj_pop_C |
| TROO_exp_adj_sam_C |
| TR01_exp_adj_pop_2D |
| TR01_exp_adj_sam_2D |
| TR02_exp_adj_rev |
| TR05_exp_adj_va_rev |
| TR06_exp_adj_pop_A |
| TR07_exp_adj_pop_T |
| TR08_exp_pop_A |
| TR09_exp_pop_T |
| TR11_exp_ex_adj_pop_A |
| TR12_exp_ex_adj_pop_T |
| TR15_exp_in_adj_pop_A |
| TR16_exp_in_adj_pop_T |
| TR17_exp_in_pop_A |
| TR18_exp_in_pop_T |
| TR36_imp_adj_pop_C |
| TR36_imp_adj_sam_C |
| TR37_imp_adj_pop_2D |
| TR37_imp_adj_sam_2D |
| TR38_imp_adj_rev |
| TR67_imp_exp_adj |
| TV02G1_exp_val |
| TV02G1_exp_val_adj |
| TV02_exp |
| TV03_exp_adj |
| TV04_exp_ex |
| TV05_exp_ex_adj |
| TV06_exp_in |
| TV07_exp_in_adj |
| TV08_imp |
| TV09_imp_adj |
| TV10_imp_ex |

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TV11_imp_ex_ad
TV12_imp_in
TV13_imp_in_adj

## CompNet

Table 18: List of Decomposition Variables - Foster

| Foster decomposition Variables |
| :---: |
| CE32_markdown_I_0_Wnlc |
| CE33_markdown_l_1_Wnlc |
| CE34_markdown_l_2_Wnlc |
| CE36_markdown_l_3_Wnlc |
| CE37_markdown_l_4_Wnlc |
| CE44_markup_0_Wnm |
| CE45_markup_1_Wnm |
| CE46_markup_2_Wnm |
| CE48_markup_3_Wnm |
| CE49_markup_4_Wnm |
| CE56_markdown_k_5_Wcap_cost |
| CE57_markdown_k_6_Wcap_cost |
| CE58_markdown_l_5_Wnlc |
| CE59_markdown_l_6_Wnlc |
| CE60_markup_5_Wnm |
| CE61_markup_6_Wnm |
| CE62_markdown_m_5_Wnm |
| CE63_markdown_m_6_Wnm |
| FR05_costcov_all_Wntc |
| FR11_ifa_k_Wk_nom |
| FR22_profitmargin_Wnrv |
| FR23_rd_costs_Wntc |
| FR24_rd_m_Wnm |
| FR27_rev_lc_Wnlc |
| FR28_rev_lc_m_Wnvi |
| FR30_rk_I_WI |
| FR35_va_rev_Wnrv |
| FR36_ifa_rev_Wnrv |
| FR39_rd_share_rev_Wnrv |
| LROO_Ic_rev_Wnrv |
| LR01_lc_va_Wnva |
| PEb0_tfp_0_Wrrv |
| PEb1_tfp_1_Wrrv |
| PEb2_tfp_2_Wrrv |
| PEb4_tfp_3_Wrrv |
| PEb5_tfp_4_Wrrv |
| PEe7_oe_k_0_Wrrv |
| PEe9_oe_k_1_Wrrv |
| PEf1_oe_k_2_Wrrv |
| PEf5_oe_k_3_Wrrv |
| PEf7_oe_k_4_Wrrv |
| PEf9_oe_l_0_Wrrv |
| PEg1_oe_I_1_Wrrv |

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Table 19: List of Decomposition Variables - OP

| OP Decomposition Variables |
| :--- |
| CE32_markdown_I_0_Wnlc |
| CE33_markdown_I_1_Wnlc |
| CE34_markdown_I_2_Wnlc |
| CE36_markdown_I_3_Wnlc |
| CE37_markdown_I_4_Wnlc |
| CE44_markup_0_Wnm |
| CE45_markup_1_Wnm |
| CE46_markup_2_Wnm |
| CE48_markup_3_Wnm |
| CE49_markup_4_Wnm |
| CE56_markdown_k_5_Wcap_cost |
| CE57_markdown_k_6_Wcap_cost |
| CE58_markdown_I_5_Wnlc |
| CE59_markdown_I_6_Wnic |
| CE60_markup_5_Wnm |
| CE61_markup_6_Wnm |
| CE62_markdown_m_5_Wnm |
| CE63_markdown_m_6_Wnm |
| FR05_costcov_all_Wntc |
| FR11_ifa_k_Wk_nom |
| FR22_profitmargin_Wnrv |
| FR23_rd_costs_Wntc |
| FR24_rd_m_Wnm |
| FR27_rev_Ic_Wnlc |
| FR28_rev_Ic_m_Wnvi |
| FR30_rk___WI |
| FR35_va_rev_Wnrv |
| FR36_ifa_rev_Wnrv |
| FR39_rd_share_rev_Wnrv |
| LR00_Ic_rev_Wnrv |
| LR01_Ic_va_Wnva |
| PEb0_tfp_0_Wrrv |
| PEb1_tfp_1_Wrrv |
| PEb2_tfp_2_Wrrv |
| PEb4_tfp_3_Wrrv |
| PEb5_tfp_4_Wrrv |
| PEe7_oe_k_0_Wrrv |
| PEe9_oe_k_1_Wrrv |
| PEf1_oe_k_2_Wrrv |
| PEf5_oe_k_3_Wrrv |
| PEf7_oe_k_4_Wrrv |
| PEf9_oe_I_0_Wrrv |
| PEg1_oe__1_Wrrv |

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| PEg3_oe_I_2_Wrrv |
| :--- |
| PEg7_oe_I_3_Wrrv |
| PEg9_oe_I_4_Wrrv |
| PEh1_oe_m_0_Wrrv |
| PEh2_oe_m_1_Wrrv |
| PEh3_oe_m_2_Wrrv |
| PEh5_oe_m_3_Wrrv |
| PEh6_oe_m_4_Wrrv |
| PEi9_In_tfp_0_Wrrv |
| PEj0_In_tfp_1_Wrrv |
| PEj1_In_tfp_2_Wrrv |
| PEj2_In_tfp_3_Wrrv |
| PEj3_In_tfp_4_Wrrv |
| PEI3_oe_k_5_Wrrv |
| PEI4_oe_k_6_Wrrv |
| PEI5_oe_I_5_Wrrv |
| PEI6_oe_I_6_Wrrv |
| PEI7_oe_m_5_Wrrv |
| PEI8_oe_m_6_Wrrv |
| PR00_rev_tot_costs_Wntc |
| PR01_va_Ic_Wnlc |
| PR02_va_tot_costs_Wntc |
| PV00_kprod_va_Wrk |
| PV06_Iprod_rev_WI |
| PV07_Iprod_va_WI |
| PV09_solowres_cs_Wrva |
| PV11_Iprod_va_fte_Wfte |

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### 5.3 Derivation of Indicators (More Complex Variables)

This section discusses the calculation and theoretical background of a selected number of more complex variables. Specifically, productivity indicators, zombie indicators, indicators of financial constraints, indicators of input market imperfections, markups, job creation and destruction rate indicators, and measures of revenue dynamism.

### 5.3.1 Production Function Estimation, TFP, and Marginal Products

Several indicators within the CompNet database rely on production function estimation techniques. Among others, these include measures of productivity, market power, and allocative efficiency. Given the importance of the production function estimation for the CompNet database, we will discuss the applied methodology in this section before we describe the indicators derived from the recovered production function parameters.

We estimate several different types of production functions in gross-output (i.e. real revenues) at the two-digit sector-level. As input variables, we always use capital (i.e. fixed assets), labor (i.e. number of employees), and materials (i.e. intermediate inputs). In order to proxy physical quantities, nominal values are deflated using deflators available in EU-Klems that are specific for each variable (output, capital, intermediates), country, sector (2-digit), and year of observation.

The production function is estimated according to 5 different methodologies (0-4). Additionally, we estimate two revenue functions (5-6), where output is only deflated using the GDP deflator. In this case, elasticities capture the effect of input usage not only on production but also on product prices. They are then used to derive measures of market power.
0. In specification 0, we assume a Cobb-Douglas (CD) production function with constant return to scale (CRS) and derive the output elasticity of each input as the country-sector-year median cost-share (input expenditure over total costs ${ }^{35}$ ).

1. In specification 1, we assume a CD production function (from this specification on, no estimation imposes CRS), and estimate the output elasticities using OLS with year fixed effects (FE).
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2. In specification 2, we assume a translog (TL) production function with second-degree interactions, and estimate the output elasticities using OLS with year FE.
3. In specification 3, we assume a CD production function, and estimate the output elasticities following the two-step control function approach of Ackerberg, Caves and Frazer 2015 (ACF).
4. In specification 4, we apply the approach of ACF while assuming a TL production function.
5. In specification 5, we assume a TL revenue function, and estimate elasticities using OLS with year FE.
6. In specification 6, we assume a TL revenue function, and estimate elasticities with the approach of ACF.

Specification 0 is the only one involving a nonparametric estimation. Its approach, based on cost shares, requires two assumptions which are unnecessary in other specifications: constant returns to scale and no input market power.

Firms produce quantities of output, Q , while engaging in a standard cost minimization problem. For each input $j=\{K, L, M\}$, purchased in quantities $q^{j}$, at the market price $p^{j}$, and whose output elasticity is denoted by $\theta^{j}$, the first-order condition implies:
(1) $p^{j}=\lambda \theta^{j} \frac{Q}{q^{j}}$

Since the multiplier $\lambda$ here represents the marginal cost, one can introduce the markup (i.e. price over marginal cost, $\left.\mu=\frac{P}{\lambda}\right)$, rearrange and write:
(2) $\theta^{j}=\mu \frac{p^{j} q^{j}}{P Q}$

CRS implies that the sum of output elasticities equals unity. Thus, we obtain:
(3) $\mu \frac{\Sigma_{j} p^{j} q^{j}}{P Q}=1$

Combining equations (2) and (3), we obtain our nonparametric estimator for each input's output elasticity, as its cost share.
(4) $\theta^{j}=\frac{p^{j} q^{j}}{\Sigma_{j} p^{j} q^{j}}$

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In principle, this approach allows us to derive firm-year specific estimators. However, heterogeneity in firm-level cost shares may also reflect temporary adjustments or measurement errors. Thus, we assume output elasticities to be constant across firms belonging to the same 2 -digit sector, and measure them using the median value of each sector-year cluster.

Regarding parametric estimations, we distinguish Cobb-Douglas production functions (specifications 1 and 3), translog production functions (specifications 2 and 4) and translog revenue functions (specifications 5 and 6 ). For each of these three subgroups, we implement two approaches: OLS and, to deal with transmission bias, ACF.

While the OLS approach (specifications 1, 2 and 5) is straightforward, the ACF methodology (specifications 3, 4 and 6) may deserve some further explanation. For simplicity, we only refer to the CD case. Notice that the original specification of ACF is in value added, while we adapt the methodology to a production function in gross output.

Output $y_{t}$ is produced using capital $k_{t}$, labor $l_{t}$, and materials $m_{t}$ according to the following equation (small letters represent logs, while capital letters represent levels).
(5) $y_{t}=b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+\omega_{t}+\varepsilon_{t}$
$\omega_{t}$ is the component of productivity observed by the firm but not by the econometrician and $\varepsilon_{t}$ is an unobserved productivity shock.
$\omega_{t}$ follows a first-order Markov process with a productivity shock $\xi_{t}$ that is observed by the firm at the beginning of the period. While our estimation approximates this process using a second-order polynomial in $\omega_{t-1}$ which allows nonlinear persistence, here for simplicity we represent the linear case of an $\operatorname{AR}(1)$ process.
(6) $\omega_{t}=g \omega_{t-1}+\xi_{t}$

Substituting equation (2) in equation (1), we get:
(7) $y_{t}=b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+g \omega_{t-1}+\xi_{t}+\varepsilon_{t}$

Materials demand is determined after observing the shock $\xi_{t}$, through a strictly increasing (invertible) function.
(8) $m_{t}=m\left(k_{t}, l_{t}, \omega_{t}\right)$

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Once we substitute $\omega_{t}=m^{-1}\left(k_{t}, l_{t}, m_{t}\right)$ in equation (1), the output will depend on a combination of contemporaneous levels of inputs, that we call $\phi_{t}=\phi_{t}\left(k_{t}, l_{t}, m_{t}\right)$. The latter can be easily approximated regressing output on a polynomial in $k_{t}, l_{t}, m_{t}$ (third-degree interactions are used in the CompNet code).
(9) $y_{t}=\phi_{t}+\varepsilon_{t}$

Combining equations (1) and (5), we can derive $\omega_{t}$ as:

$$
\begin{equation*}
\omega_{t}=\phi_{t}-b^{k} k_{t}-b^{l} l_{t}-b^{m} m_{t} \tag{10}
\end{equation*}
$$

Taking the lag of equation (6) and substituting it in equation (3), we get the following equation, with $e_{t}=\xi_{t}+\varepsilon_{t}$ as the residual.

$$
\begin{equation*}
y_{t}=b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+g \phi_{t-1}-g b^{k} k_{t-1}-g b^{l} l_{t-1}-g b^{m} m_{t-1}+e_{t} \tag{11}
\end{equation*}
$$

Notice that $l_{t}$ and $m_{t}$ are endogenous because they depend on $\xi_{t}$. Thus, estimation via OLS would produce biased estimates. Moreover, since $g$ interacts with the output elasticities, we cannot implement a linear 2SLS strategy.

However, we can rely on a system of four moment-conditions based on the exogeneity of $k_{t}$, $\phi_{t-1}, l_{t-1}, m_{t-1}$, to identify the four parameters of interest $\left(b^{k}, b^{l}, b^{m}, g\right)$ using GMM.

Notice that this solution can be only implemented using materials and a proxy variable for $\omega_{t}$ and introducing the "control function" $\phi_{t}$. Otherwise, $\omega_{t}$ would have been part of the residual and the lagged inputs would have been endogenous as well (because they depend on $\omega_{t-1}$, which is also a component of $\omega_{t}$ ).

In practice, estimation follows two steps. In the first step, we estimate $\phi_{t}$ via OLS, regressing $y_{t}$ on a second degree polynomial expansion of the inputs $k_{t}, l_{t}, m_{t}$. As a second step, we plug the predicted level of $\phi_{t}$ in equation (7) and run a GMM estimation based on the system of moment conditions just described.

For a translog production function, we follow the same procedure, but the functional form of the production function is:

$$
\begin{align*}
y_{t} & =b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+b^{k 2} k^{2}{ }_{t}+b^{l 2} l^{2}{ }_{t}+b^{m 2} m^{2}{ }_{t}+b^{k l} k_{t} l_{t}+  \tag{12}\\
b^{k m} k_{t} m_{t} & +b^{l m} l_{t} m_{t}+\omega_{t}+\varepsilon_{t}
\end{align*}
$$

So, as there are more coefficients to estimate, we also need a higher number of instruments for the moment conditions: $k_{t}, k_{t}^{2}, \phi_{t-1}, l_{t-1}, m_{t-1}, l_{t-1}^{2}, m_{t-1}^{2}, k l_{t-1}, l m_{t-1}, m l_{t-1}$.

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The estimation of the production function (specifications 1-4) and the revenue function (specifications 5-6) allows deriving the following set of indicators.

## Output Elasticities $\left(\theta^{m}, \theta^{k}, \theta^{l}\right)$

Output elasticities for specifications 1 and 3 (Cobb-Douglas production functions), are simply the estimated coefficients:

$$
\begin{align*}
& \theta^{m}=b^{m}  \tag{13}\\
& \theta^{k}=b^{k}  \tag{15}\\
& \theta^{l}=b^{l}
\end{align*}
$$

$$
\text { (14) } \quad \theta^{k}=b^{k}
$$

Output elasticities for specifications 2 and 4 (translog production functions) are given by:

$$
\begin{align*}
& \theta^{m}=b^{m}+2 b^{m 2} m^{2}+b^{k m} k+b^{l m} l  \tag{16}\\
& \theta^{k}=b^{k}+2 b^{k 2} k^{2}+b^{k m} m+b^{k l} l  \tag{17}\\
& \theta^{l}=b^{l}+2 b^{l 2} l^{2}+b^{l m} m+b^{k l} k \tag{18}
\end{align*}
$$

$$
\begin{gathered}
\theta^{m}=\eta^{m} \mu \theta^{k}=\eta^{k} \mu \theta^{l}=\eta^{l} \mu \\
\text { Additionally, } \theta^{k}=\eta^{k} \mu \theta^{l}=\eta^{l} \mu \\
\text { Additionally, } \theta^{l}=\eta^{l} \mu
\end{gathered}
$$

Additionally,
(1) $\theta^{m}=\eta^{m} \mu$
(2) $\theta^{k}=\eta^{k} \mu$
(3) $\theta^{l}=\eta^{l} \mu$

Revenue Elasticities $\left(\eta^{m}, \eta^{k}, \eta^{l}\right)$

Revenue elasticities for specifications 5 and 6 (translog revenue functions) are given by:

$$
\begin{equation*}
\eta^{m}=b^{m}+2 b^{m 2} m^{2}+b^{k m} k+b^{l m} l \tag{19}
\end{equation*}
$$

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$$
\begin{equation*}
\eta^{k}=b^{k}+2 b^{k 2} k^{2}+b^{k m} m+b^{k l} l \tag{20}
\end{equation*}
$$

$$
\begin{equation*}
\eta^{l}=b^{l}+2 b^{l 2} l^{2}+b^{l m} m+b^{k l} k \tag{21}
\end{equation*}
$$

Finally, we compute revenue elasticities for specifications 0 to 4 as the ratio of each input's output elasticity $\eta$ to the markup $\mu$.
(4) $\eta^{k}=\frac{\theta^{k}}{\mu}$
(5) $\eta^{l}=\frac{\theta^{l}}{\mu}$
(6) $\eta^{m}=\frac{\theta^{m}}{\mu}$

## Returns to Scale (RTS)

This is given by the sum of the output elasticities of all inputs (only computed for production functions, i.e. specifications 0-4):
(1) $\mathrm{RTS}=\theta^{m}+\theta^{k}+\theta^{l}$

## Total Factor Productivity (TFP)

TFP can be retrieved as the difference between the actual and predicted level of output (in logs):
(2) $t f p_{t}=y_{t}-\left(b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}\right)$
(3) $t f p_{t}=y_{t}-\left(b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+b^{k 2} k^{2}{ }_{t}+b^{l 2} l^{2}{ }_{t}+b^{m 2} m^{2}{ }_{t}+b^{k l} k_{t} l_{t}+\right.$ $\left.b^{k m} k_{t} m_{t}+b^{l m} l_{t} m_{t}\right)$

Where the first and second lines stand for the CD and TL case, respectively, and we use estimated coefficients in the term in brackets.

TFP is only computed from production functions (specifications 0-4).

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## Market Power

Markups are generally defined as the ratio between the final good price and the marginal cost of production. In CompNet, we estimate mark-ups ( $\mu$ ) following the methodology by De Loecker \& Warzinsky (2012), implemented using the optimality condition of the choice of intermediate inputs. A similar approach, based on Dobbelaere \& Mairesse (2013) and Yeh et al. (2022), is used to measure labor markdowns ( $\gamma^{l}$ ) assuming no market power on intermediate inputs:
(1) $\mu_{t}=\theta_{t}^{m} \frac{P_{t} R_{t}}{Z_{t} M_{t}}$
(2) $\gamma_{t}^{l}=\frac{\theta_{t}^{l} z_{t} M_{t}}{\theta_{t}^{m}} \frac{w_{t} L_{t}}{}$

Where $P_{t} Q_{t}$ is nominal revenues (price times quantity), $z_{t}$ is the price of materials and $w_{t}$ the price of labor.

Additionally, we use revenue elasticities from specifications 5 and 6 to directly measure input market power, with no assumption on intermediate inputs.
(4) $\gamma_{t}^{k}=\eta_{t}^{k}{ }_{t}^{P_{t} Q_{t}} K_{t}$
(5) $\gamma_{t}^{l}=\eta_{t}^{l} \frac{P_{t} Q_{t}}{w_{t} L_{t}}$
(6) $\gamma_{t}^{m}=\eta_{t}^{k} \frac{P_{t} Q_{t}}{z_{t} M_{t}}$

We also compute markups from specifications 5 and 6 as the inverse of the sum of all revenue elasticities, assuming constant returns to scale.
(7) $\mu_{t}=\left(\eta_{t}^{k}+\eta_{t}^{l}+\eta_{t}^{m}\right)^{-1}=\left(\frac{\theta_{t}^{k}+\theta_{t}^{l}+\theta_{t}^{m}}{\mu_{t}}\right)^{-1}$

## Marginal Product

We retrieve the Marginal Product (MP) of each production input from output elasticities and the Marginal Revenue Product (MRP) from revenue elasticities:
(1) $M P_{k}=\theta^{k} \frac{Q_{t}}{K_{t}}$
(2) $M P_{m}=\theta^{m} \frac{Q_{t}}{M_{t}}$

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(3) $M P_{l}=\theta^{l} \frac{Q_{t}}{L_{t}}$
(4) $M R P_{k}=\eta^{k} \frac{P_{t} Q_{t}}{K_{t}}$
(5) $M R P_{m}=\eta^{m} \frac{P_{t} Q_{t}}{M_{t}}$
(6) $M R P_{l}=\eta^{l} \frac{P_{t} Q_{t}}{L_{t}}$

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### 5.3.2 Allocative Efficiency: Static and Dynamic

## Static Allocative Efficiency (Olley and Pakes, 1996)

Olley and Pakes introduced a very simple-to-compute indicator of allocative efficiency measured by the covariance between productivity and size, usually labelled as "OP gap".

Let $y_{s t}$ be productivity in industry $s$ at time $t$, measured as a weighted average of firm-level productivity $\omega_{i t}$, with shares of industry size as weights.

The productivity of industry s can be decomposed as:

$$
\begin{equation*}
y_{s i}=\sum_{i \in S} \theta_{i t} \omega_{i t}=\bar{\omega}_{s t}+\sum_{i \in S}\left(\theta_{i t}-\bar{\theta}\right)\left(\omega_{i t}-\bar{\omega}_{s t}\right) \tag{1}
\end{equation*}
$$

where $S$ is the set of firms belonging to an aggregation level s, $\theta_{i t}$ and $\omega_{i t}$ represent firm size and productivity of firm $i$ at time $t$, respectively, $\theta_{\mathrm{st}}=\sum_{\mathrm{i} \in \mathrm{S}}\left(\theta_{\mathrm{it}}-\bar{\theta}\right)\left(\omega_{\mathrm{it}}-\bar{\omega}_{\mathrm{st}}\right)$ bars indicate unweighted means of variables.

The decomposition splits the weighted average of firm productivity into two components: the unweighted mean and the covariance between productivity and firm size. The latter is often interpreted as a measure of allocative efficiency as it reflects the extent to which firms with higher-than-average productivity have a greater market share in terms of size.

Note that for defining firm size, we always apply denominator weights, i.e. in the case of labor productivity size is defined by the labor input, whereas in the case of TFP, size is defined in terms of gross output.

Table 20: Overview of Decompositions

| op_decomp_ | country_ | weighted_ or unweighted_ |
| :--- | :--- | :--- |
|  | mac_sector_ | weighted_ or unweighted_ |
|  | nuts2_ | weighted_ or unweighted_ |
|  | industry2d_ | weighted_ or unweighted_ |
| foster_decomp_ | country_ | weighted_ |
|  | mac_sector_wuts2_ |  |
|  | Industry2d_ | weighted_ |
|  |  | weighted_ |

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Additionally to the standard way of computation for the decompositions according to Olley and Pakes (1996), the $9^{\text {th }}$ vintage features alternative ways to decompose variables of interest. The variable weight_type encompasses these changes in the op_decomp files and different versions of input weighting (see Table 21).

The harmonic mean version ( hm ) differs from the standard case by utilizing harmonic means in the aggregation rather than the standard arithmetic mean. This is done for a subset of the variables, in particular monetary ones.

Also, there are now three versions with input shares fixed to 2004, 2009, or 2014. Instead of computing the input share of a firm in a given dimension anew every year, the input weights are fixed. This allows for the analysis of dynamics in the decomposition following an initial market-size allocation. Unlike the standard case, this dynamic version of Olley-Pakes allows for firms to drop out of the sample (i.e. input-shares no longer add up to 1 except in the base year).

Table 21 Olley-Pakes input weight types

| Olley-Pakes input weight types (weight_type) |  |
| :--- | :--- |
| standard | Standard decomposition as in Olley and Pakes (1996). |
| $\mathbf{h m}$ | Harmonic mean aggregation method instead of standard arithmetic mean. |
| wf04 | Dynamic OP decomposition weighted with fixed input shares from 2004. |
| $\mathbf{w f 0 9}$ | Dynamic OP decomposition weighted with fixed input shares from 2009. |
| wf14 | Dynamic OP decomposition weighted with fixed input shares from 2014. |

## Dynamic allocative efficiency (Foster, Haltiwanger, and Krizan, 2006)

The covariance between size and productivity provides a snapshot of market allocative efficiency, that is, of how resources are allocated at a certain moment in time.

A complementary way of exploring the question is looking at how resources move between two points in time across firms, hoping that they will be released from low productive/exiting units and reallocated to more productive/entering firms.

Let, as before, $y_{s t}$ be aggregation level $s$ productivity at time $t$, measured as a weighted average of firm-level productivity $\omega_{i t}$, size shares in the respective aggregation level as weights.

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Following Foster et al. (2006), the change in productivity of industry s from time t-k to time t can be decomposed as:

$$
\begin{align*}
& \left.\Delta y_{s t}=\sum_{i \in C} \theta_{i, t-k} \Delta \omega_{i t}+\sum_{i \in C} \omega_{i, t-k}-\widehat{\omega}_{s, t-k}\right) \Delta \theta_{i t}+\sum_{i \in C} \Delta \theta_{i t} \Delta \omega_{-} i t+  \tag{2}\\
& \quad \sum_{i \in N} \theta_{i t}\left(\omega_{i t}-\widehat{\omega}_{s, t-k}\right)-\sum_{i \in X} \theta_{i, t-k}\left(\omega_{i, t-k}-\widehat{\omega}_{s, t-k}\right)
\end{align*}
$$

Where $\Delta$ is the differential operator between $t-k$ and $t ; C$ denotes continuing firms, $N$ denotes entering firms, and $X$ denotes exiting firms; $\vartheta_{i t}$ and $\omega_{i, t}$ represent size and productivity of firm $i$ at time $t$, respectively, $\vartheta_{s t}$ and $\omega_{s t}$ represent the weighted mean size and productivity of aggregation level $s$ at time $t$, respectively. The first three terms capture the contribution of within-firm dynamics, between-firm dynamics and a covariance-term between $\omega_{i, t}$ and the size of firms to the change aggregate in productivity, $y_{s t}$, respectively. The last two terms capture the contribution of entering and exiting firms. In our database, we only compute the first three terms as we do not have reliable information for entry and exit across a large set of countries. The sum of the latter two terms can, however, be recovered by subtracting the first three terms from the aggregate value. We advise, however, to carefully interpret this residuum as entry and exit might also refer to sample entry and exit instead of true entry and exit. A large value in the residuum term may thus reflect a large rotation in the firm sample. We compute this decomposition at the country, industry 2-digits, NUTS2, and macro-sector levels.

### 5.3.3 Further Decompositions

We apply the productivity decomposition of Olley \& Pakes (1996), as explained above, to further variables, including, among others, labor shares and markups. This provides data users with size-weighted aggregates of these variables and allows them to understand whether changes in these aggregates are due to changes in unweighted means of variables or due to changes in the covariance between firm size and firm-level values of the variable of interest.

### 5.3.4 Distressed Firms

"Distressed firms", sometimes also called "zombie firms", are often described in the literature as firms that, in a perfectly competitive market, would have been forced to exit the market already. There are many ways of defining zombie firms, see for example Caballero et al. (2008) or McGowan et al. (2017). The CompNet dataset includes three different zombie firm dummy specifications to identify distressed firms. These different indicators have different rationales

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for defining a zombie firm to mirror the variety present in the literature. In the following the three types of zombie firm indicators are discussed: negative profits, "not-high-growth" and interest coverage-based indicators:

| Variable: | FD07_zombie_negprof |
| :--- | :--- |
| Description: | Dummy equal 1 if firm reports negative profit for three consecutive <br> years and is not considered to be high labor growth firm,, 36 <br> othe 0 |
|  |  |


| Variable: | FDO5_zombie_intcov_pos |
| :--- | :--- |
| Description: | Dummy equal 1 if firm reports interest payments exceeding <br> operational profit for three consecutive years and is not considered <br> to be high labor growth firm, and 0 otherwise. The profit is assumed <br> to be positive (i.e. only firms with positive profit are taken into <br> account in this case). |
|  |  |


| Variable: | FDO6_zombie_intcov |
| :--- | :--- |
| Description: | Dummy equal 1 if firm reports interest payments exceeding <br> operational profit for three consecutive years and is not considered <br> to be high labor growth firm, and 0 otherwise. The profit may be <br> also negative. |

### 5.3.5 How to Compare Productivity across Industries, Sectors, Regions, and Countries

The CompNet data provides variables measuring productivity at the industry, sector, region, and country levels. These productivity measures can be divided into production-functionbased measures and productivity variables directly calculated from the data. When comparing these estimates across aggregation levels (industries, sectors, regions, and countries) in CompNet, several aspects have to be considered.

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As all production functions are estimated separately for the two-digit industry level in CompNet, the parameters of the production function vary between industries. This induces cross-industry variation in productivity variables derived from these production functions that do not result from true productivity differences between industries, but rather from differences in production function parameters (the production technology) of an industry. This makes it impossible to compare levels of production-function-based productivity variables across industries. We, therefore, recommend using non-production-function-based variables for comparing productivity levels across industries, like our labor productivity variables.

A way to mitigate these issues of comparing levels between industries is to rely on comparing percentage changes in productivity between industries. If the production function is timeconstant, this will eliminate level shifts in productivity between industries due to differences in industry-specific production functions. For time-varying production functions (e.g., cost shares), productivity will, however, still exhibit jumps between industries due to changes in the production processes of industries that are unrelated to changes in true productivity.

Hence, when it comes to comparing changes, we recommend either using productivity measures that are not based on production function estimates or productivity variables based on production function estimates with time-constant parameters.

Note that these issues of comparability do not extend to monetary and dimensionless variables that are derived from the production function, e.g. markups or marginal revenue products. Take markups as an example. Although specific production technologies might be associated with higher or lower markups, such markup differences, as opposed to associated differences in total factor productivity, reflect differences in true markups.

Due to the comparability issues of production-function-based productivity variables, the $9^{\text {th }}$ vintage of the CompNet data does not report production-function-based productivity variables beyond the industry level. Hence, for higher aggregation levels, the CompNet data does only contain non-production-function-based productivity variables.

### 5.3.6 Indicators of Credit Constraint

For the analysis of credit-constrained firms and their prevalence, the CompNet dataset contains two indicators, safe and abconstr. The first indicator takes the value 1 if a firm is

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classified as credit constrained and 0 otherwise. The decision of whether the firm is considered credit constrained or not follows several consecutive steps.

In the first step firms' responses about binding credit constraints from the Survey on Access to Finance of Enterprises (SAFE) ${ }^{37}$ are matched with their financial characteristics available in the Amadeus database from Bureau van Dijk. In the second step, the impact of several indicators of the firm's financial position on its probability to be credit constrained is estimated. More specifically, the regression equation is the following:

```
(1) \(\operatorname{Prob}(\) credit_constraint \()=\alpha+\beta_{1} \cdot\) finlev \(_{i}+\beta_{2} \cdot\) ifp \(_{i}+\beta_{3} \cdot\) pm \(_{i}+\)
    \(\beta_{4} \cdot \operatorname{coll}_{i}+\beta_{5} \cdot \operatorname{cash}_{i}+\beta_{6} \cdot \ln \left(T A_{i}\right)+\gamma \cdot Z_{t, d, f, c}+\varepsilon\),
```

where finlev $_{\mathrm{i}}$ is the financial leverage, if $_{i}$ is the index of financial pressure, $p m_{i}$ is profit margin, $\operatorname{coll}_{i}$ is collateral, $\operatorname{cash}_{i}$ is cash holding, $T A_{i}$ are the total assets for firm $i$, and $Z_{t, d, f, c}$ is a set of dummies to control for time $t$, industry $d$, firm size $f$, and country $c$-specific effects. For a more detailed explanation of the variables used in the regression, see Ferrando et al. (2015).

The third step is to use the coefficients of the estimated above-mentioned probit regression to compute a predicted constrained score for the firms in the CompNet dataset, depending on the value of their financial position indicators. This is what we call the "SAFE score", which is computed as:

$$
\begin{align*}
\text { SAFE_Score }_{\mathrm{i}}= & -5.47+0.07 \cdot \text { finlev }_{i}+0.46 \cdot \text { ifp }_{i}-0.50 \cdot \text { pm }_{i}-0.09 \cdot  \tag{2}\\
& \text { coll }_{i}-1.14 \operatorname{cash}_{i}-0.05 \ln \left(T A_{i}\right)
\end{align*}
$$

Once the firms are assigned, their safe scores are ranked according to their values, a threshold value of the SAFE score above which we can define firms in a given level of aggregation as being credit constrained is calculated. The value of the threshold is time-varying and countryspecific and is set so that the share of firms above this threshold at the country level is the same as the share of credit-constrained firms for a given country-year reported in the SAFE

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survey. In the final step, the safe dummy variable for a given firm is assigned a value of 1 if the estimated SAFE score index is above the threshold, and 0 otherwise.

While the resulting safe variable itself is a binary dummy, the dataset reports its mean, which gives the share of credit-constrained firms in any given level of aggregation. In addition, the variable is also used as a conditional variable for joint distributions, from which we can learn how credit-constrained firms differ from unconstrained firms.

The second indicator, abconstr, constructed to detect whether a firm is affected by financial restrictions when planning its investments, is closely related to the strand of the economic literature that suggests using "a priori" classification of being constrained, based on firms' financial conditions.

For the CompNet dataset, the "a priori" classification proposed by Ferrando and Ruggieri (2018) is applied. The advantage of this classification is that it takes into consideration a set of variables derived from the balance sheet and profit and loss accounts as well as their connection with different investment/financing scenarios. The various scenarios are based on the interrelation of total investment, financing gap (defined as fixed investment plus the change in the net increase in working capital minus cash flow), financial debt, and issuance of new shares in any given year.

Thus, the CompNet dummy variable absconstr takes the value 1 when a firm is classified as "absolutely credit-constrained" and 0 otherwise. "Absolutely credit constrained" firms are identified as follows:

- firms with positive investment and with total investment higher than the current cash flow as well as a concurrent reduction of debt and capital;
- firms that, although disinvesting, have a positive financing gap.

Similar to the previous safe credit-constrained indicator, the dataset reports the mean of the absconstr binary variable, giving the share of absolutely credit-constrained firms in any given level of aggregation. The variable is also used as a conditional variable for joint distributions, from which we can learn how absolutely credit-constrained firms differ from unconstrained ones.

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### 5.3.7 Indicators of Market Imperfection

This group of indicators is designed to capture product and labor market imperfections and is based on work by De Loecker and Warzynksi (2012).

## Product Markup

CompNet calculates firm- and time-specific markups based on different gross output production function specifications by using the framework of De Loecker and Warzynski (2012). The associated markup formula writes:

$$
\text { (1) } \quad \mu_{i t}=\alpha_{i t}^{M} * \frac{P_{i t} Q_{i t}}{P_{i t}^{M} M_{i t}}
$$

where $\mu_{i t}$ denotes the markup, $\alpha_{i t}^{M}$ is the output elasticity of intermediate inputs, and $\frac{P_{i t} Q_{i t}}{P_{i t}^{M} M_{i t}}$ is the inverse of the share of intermediate input expenditures in revenues. ${ }^{38}$ We recover $\alpha_{i t}^{M}$ from estimating a production function based on different aggregation levels, different functional form assumption and different factors of production. In particular, we estimate Cobb-Douglas and translog production functions (see Section 5.3.1). Arguably, the most sophisticated version of our markup estimates is the one based on the translog production function. However, as in practice we face a trade-off between the number of observations that can be used to estimate consistent parameters and the number of variables or lags included in the regression, we also apply simpler forms of the production functions (i.e. CobbDouglas). When using our markup estimates we also recommend having a look at cost-share based estimates of output elasticities and markups and the non-parametric competition indicators that we provide. The latter contain price-cost margins, Hirschman-Herfindahl indices, and profit margins.

## Labor Market Power

Following a recent stream of work (e.g. Dobbelaere \& Mairesse (2013), Mertens (2020)), we measure labor market power, $\gamma$, by dividing the markup formulas from De Loecker and

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Warzynski (2012), based on firms labor input decisions with the corresponding markup formula for firms' intermediate input decision:
(2) $\quad \mu^{M}=\theta^{M} * \frac{P_{i t} Q_{i t}}{z_{i t} M_{i t}}$
(3) $\mu^{L}=\theta^{L} * \frac{P_{i t} Q_{i t}}{w_{i t} L_{i t}}$
(4) $\frac{\mu^{L}}{\mu^{M}}=\gamma$

Where $\mu^{X}$ and $\theta^{X}$ respectively denote the markup based on the input decision of input $X=$ $\{L, M\}$ and the output elasticity of input $X . P_{i t}, Q_{i t}, z_{i t}, w_{i t}, M_{i t}, L_{i t}$ respectively are the output price, output quantity, unit cost for intermediates, wage, intermediate input quantity, labor quantity. For a detailed derivation of this parameter, we refer to the online appendix section of Mertens (2020).

### 5.3.8 Job Creation Rates (JCR) and Job Destruction Rates (JDR)

To analyze job flows at a given level of aggregation, we follow the seminal paper of Davis et al. (1996). The measures are based on the firm-level growth rate of employment, which is computed in the following way:
(5) $\quad X_{i t}=0.5 \cdot\left(E_{i t}+E_{i t-1}\right)$ and $g_{i t}=\frac{\left(E_{i t}-E_{i t-1}\right)}{X_{i t}}$

Where $X_{i t}$ is the firm average employment; $E_{i t}$ and $E_{i t-1}$ are the employment in current and previous time point for a particular firm, respectively; and $g_{i t}$ is the firm-level growth rate of employment. Since the growths rate incorporates both entry and exit, it also accounts for the creation and destruction respectively.

In particular, in the CompNet dataset, the job creation and destruction rates are estimated at the industry 2-digits, macro-sector, NUTS2, macro-sector-size-class, country, firms' age, and technological intensity dimensions. For example, at the two-digit sector level the growth rate has to be weighted by a firm weight in the following way:
(6) Firm weight $=\frac{X_{i t}}{X_{s t}}$ and the weighted growth rate is Firm weight $\cdot g_{i t}$

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Where $X_{s t}$ is the average employment for a particular sector. Therefore, at the two-digit sector level, the growth rate should be adjusted by the firm weight. Finally, the JCR and JDR are the sum of all positive and negative weighted growth rates respectively. We calculate JCR and JDR measures in terms of population equivalents (i.e. weighted versions) and sample data equivalents (i.e. unweighted versions).

### 5.3.9 Revenue Dynamism

To measure the extent to which the market share is redistributed between firms over time, we introduce new variables, at each aggregation level, to measure the change in nominal revenue in the same manner like JCR and JDR in equation (5) and follow a weighting procedure similar to equation (6).

Equation (7) shows the calculation of the revenue growth rate:

$$
\begin{equation*}
Z_{i t}=0.5 \cdot\left(T_{i t}+T_{i t-1}\right) \text { and } g r_{i t}=\frac{\left(T_{i t}-T_{i t-1}\right)}{Z_{i t}} \tag{7}
\end{equation*}
$$

Where $Z_{i t}$ is the firm average nominal revenue; $T_{i t}$ and $T_{i t-1}$ are nominal revenue in current and previous time point for a particular firm, respectively; and $g r_{i t}$ is the firm-level growth rate of nominal revenue. Furthermore, we separate positive growth rates and negative growth rates in their respective variables.

### 5.4 Data Collection and Harmonization

CompNet works bilaterally with national statistical institutes, central banks, or ministries in several European countries to create the CompNet dataset. This allows immediate feedback from and to data providers to solve any problem that may arise quickly and efficiently. There are several important concerns regarding firm-level data: confidentiality, the treatment of outliers, and the comparability of inputs. The following subsections elaborate on the way CompNet deals with these concerns.

### 5.4.1 Confidentiality

To ensure absolute confidentiality, the code created by the CompNet team is run by the data providers of CompNet themselves. This way, the CompNet team is never directly handling any confidential microdata at the firm level, but only the anonymized and harmonized output

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delivered by the individual country teams. The code produces descriptive statistics at different levels of aggregation (while keeping the rich information of the underlying distributions) and ensures that the user of the final data will not be able to uniquely identify individual firms. The result is the micro-aggregated data provided in the CompNet dataset

The CompNet team and the individual data providers work intensively together in compiling a high-quality dataset and each member institution can individually specify conditions to satisfy any national confidentiality regulations.

The CompNet code includes a specific routine, which is run in the final stage of the computation that checks the eventual output cells. This routine includes thresholds for the minimum number of observations, to guarantee that no individual firm can be identified, and tests for statistical dominance. If a cell is based on a limited amount of underlying microobservations, which might make the identification of individual firms possible, the cell will be dropped. However, this dropped information is still accounted for in the total distribution to maintain a high level of representativeness. The second test, the test for statistical dominance, includes thresholds for the largest permissible size share a single observation takes on in a given cell.

These thresholds can be set a priori by the data providers to satisfy their country or institutionspecific conditions. These are the parameters that have been used by most of the data providers:

1. Overall minimum number of observations for all statistics.
2. The minimal number of observations for the $1 \%$ and $99 \%$ percentiles can be adjusted separately.
3. The minimal number of observations for the $5 \%$ and $95 \%$ percentiles can also be adjusted separately.
4. The parameter for statistical dominance can be adjusted. This is the largest permissible share an observation takes on in a cell.

It should be noted that the comparability of all data points actually published is not affected.

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### 5.4.2 Outlier Treatment

In the $9^{\text {th }}$ Vintage of the CompNet dataset, we mostly follow the outlier routine of the $8^{\text {th }}$ vintage, with adding only slight additions based on our experience from the $8^{\text {th }}$ vintage and discussion with data providers. The outlier routine is based on five different procedures. Notably, we do not drop any firm observation, but rather replace outlier values in specific variables with missing values.

In the first step, we clean the data from meaningless, mostly negative values in a set of variables (e.g. negative revenue). In the second part of the routine, we eliminate values in the labor variable for firms that exhibit extraordinary growth rates in the labor variable. Here, extraordinary growth is defined as growth that violates the following condition:

$$
\begin{gathered}
\left(\frac{\text { headcount }(t)}{\text { headcount }(t-1)}-1\right) \sqrt[3]{(\text { headcount }(t-1))}>80 \\
\left(\frac{\text { headcount }(t-1)}{\text { headcount }(t)}-1\right) \sqrt[3]{(\text { headcount }(t))}>80
\end{gathered}
$$

In the third part of our routine, we clean trade values. If export values exceed turnover by more than a factor of 1.5 , the trade information is replaced with missing values. Such cases likely occur when trade and balance sheet data are collected at different points in time.

In the fourth part, we flag capital, turnover, intermediate input expenditure, labor cost, energy expenditures, and employment (headcounts and full-time equivalents) for the top and bottom two percent values in the distribution of various ratios within size classes and sectors separately. If values for variables are flagged in both dimensions, we replace these values with missing values. Specifically, we flag turnover with respect to the distributions of turnover over headcounts, turnover over capital, turnover over labor costs, and turnover over intermediates. We flag capital with respect to the distributions of turnover over capital and capital over headcounts. We flag headcounts with respect to the distributions of turnover over capital, capital over headcounts, and intermediates expenditures over headcounts. We flag full-time equivalents with respect to the distributions of turnover over full-time equivalents, capital over full-time equivalents, and intermediate expenditures over full-time equivalents. We flag intermediate expenditure with respect to the distribution of turnover over intermediate expenditures and headcounts over intermediate expenditures. We flag labor

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costs with respect to the distributions of turnover over labor costs. Finally, we flag energy expenditures with respect to the distribution of turnover over energy expenditures.

Finally, we also flag outliers in total assets, cash and cash equivalents, cash flow, EBIT, interest paid, long-term debt, total debt, inventories, depreciation, accounts payable, accounts receivable, current liabilities, non-current liabilities, equity, profits and losses before taxes, other current liabilities, other non-current liabilities, other current assets, other fixed assets, intangible fixed assets, current assets, total fixed assets, dividends, research and development expenditures, and investment with respect to the distributions of turnover divided by these variables. We again flag values within sectors and size classes and only replace values with missing values that are flagged in both dimensions.

### 5.4.3 Weighting Procedure

The $9^{\text {th }}$ Vintage of the CompNet dataset uses a weighting procedure which includes population weights from Eurostat. Weights are based on the number of firms in a given year, two-digit industry and employment size class.

To illustrate the general weighting procedure ${ }^{39}$, let us define $x$ as the variable we want to compute a descriptive statistic of, and $x_{i}$ with $\mathrm{i}=1,2, \ldots n$ as the individual observation on $x$ of firm i. The sample number of firms, $n$, is equal to variable $N$ in the output dataset. Then the individual weight $v_{i}$ is defined as

$$
\begin{equation*}
v_{i}=\frac{\text { firms }_{t y z}}{m_{y z}}, \tag{1}
\end{equation*}
$$

where firms $_{t y z}$ is the number of firms, at a certain year $t$, of size class $y$, and industry $z$ in the total population and $m_{y z}$ is the number of firms in the sample with non-missing variables for $x$ of the same size class, industry and year. The sum of the weights $(=$ variable_sum_weights ${ }^{40}$ in the output dataset) is then

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(2)

$$
V=\sum_{i=1}^{n} v_{i}
$$

Then the sum of the individual weights is normalized to $n$ so the actual weight $w_{i}$ is defined as

$$
\begin{equation*}
w_{i}=v_{i} \frac{n}{V} \tag{3}
\end{equation*}
$$

The weighted sample mean $\bar{x}$ can then be calculated as

$$
\begin{equation*}
\bar{x}=\frac{1}{n} \sum_{i=1}^{n} w_{i} x_{i} \tag{4}
\end{equation*}
$$

The weighted sample variance $s^{2}$ is

$$
\begin{equation*}
s^{2}=\frac{1}{n-1} \sum_{i=1}^{n} w_{i}\left(x_{i}-\bar{x}\right)^{2} \tag{5}
\end{equation*}
$$

With the standard deviation as $\sqrt{s^{2}}$. The other moments follow the formula
(6)

$$
m_{\tau}=\frac{1}{n-1} \sum_{i=1}^{n} w_{i}\left(x_{i}-\bar{x}\right)^{\tau}
$$

Consequently, weighted skewness is defined as

$$
\begin{equation*}
m_{3} /\left(\sqrt[2]{s^{2}}\right)^{3} \tag{7}
\end{equation*}
$$

and the weighted kurtosis as
(8)

$$
m_{4} /\left(m_{2}\right)^{2}
$$

Let $x_{i}$ refer to the $x$ in ascending order, and let $w_{i}$ refer to the corresponding weights of $x_{i}$.
To calculate the weighted $p^{t h}$ percentile $x_{p}$, define $p=\frac{n p}{100}$ and $W_{i}=\sum_{j=1}^{i} w_{j}$. Then one has to find the first index $i$ for $W_{i}>p$.
(9) $\quad x_{p}= \begin{cases}\frac{x_{i-1}+x_{i}}{2} & \text { if } W_{i-1}=P \\ x_{i} & \text { otherwise }\end{cases}$

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### 5.4.4 Data Sources

Table 22: Country-specific Data Sources

| Country | Data Source | Acronym | Institution Responsible for Source | Data Provider | Firms Included in Dataset* | Source Specific Information |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Belgium | European Central Bank - Bank for the Accounts of Companies Harmonized | $\begin{aligned} & \mathrm{ECB}- \\ & \mathrm{iBACH} \end{aligned}$ | Nationale Bank van België | European Central Bank |  |  |
| Croatia | The Croatian Business Registry (Annual financial statements) | FINA | Financial Agency Croatia | Croatian National Bank | All (census) | Almost all raw data are from FINA |
|  | Court Registry | FINA | Financial Agency Croatia |  |  |  |
| Czech <br> Republic | P5-01 survey | P501 | Czech Statistical Office | Czech National Bank |  | Annual CZSO survey of businesses, used for compiling structural business statistics. NACE2 see RES, below. |
|  | Register of Economic Subjects | RE5 | Czech Statistical Office | Czech National Bank |  | Own NACE2 concordance system years 2005-2007 backfilled based on simultaneous classification in 2008 in source dataset |
|  | Foreign trade dataset | FT | Czech Statistical Office | Czech National Bank |  | Firm-by-product-by-destination data on imports and exports, based on customs or Intrastat declarations |

## 

| Denmark | Accounts statistics | FIRE | Statistics Denmark | Danmarks <br> Nationalbank | Link | NACE2 Classification provided by Statistics Denmark |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General enterprise statistics | FIRM | Statistics Denmark |  | Link |  |
| Finland | Structural business and financial statement statistics data | FSS | Tax Administration | Statistics Finland | Enterprise register (total population) | Breaks in 2006, 2013 <br> Own NACE2 concordance used |
|  | International trade statistics data | ITS | Finnish Customs | Statistics Finland | Enterprises trading goods | Intrastat thresholds |
|  | Employment statistics data | FOLK | Finnish Centre for Pensions | Statistics Finland | All employers |  |
| France ${ }^{41}$ | Élaboration des statistiques annuelles d'entreprises | Esane | Statistics France | Statistics France | Around 4 million firms in source, 2 million in sample. | 2008-2020 |
|  | Système Unifié de Statistiques d'Entreprises | Suse | Statistics France |  | Around 2 million firms in source. | 2004-2007 |
|  | Base Tous Salariés |  | Statistics France |  | Around 2 million firms in source. | 2004-2020 |
| Germany | Amtliche Firmendaten in Deutschland | AFID | Destatis | Federal Statistical Office of Germany and Federal Statistical Offices of the German Länder | NFC drawn from total economy | Manufacturing: only firms with more than 19 employees. |
|  | Kostenstrukturerhebung im <br> Bauhaupt- und <br> Ausbaugewerbe |  |  |  |  | Firms with at least 17.5 K annual turnover |

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|  | Jahreserhebung der <br> Gastgewerbestatistik <br> Jahreserhebung der <br> Handelsstatistik <br> Investitionserhebung im <br> Bereich Verarbeitendes <br> Gewerbe, Bergbau und <br> Gewinnung von Steinen und <br> Erden |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hungary | Tax registry database of National Tax and Customs Administration | NAV | National Tax and Customs Authorities | Central Bank of Hungary | $\begin{gathered} 230,000- \\ 420,000 \end{gathered}$ <br> depending on the year, all double entry bookkeeping firms | Non-mandatory variables for taxrecords are underreported. (e.g., $30 \%$ of firms do not report the number of employees). 2003-2020 |
|  | Business Registry | VR | Central Statistical Office (KSH) |  | all | 2003-2020 |
|  | Pension Payment data, including the work history |  | Pension Payment <br> Directorate (ONYF) |  | Firms having employees on the $15^{\text {th }}$ of March were included in the sample. | 2003-2019 |

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\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Italy \& European Central Bank - Bank for the Accounts of Companies Harmonized \& \[
\begin{aligned}
\& \text { ECB - } \\
\& \text { iBACH }
\end{aligned}
\] \& Cerved / Banca d'Itália \& European Central Bank \& \& \\
\hline Latvia \& Central Statistical Bureau of Latvia \& CSP \& Central Statistical Bureau of Latvia \& Central Statistical Bureau of Latvia \& 1,424,029 \& 2007-2018 (excluding 2014 for financial data). \\
\hline Lithuania \& \begin{tabular}{l}
Statistical Survey on the \\
Business Structure (Annual questionnaire \(\mathrm{F}-01\) ) \\
Business Register \\
Customs declaration
\end{tabular} \& F01

BR

CU \& \begin{tabular}{l}
Statistics Lithuania <br>
Centre of Register <br>
Customs of the Republic of Lithuania

 \& Central Bank of Lithuania \& 

NFC drawn from total economy. <br>
Unbalanced panel data, from around 500070,000 firms.
\end{tabular} \& 2000-2020 <br>

\hline \multirow[t]{3}{*}{Netherlands} \& General Business Register \& ABR \& Statistics Netherlands \& \multirow[t]{3}{*}{| Statistics |
| :--- |
| Netherlands |} \& 1-2 million annually (enterprise groups). \& | 2006-2020. |
| :--- |
| Link | <br>


\hline \& Business Demographic Framework \& BDK \& Statistics Netherlands \& \& | 1.3-2.1 million |
| :--- |
| annually (enterprises). | \& | 2007-2020. |
| :--- |
| Link | <br>


\hline \& | The Statistics on Non-Financial |
| :--- |
| Enterprises NFO: |
| A survey for large non-financial enterprises (SFGO) and of tax | \& \[

$$
\begin{aligned}
& \text { SFGO; } \\
& \text { SFKK }
\end{aligned}
$$

\] \& Statistics Netherlands \& \& | 123,000-262,000 |
| :--- |
| annually (enterprise groups). | \& | 2000-2020. |
| :--- |
| Link | <br>

\hline
\end{tabular}

## 

|  | data for small non-financial enterprises (SFKO) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | International trade in goods | IHG | Statistics Netherlands |  | $\begin{gathered} \text { 205,000-548,000 } \\ \text { annually } \\ \text { (enterprises). } \end{gathered}$ | 2010-2020. <br> Link |
| Poland | Report on revenues, costs and financial result as well as on expenditure on fixed assets | F-01 | Statistics Poland | Central Bank Poland | 139,310 unique firms with varied time coverage (on average 53,500 firms a year). | Some variables are available only from one database. |
|  | Annual enterprise survey | SP | Statistics Poland |  |  |  |
| Portugal | Integrated Business Accounts System | SCIE | Statistics Portugal | GEE - Office for Strategy and Studies <br> - Ministry of Economy. | 1,301,000 | The national statistical system in Portugal produces the Microdata database through administrative procedures, thus this dataset encompasses the total population of firms. The national statistical system has at its disposal basic statistical data exhaustively covering all Portuguese companies, encompassing a wide range of statistical variables originating in a single source, with some |

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|  |  |  |  |  | firms with 20 or more employees. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | The National Institute of Statistics (NIS). |  |  |  |
| Slovakia | Annual report on production industries | Reports | Statistics Slovakia | National Bank of Slovakia | Population of firm with 20 and more employees (number increasing in time, up to around 10,000 in 2020). | 2000-2020. <br> True period covered differs across variables, only for firms with 20 and more employees. |
|  | Statistical register of organizations | Register |  |  | Restricted to firms included in the core dataset (Reports). | 2000-2020. |
|  | Foreign trade statistics | Customs |  |  | Restricted to firms included in the core dataset (Reports). | 2004-2020. <br> Only flows above official export and import thresholds. |
|  | Bisnode database | Bisnode | Bisnode Slovakia |  | Restricted to firms included in the core dataset (Reports). | 2020. |

## 

|  |  |  |  |  |  | Used only for imputation of 2020 values of fixed assets and related variables ${ }^{42}$. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Slovenia | Agency of the Republic of Slovenia for Public Legal Records and Related Services | AJPES <br> (Link) | Institute of Macroeconomic Analysis and Development of the Republic of Slovenia (IMAD) | Institute of <br> Macroeconomic <br> Analysis and Development of the Republic of Slovenia (IMAD) | Only considering <br> Companies data <br> ( $100 \%$ of them; not the whole <br> Business <br> Register); for the <br> Period: 2002- <br> 2021. |  |
| Spain | European Central Bank - Bank for the Accounts of Companies Harmonized | $\begin{aligned} & \text { ECB - } \\ & \text { iBACH } \end{aligned}$ | Banco de España / <br> Mercantile Registries | European Central Bank |  |  |
| Sweden | Structured business statistics | SBS | Tax Authority | Tax Authority | 14,816,959 | 2003-2020. <br> 2003-2007: All non-financial enterprises that, in the reference year, conducted their main activities in NACE 1.1 Sections A-O excluding $J$ and $L$. <br> From 2008 and onwards: All nonfinancial enterprises that, in the |

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|  |  |  |  |  | least one person employed at 31 of |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December in the reference year. |  |  |  |  |  |

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### 5.4.5 Harmonization of Input Data

For the sake of improving comparability, the CompNet Team introduced a set of definitions for the input variables used for the creation of the CompNet dataset as shown below in Table 23.

Table 23: Raw Input Variables - Definitions

| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
| Finance |  |  |  |
| Fixed assets | Sub item of non-current assets (yearly average) consisting of capital (tangible fixed assets) + intangible fixed assets + other fixed assets (mainly financial long-term assets) | Fixed assets at a particular point in time |  |
| Capital | Balance sheet item tangible fixed assets (yearly average), subitem of fixed assets and non-current assets: only land, machinery, equipment, buildings and other durables (does not include long-term financial assets!) + intangible fixed assets (see definition below; acquired - not developed in-house intellectual property (patents, licenses, copyrights, trademarks) and goodwill) | Tangible fixed assets at a particular point in time |  |
| Intangible fixed assets | Related balance sheet item intangible fixed assets (yearly average): acquired - not developed in-house - intellectual property (patents, licenses, copyrights, trademarks) and goodwill | Intangible fixed assets at a particular point in time |  |
| Other fixed assets | Basically all fixed assets (yearly average), that could not be subsumed under tangible fixed assets or intangible fixed assets: contains mainly long-term financial assets such as shares in affiliated enterprises, loans to affiliated enterprises, stocks, securities or bonds held not for immediate sale and unpaid capital | Other fixed assets at a particular point in time |  |
| Current assets | Current assets (yearly average) are assets according to IAS 1.66: expected to be realized in the entity's normal operating cycle, held primarily for the purpose of trading. Sub-items are: accounts receivable, total inventories and other current assets (including cash and cash equivalents) | Current assets at a particular point in time | cash and cash equivalents + accounts receivable + inventories |
| Cash and cash equivalents | Balance sheet item cash and cash equivalent (yearly average), it is a sub-item of other current assets: value of a company's assets that are cash or can be converted into cash immediately. These include cash means, bank accounts, marketable securities, commercial paper, treasury bills and short-term government bonds with a maturity date of three months or less. | Cash and cash equivalents at a particular point in time |  |

## 

| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
| Total inventories | Inventories (yearly average) according to IAS 2.6: include assets held for sale in the ordinary course of business (finished goods), assets in the production process for sale in the ordinary course of business (work in process), and materials and supplies that are consumed in production (raw materials). | Total inventories at a particular point in time |  |
| Accounts receivable | Related balance sheet item: accounts receivable (yearly average), sub-item of current assets | Accounts receivable at a particular point in time. |  |
| Other current assets | Basically all current assets (yearly average) that could not be subsumed under accounts receivables and inventories; contains for example cash and cash equivalent (see definition above), prepaid expenses and accrued income. | Other current assets at a particular point in time |  |
| Total assets | Total assets refer to the sum of current and fixed assets (noncurrent assets) (yearly average) and should match the sum of liabilities (current and non-current) + total shareholder funds (equity). | Total assets at a particular point in time. |  |
| Total shareholder funds (equity) | Balance sheet item total shareholders' funds (yearly average): includes shares issued, retained earnings, additional paid-in capital, reserves, non-controlling interest; should be equal to total assets - liabilities | Shareholder funds (equity) at a particular point in time. | total shareholder funds |
| Non-current liabilities | Also called long-term liabilities (yearly average) in the balance sheet; includes all liabilities that are not due within the next 12 months. See also definition of current liabilities. | Non-current liabilities at a particular point in time | long term debt <br> + provisions |
| Long-term debt | Sub-item of non-current liabilities: 1) loans (yearly average) due in more than 12 months. Includes bank loans, loans from affiliated companies, shareholder loans or loans from anyone else; 2) Bonds beyond 12 months + Convertible bonds beyond 12 months | Long term debt at a particular point in time |  |
| Other noncurrent liabilities | Basically all non-current liabilities (yearly average) that could not be classified as long-term debt: deferred income tax, provisions for pension plans etc. Should be equal to noncurrent liabilities minus long-term debt | Other noncurrent liabilities at a particular point in time |  |
| Current <br> liabilities | Current liabilities (yearly average) According to IAS 1.60: A liability shall be classified as current when it satisfies any of the following criteria: (a) it is expected to be settled in the entity's normal operating cycle; (b) it is held primarily for the purpose of being traded; (c) it is due to be settled within twelve months after the balance sheet date; or (d) the entity | Current liabilities at a particular point in time | short-term <br> debt + <br> accounts <br> payable |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
|  | does not have an unconditional right to defer settlement of the liability for at least twelve months after the balance sheet date. All other liabilities shall be classified as non-current. <br> Should be equal to short-term debt + accounts payable + other current liabilities. |  |  |
| Total debt | Long-term debt sub-item of non-current liabilities: 1) Loans (yearly average) due in more than 12 months. Includes bank loans, loans from affiliated companies, shareholder loans or loans from anyone else; 2) Bonds beyond 12 months + Convertible bonds beyond 12 months + short-term debt subitem of current liabilities: 1) Loans (yearly average) to banks and other lenders due within less than 12 months; 2) Bonds + Convertible bonds | Short-term debt at a particular point in time |  |
| Accounts payable | Related balance sheet item: accounts payable (yearly average), sub-item of current liabilities; accounts payable are a business to business agreement in which a customer can purchase goods on account (without paying cash up front), paying the supplier at a later date. | Accounts payable at a particular point in time. |  |
| Other current <br> liabilities | Basically all current liabilities (yearly average) that could not be subsumed under short-term debt and accounts payable: current income tax liabilities, provisions, advance payments received from customers, outstanding wages, outstanding social security contributions etc.; should be equal to current liabilities - short-term debt - accounts payable | Other current liabilities at a particular point in time |  |
| Gross Output | Gross output includes: 1) Turnover at factor cost: gross sales revenues minus customer discounts, returns and allowances; excluding indirect taxes but including subsidies on products and production. (Sales include: revenues from selling manufactured finished- or semi-finished goods, revenues from selling goods bought for resale, and revenues from services offered.) +2 ) increase in the stock/inventory of manufactured finished - or semi-finished products +3 ) Capitalized internal activities, i.e. increase in the value of total assets by construction of own machinery, self-constructed buildings or other self-constructed investment goods (excluding software, licenses, patents, copyrights developed in-house). <br> This definition does not include other non-financial revenues (e.g. revenues from liquidating reserves, unexpected payments of demands that have been already written off etc. or revenues from selling tangible or intangible non-financial | Valued at market prices |  |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
|  | fixed assets). Furthermore, financial revenues are also excluded. |  |  |
| Labor cost | Gross wages and salaries paid to employees, other monetary or non-monetary expenses for employee benefits that could be attributed to the current accounting period, including all costs incurred from hiring labor, i.e. social security contributions, payroll taxes, benefits... - should be equal to position "employee benefits expense" in the statement of profit and loss (nature of expense method!). If possible, do not include share payment systems or payments to non-active staff (e.g. pension payments). | Total employee benefits expense (including pension payments to retired staff) |  |
| Intermediate inputs | All expenses of the firm for products and services acquired valued at basic prices, i.e. excluding non-VAT taxes on products but including subsidies on products. Definition includes all expenses for raw materials and consumables, expenses for components, expenses for energy, expenses for goods intended for resale and expenses for hired services. (If items from income statement are used: expenses for purchased materials and hired services only according to the classification of expenses by nature method.) | Intermediate inputs valued at market prices |  |
| Energy Input | Sub-item of intermediate inputs; all expenses of the firm for energy covering all sorts of fuels, heat or electricity (e.g. solid fuels like coal or wood, liquid fuels like gasoline, gas fuels like natural gas). It should refer to operating expenses, ideally excluding expenditures for further resale or expenditures used as inputs for further production (e.g. coke from coal or ammonia from natural gas). |  |  |
| R\&D expenditures | Research and development (R\&D) refers to the work a business conducts for the innovation, introduction and improvement of its products and procedures. R\&D expenditures are operating expenses (not expenditures for purchasing R\&D-related fixed assets like laboratory equipment) related to the firm's research and development. |  |  |
| Operating profit/loss (EBIT) | IAS 1.92 EBIT (Earnings Before Interest and Taxes) according to the "cost of goods sold approach" = Revenues - Costs of goods sold + Other income -Distribution costs -Administrative expenses - Other expenses; IAS 1.91 EBIT according to the "nature of expense method" = Revenue + Other income + -Changes in inventories of finished goods and work in progress - Raw materials and consumables used - Employee benefits | revenues (turnover) intermediate inputs - labor cost depreciation |  |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
|  | expense - Depreciation and amortization expense - Other expenses (including purchased services) |  |  |
| Interest paid and financial charges | All interest payable on any borrowings, i.e. bonds, loans, convertible debt or lines of credit |  |  |
| Depreciation | Includes depreciation (ordinary or extraordinary) of the capital variable, i.e. depreciation of fixed tangible assets and depreciation/amortization of intangible fixed assets. Variable does not include depreciation/impairment of financial (noncurrent) assets | total depr. of fixed tangible assets + depr. on/amortization of intangible fixed assets + depr. of financial fixed assets |  |
| Profits and losses before taxes | Earnings [from continuing operations] before [income] Taxes <br> $(E B T)=$ EBIT (see operating profit/loss) + financial revenue <br> [e.g. interest received] - financial costs [e.g. interest paid] +/equity in earnings of subsidiaries | Operating profit/loss- <br> interest paid + <br> interest <br> received - <br> interest paid <br> and financial <br> charges |  |
| Cash flow (from profit/loss statement) | Cash flow from operating activities according to IAS 7 (before taxes and interest paid), indirect method: Profit/loss before interest and income taxes (EBIT) + depreciation + impairment of inventories and receivables - increase in inventories, receivables + increase in liabilities - decrease in liabilities | Complete (gross) cash flow from operating activities before interests and taxes | Operating profit + depreciation |
| Dividends | Dividend payments to shareholders as reported in the statement of changes in equity or the statement of cash flows according to IAS 1.137 |  |  |
| Gross <br> Investment | Total gross investment (tangible and intangible fixed assets) of a firm = Total gross increase in the value of tangible and intangible fixed assets during the calendar year. This includes the total value of acquired or self-constructed land, machinery, equipment, buildings and other durables (including assets under construction; does not include long-term financial assets!) plus the acquisitions of intangible fixed assets (acquired - not developed in-house - intellectual property like copyrights, patents, licenses, software etc.) |  |  |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
| Effective Tax Rate | Ratio of corporate taxes on pre-taxes income |  |  |
| Trade |  |  |  |
| Export value | Exports valued at factor cost: Nominal export turnover (see definition of turnover; unadjusted exports) excluding indirect taxes, tariffs etc., but including subsidies on products and production. (The unadjusted value represents the value from the balance sheet or customs source that depending on the source may already be adjusted by the country specific annual threshold, but not the country specific maximum threshold that will be applied by the code.) | Valued at market prices: including |  |
| Exports to extra-EU | Valued at factor costs: Nominal export turnover (unadjusted exports) outside EU (see definition of exports and turnover) excluding indirect taxes, tariffs etc., but including subsidies on products and production. (The unadjusted value represents the value from the balance sheet or customs source that depending on the source may already be adjusted by the country specific annual threshold, but not the country specific maximum threshold that will be applied by the code.) | Valued at market prices |  |
| Exports to intra-EU | Valued at factor costs: Nominal export turnover (unadjusted exports) within EU (see definition of exports and turnover) excluding indirect taxes, tariffs etc., but including subsidies on products and production. (The unadjusted value represents the value from the balance sheet or customs source that depending on the source may already be adjusted by the country specific annual threshold, but not the country specific maximum threshold that will be applied by the code.) | Valued at market prices |  |
| Import value | Expenses for imported products and services acquired valued at basic prices, i.e. excluding non-VAT taxes or tariffs on products but including subsidies on products. Imports include purchases of goods intended for resale. | Imports valued at market prices |  |
| Imports from extra-EU | Expenses for imported products and services acquired from outside the EU valued at basic prices, i.e. excluding non-VAT taxes or tariffs on products but including subsidies on products. Imports include purchases of goods intended for resale. Note that the sum of intra- and extra-EU imports should be equal to the total import value | Valued at market prices |  |
| Imports from intra-EU | Expenses for imported products and services acquired from the EU valued at basic prices, i.e. excluding non-VAT taxes or tariffs on products but including subsidies on products. Imports include purchases of goods intended for resale. Note | Valued at market prices |  |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
|  | that the sum of intra- and extra-EU imports should be equal to the total import value |  |  |
| Other |  |  |  |
| Industry 2-digit | Two-digit division number according to NACE Rev. 2 |  |  |
| Industry 3-digit | Three-digit division number according to NACE Rev. 2 |  |  |
| NUTS2 | Four-digit code (combination of country and region) according to Commission Regulation (EU) 2016/2066 of 21 November 2016 amending the annexes to Regulation (EC) No 1059/2003 of the European Parliament and of the Council on the establishment of a common classification of territorial units for statistics (NUTS) |  |  |
| Number of firms in the population in a given sector and size-class | Number of firms in the total population in a given NACE 2 2digit sector and size class; size classes according to the number of employees |  |  |
| Firm's birth year | The year of the creation of the legal unit |  |  |
| Firm's exit year | The year when the firm has been deleted from the business register. |  |  |
| Foreign ownership | Dummy that equals one if more than $50 \%$ of the firm's shares are controlled by foreign owners and 0 otherwise. |  |  |
| Labor | Headcounts of the number of employees (yearly average) with employed shareholders/owners excluded | Headcounts at a certain date | Full time equivalent |
| Labor - FTE | Number of employees in full time equivalents (FTE) |  |  |
| Legal form | Categorical variable taking the values: 1 = limited liability companies and limited liability partnerships; 2 = Sole proprietorship; 3 = unlimited liability partnerships; 4 = Cooperative societies; $5=$ Non-profit making bodies; $6=$ other legal forms (e.g. nationalized firms, publicly owned firms, state or local authority monopolies); unknown = missing. |  |  |
| Public or nonprofit enterprise | Categorical variable taking the values: $1=$ more than $50 \%$ of the firm`s shares are held by the government directly or indirectly by firms/associations controlled by the government; $2=$ more than $50 \%$ of the firm's shares are held by non-profit organization(s) or indirectly by firms/associations controlled by non-profit organizations; 3 = government and non-profit organization(s) hold together more than $50 \%$ of the shares of the firm directly or indirectly; $4=$ otherwise (private firm) |  |  |
| Share of skilled labor | Share of employees having post-secondary (tertiary) education. Tertiary education is the educational level following |  |  |

| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
|  | the completion of a school providing a secondary education. It <br> includes universities as well as trade schools, colleges and <br> vocational training. |  |  |

CompNet dataset includes deflated variables created based on deflators derived from Eurostat National Accounts (nama_10_a64, nama_10_a64_p5, and prc_hicp_aind for the consumer price index). Table 23a provides a list of deflated variables and the deflators that have been used. However, for some countries in the CompNet dataset, for which data for output deflator and intermediate input deflator are not available from Eurostat, we use the output deflator and intermediate input deflator from the EUKLEMS national accounts data ${ }^{43}$. Those EUKLEMS price indices are in national currencies and had to be converted to Euro by using the official exchange rates.

- We use the output deflator and intermediate input deflator from the EUKLEMS dataset for 12 countries: Croatia, France, Italy, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, and United Kingdom.
- Switzerland and Croatia do not publish any fixed capital consumption deflator. Instead, the Eurostat gross investment deflator from at the two-digit sector level was used.
- Malta does not publish any output or intermediate input deflator. Hence, the Eurostat value-added deflator had to be used.
- All deflators were recalculated for the base year 2005.
- All deflators - except for the consumer price index - were applied at the two-digit sector level. Missing sector values had to be substituted by neighboring sectors (e.g. for the missing intermediate input deflators of sectors 11 and 12 the intermediate input deflator of sector 10 was used.)

[^27]
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Table 23: List of deflated variables

| Deflated variable | Definition | Original Deflator Used |
| :---: | :---: | :---: |
| FV13_rifa | Real intangible fixed assets | Implicit price deflator base year 2010 EUR for fixed capital consumption (=depreciation); unit PD10_EUR, indicator P51C |
| FV14_rk | Real capital | Implicit price deflator base year 2010 EUR for fixed capital consumption (=depreciation); unit PD10_EUR, indicator P51C |
| FV15_rlc | Real labor costs | Average <br> harmonized consumer price index, annual data, base year 2015 EUR; indicator CPOO, unit INX_A_AVG |
| FV16_rm | Real intermediate inputs | Implicit price Deflator in EUR base year 2010 intermediate consumption; unit PD10_EUR, indicator P2; KLEMS-only countries: II_PI intermediate inputs, price index base year 2015 (NAC), converted to EUR |
| FV17_rrev | Real revenue | Implicit Price Deflator in EUR base year 2010 output; unit PD10_EUR, indicator P1; KLEMS-only countries: GO_PI gross output, price index base year 2015 (NAC), converted to EUR. |
| FV18_rva | Real value-added | Implicit Price Deflator in EUR base year 2010 total gross value added; unit PD10_EUR, indicator B1G |
| FV19_rva_pos | Real value-added, only positive values | Implicit Price Deflator in EUR base year 2010 total gross |

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\(\left.$$
\begin{array}{|l|l|l|}\hline & & \begin{array}{l}\text { value added; unit PD10_EUR, } \\
\text { indicator B1G }\end{array} \\
\hline \text { FV29_rinvest } & \text { Real investment } & \begin{array}{l}\text { Implicit price deflator in EUR } \\
\text { base year } 2010 \text { gross fixed } \\
\text { capital formation-total fixed } \\
\text { assets; unit PD10_EUR, asset } \\
\text { N11G, indicator P51G }\end{array} \\
\hline \text { FV30_rrd } & & \begin{array}{l}\text { Implicit price deflator in EUR }\end{array} \\
& \text { Real R\&D expenditure } & \begin{array}{l}\text { base year 2010 gross fixed } \\
\text { capital formation-total fixed }\end{array}
$$ <br>

assets; unit PD10_EUR, asset\end{array}\right\}\)| N11G, indicator P51G |
| :--- |

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Table 24: Country-specific Definitions of Input Variables

| Variable / Country | BE* | HR* | CZ | DK | FI | FR | DE | HU | IT* | LV | LT | MT | NL | PL | PT | RO | SK | SI | ES | SE | CH | UK |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed assets | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 2 | 1 | 044 | 2 | 1 | 2 | 2 | N/A |
| Capital | 2 | 2 | 1 | 2 | 045 | 1 | 2 | 3 | 1 | 2 | 2 | 2 | 1 | 146 | 2 | $2^{47}$ | 2 | 2 | 1 | 2 | 2 |  |
| Intangible fixed assets | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | $1^{46}$ | 2 | 1 | 2 | 2 | 1 | 2 | 2 | N/A |
| Other fixed assets | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | $0^{48}$ | $1^{46}$ | 2 | 1 | N/A | 2 | 1 | 2 | 2 | N/A |
| Current assets | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 3 | 1 | 2 | 1 | $0{ }^{49}$ | 2 | 1 | 2 | 2 |  |
| Cash and cash equivalents | 1 | 2 | $0^{50}$ | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 2 | $2^{51}$ | N/A | 2 | 1 | 2 | 2 |  |
| Total inventories | 2 | 2 | 1 | 2 | 1 | 1 | 0 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 2 | 1 | 2 | 2 | 1 | 2 | 2 | N/A |
| Accounts receivable | 1 | 2 | 1 | 2 | 1 | 1 | 0 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 2 | 1 | 2 | 2 | 1 | 2 | 2 | N/A |
| Other current assets | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 0 | 1 | 2 | 152 | N/A | 2 | 1 | 2 | 2 |  |
| Total assets | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 2 | 153 | 2 | 2 | 1 | 2 | 2 | N/A |
| Total shareholder funds (equity) | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | $1^{46}$ | 2 | 1 | 2 | 2 | 1 | 2 | 2 | N/A |
| Non-current liabilities | 0 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 3 | $1^{46}$ | 2 | $0^{54}$ | N/A | 2 | 0 | 2 | 2 | N/A |
| Long-term debt | 0 | 2 | 1 | 2 | N/A | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | $1^{46,55}$ | 2 | N/A | N/A | 2 | 0 | 2 | 2 |  |

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| Variable / Country | BE* | HR* | CZ | DK | FI | FR | DE | HU | IT* | LV | LT | MT | NL | PL | PT | RO | SK | SI | ES | SE | CH | UK |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other non-current liabilities | 0 | 2 | 1 | 2 | N/A | 1 | 2 | N/A | 1 | 2 | 2 | 2 | $0^{56}$ | $1^{46}$ | 2 | N/A | N/A | 2 | 1 | 2 | 2 | N/A |
| Current liabilities | 0 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 3 | $1^{46}$ | 2 | 057 | N/A | 2 | 0 | 2 | 2 | N/A |
| Total debt | 0 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | $1^{46,55}$ | 2 | N/A | $0^{58}$ | 2 | 0 | 2 | 2 | N/A |
| Accounts payable | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | $1^{46}$ | 2 | 1 | 2 | 2 | 1 | 2 | 2 | N/A |
| Other current liabilities | 0 | 2 | 1 | N/A | N/A | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | $1^{46}$ | 2 | N/A | N/A | 2 | 1 | 2 | 2 | N/A |
| Gross Output | 2 | 159 | 1 | 2 | 1 | 1 | 1 | 3 | 1 | 2 | 2 | 2 | 1 | $1^{59}$ | 1 | 2 | $0^{60}$ | 1 | 1 | 1 | 2 |  |
| Labor cost | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | $0^{61}$ | 1 | 1 | 1 | 1 | 1 | 1 |  |
| Intermediate inputs | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 |  |
| Energy Input | N/A | 1 | N/A | 1 | 1 | N/A | 2 | N/A | N/A | N/A | 1 | 1 | N/A | 1 | 1 | N/A | 1 | 1 | N/A | 1 | N/A |  |
| R\&D expenditures | N/A | $1^{62}$ | N/A | N/A | N/A | N/A | 2 | N/A | N/A | 1 | N/A | 1 | N/A | $1^{63}$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Operating profit/loss (EBIT) | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | N/A |
| Interest paid and financial charges | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | N/A |
| Depreciation | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | N/A |
| Profits and losses before taxes | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | N/A | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 1 |  |
| Cash flow (from profit/loss statement) | 3 | 3 | 1 | 3 | 1 | 1 | 1 | 4 | 3 | 3 | 3 | 3 | N/A | 3 | $0^{64}$ | 3 | 3 | 1 | 3 | 3 | 2 | N/A |
| Dividends | 1 | N/A | 1 | 1 | 1 | 1 | 0 | 1 | 1 | 0 | N/A | 1 | 1 | N/A | N/A | N/A | 1 | N/A | 1 | 1 | 1 |  |

${ }^{56}$ Includes provisions.
57 Short term debt: beginning- and end-year values are averaged.
${ }^{58}$ Bank loans plus financial assistance (end of the year value).
${ }^{59}$ The variable does not include subcomponents 2 and 3 of the first-best definition, see table 23.
60 Turnover has to be valued at factor cost: gross sales revenues minus customer discounts, returns and allowances; excluding indirect taxes but including subsidies on products and production.
61 The variable is calculated with all the accounting definitions defined in the first-best definition but estimated for total headcounts equivalent to employees plus employed shareholders/owners.
${ }^{62}$ Available only since 2016.
${ }^{63}$ Available only from the F-01 survey. Smaller number of observations compared to the full database
${ }^{64}$ The variable is defined as the first-best definition except for (increase in liabilities minus decrease in liabilities).

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| Variable / Country | BE* | HR* | CZ | DK | FI | FR | DE | HU | IT* | LV | LT | MT | NL | PL | PT | RO | SK | SI | ES | SE | CH | UK |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Investment | 0 | 1 | 1 | 1 | 165 | 1 | 1 | N/A | 1 | N/A | 1 | 1 | N/A | $1^{63}$ | 1 | N/A | 1 | N/A | 1 | 1 | 1 |  |
| Effective tax rate | 1 | 1 | 1 | N/A | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | $1{ }^{66}$ | N/A | N/A | 1 | 1 | 1 | 1 | 1 | N/A |
| Export value | N/A | 1 | 1 | 2 | 1 | 1 | 1 | 1 | N/A | N/A | 2 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | N/A | 1 | N/A | N/A |
| Exports to extra-EU | N/A | N/A | 1 | N/A | $0^{67}$ | N/A | 0 | N/A | N/A | N/A | 2 | 2 | 1 | N/A | 1 | 2 | 1 | 3 | N/A | 1 | N/A | N/A |
| Exports to intra-EU | N/A | N/A | 1 | N/A | $0^{67}$ | N/A | 0 | N/A | N/A | N/A | 2 | 2 | 1 | N/A | 1 | 2 | 1 | 3 | N/A | 1 | N/A | N/A |
| Import value | N/A | 1 | 1 | 2 | 1 | N/A | 0 | N/A | N/A | N/A | 2 | 2 | 1 | $1^{63}$ | 1 | 2 | 1 | N/A | N/A | 1 | N/A | N/A |
| Imports from extraEU | N/A | N/A | 1 | N/A | $0^{67}$ | N/A | 0 | N/A | N/A | N/A | 2 | 2 | 1 | N/A | 1 | 2 | 1 | N/A | N/A | 1 | N/A | N/A |
| Imports from intraEU | N/A | N/A | 1 | N/A | $0^{67}$ | N/A | 0 | N/A | N/A | N/A | 2 | 2 | 1 | N/A | 1 | 2 | 1 | N/A | N/A | 1 | N/A | N/A |
| Industry 2-digit | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | N/A |
| Industry 3-digit | 1 | 1 | 1 | 1 | 1 | 1 |  | N/A | 1 | 1 | N/A | N/A | N/A | 1 | 1 | N/A | 1 | 1 | 1 | 1 | 1 | N/A |
| NUTS2 | N/A | 1 | 1 | 1 | 1 | 1 | 1 | 1 | N/A | 1 | 1 | 1 | N/A | 1 | 1 | 1 | 1 | 1 | N/A | 1 | 1 | N/A |
| Firm's birth year | 1 | 1 | 1 | 1 | N/A | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | N/A | N/A | 1 | 1 | 1 | 1 | 1 | N/A |  |
| Firm's exit year | 1 | 1 | N/A | 1 | N/A | 0 | 0 | 1 | 1 | N/A | 1 | 1 | 1 | N/A | N/A | N/A | 1 | N/A | 1 | 1 | N/A | N/A |
| Foreign ownership | N/A | 1 | 1 | 1 | 1 | 1 | 0 | 1 | N/A | 1 | 1 | 1 | 1 | 1 | N/A | N/A | 1 | N/A | 0 | 1 | N/A |  |
| Labor - headcounts | 3 | 1 | 1 | 2 | $1{ }^{68}$ | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | $0^{69}$ | 1 | 1 | 3 | 3 | 2 | 2 |  |
| Labor - FTE | 1 | 1 | N/A | 1 | 1 | 1 | N/A | N/A | N/A | N/A | N/A | N/A | 1 | 1 | N/A | N/A | 1 | 1 | 1 | 1 | 1 | N/A |

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| Variable / Country | BE* | HR* | CZ | DK | FI | FR | DE | HU | 1T* | LV | LT | MT | NL | PL | PT | RO | SK | SI | ES | SE | CH | UK |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Legal form | 1 | 1 | 1 | 1 | 1 | N/A | 0 | 1 | 1 | 1 | 1 | 1 | N/A | N/A | 1 | N/A | 1 | N/A | 1 | 1 | N/A |  |
| Public or non-profit enterprise | N/A | 1 | 1 | N/A | 1 | N/A | 0 | 1 | N/A | N/A | 1 | N/A | 1 | 1 | N/A | N/A | 1 | N/A | N/A | 1 | N/A |  |
| Share of skilled labor | N/A | N/A | N/A | N/A | 070 | N/A | 0 | 2 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 1 | N/A | N/A |

Notes: 1: "first-best definition" according to Table 21-2: "second-best definition" - 3: "third-best definition"71 - 0: "definition available, but other definition than in table 21 - N/A: "not available."
a Second best definition (2) for manufacturing sectors

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### 5.4.6 List of Macro Sectors and Industries

Table 25: List of Macro-Sectors and Industries Included in the $9^{\text {th }}$ Vintage


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| NACE | Macro- |  | Industry |  |
| :---: | :---: | :---: | :---: | :---: |
| Rev. 2 | sector in | Description | in | Description |
| Section | CompNet |  | CompNet |  |
|  |  |  | 79 | Travel agency, tour operator and other reservation service and related activities |
| N |  |  | 80 | Security and investigation activities |
|  |  |  | 81 | Services to buildings and landscape activities |
|  |  |  | 82 | Office administrative, office support and other business support activities |

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Table 26: Categorization of industries by technological intensity

| Aggregation | Category | 2-digit industries in CompNet |
| :---: | :---: | :---: |
| Aggregation within Manufacturing sector | High-technology industries | 21: Manufacture of basic pharmaceutical products and pharmaceutical preparations 26: Manufacture of computer, electronic and optical products |
|  | Medium-high-technology industries | 20: Manufacture of chemicals and chemical products <br> 27: Manufacture of electrical equipment <br> 28: Manufacture of machinery and equipment <br> 29: Manufacture of motor vehicles, trailers and semitrailers <br> 30: Manufacture of other transport equipment |
|  | Medium-low-technology industries | 22: Manufacture of rubber and plastic products <br> 23: Manufacture of other nonmetallic mineral products <br> 24: Manufacture of basic metals <br> 25: Manufacture of fabricated metal products, except machinery and equipment <br> 33: Repair and installation of machinery and equipment |
|  | Low technology industries | 10: Manufacture of food products <br> 11: Manufacture of beverages <br> 12: Manufacture of tobacco products <br> 13: Manufacture of textiles <br> 14: Manufacture of wearing apparel <br> 15: Manufacture of leather and related products <br> 16: Manufacture of wood and of products of wood and cork, except furniture <br> 17: Manufacture of paper and paper products |

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|  |  | 18: Printing and reproduction of recorded media <br> 31: Manufacture of furniture <br> 32: Other manufacturing |
| :---: | :---: | :---: |
| Aggregation within service sectors | Knowledge-intensive services | 50: Water transport <br> 51: Air transport <br> 58: Publishing activities <br> 59: Motion picture, video and television program production, sound recording and music publishing 60: Programming and broadcasting activities <br> 61: Telecommunications <br> 62: Computer programming, consultancy and related activities 63: Information service activities 69: Legal and accounting activities 70: Activities of head offices; management consultancy activities 71: Architectural and engineering activities; technical testing and analysis <br> 72: Scientific research and development <br> 73: Advertising and market research <br> 74: Other professional, scientific and technical activities <br> 75: Veterinary activities <br> 78: Employment activities <br> 80: Security and investigation activities |
|  | Less knowledge-intensive services | 45: Wholesale and retail trade and repair of motor vehicles and motorcycles <br> 46: Wholesale trade, except of motor vehicles and motorcycles <br> 47: Retail trade, except of motor vehicles and motorcycles <br> 49: Land transport and transport via pipelines <br> 52: Warehousing and support activities for transportation |

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|  |  | 53: Postal and courier activities <br> 55: Accommodation <br> 56: Food and beverage service activities <br> 68: Real estate activities <br> 77: Rental and leasing activities <br> 79: Travel agency, tour operator and other reservation service and related activities <br> 81: Services to buildings and landscape activities <br> 82: Office administrative, office support and other business support activities |
| :---: | :---: | :---: |

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[^0]:    ${ }^{1}$ https://www.comp-net.org/data/

[^1]:    ${ }^{2}$ The expressions "indicators" and "variables" are in many occasions used interchangeably. Especially with respect to naming conventions we do not distinguish between variables and indicators. However, in some specific cases indicators refer to more complex variables following certain assumptions or requiring more demanding calculations.

[^2]:    ${ }^{3}$ These thresholds may vary across countries. For example, in Poland, only firms with more than 10 employees, and in Slovakia firms with 20 employees report detailed accountings.

[^3]:    ${ }^{1}$ France: all firms sample covers the period 2008-2020.
    ${ }^{2}$ Germany: Only weighted version is available.
    ${ }^{3}$ Germany: Macro-sector coverage: Manufacturing (2001-2018), Wholesale and Retail Trade and Accommodation and Food Service Activities (2005-2018), other macro-sectors (2003-2018).
    ${ }^{4}$ Malta: The macro-sector: Real Estate Activities in the 20e sample covers the period 2017-2020.
    ${ }^{5}$ Portugal: A significant number of indicators could not be calculated for the period 2004-2009.
    ${ }^{6}$ United Kingdom: Only weighted version is available.

[^4]:    ${ }^{4}$ The small number of firms in sector 19 ("Manufacture of coke and refined petroleum products") makes it incompatible with the confidentiality/disclosure rules that apply to the CompNet dataset.
    ${ }^{5}$ The Netherlands is an exception because financial data could be provided only at the firm group level instead of the unconsolidated firm-level.
    ${ }^{6}$ Corresponding to NACE Rev. 2 sections.
    ${ }^{7}$ Corresponding to 2 -digit NACE Rev. 2 sectors.
    ${ }^{8}$ Corresponding to basic regions for the application of regional policies based on the Nomenclature of Territorial Units for Statistics (NUTS).
    ${ }^{9}$ This dimension indicates how old the firm is.

[^5]:    ${ }^{10}$ In addition, Belgium, Italy, and Spain use the NUTS 3 classification instead. In the case of Latvia and Malta, the NUTS 1 (the whole country) and the NUTS 2 classification are identical for all years. Furthermore, for Lithuania, the NUTS 2 classification has been identical with the national level until the fourth revision (NUTS 2016) and therefore a specific NUTS 2 classification is available only for the years 2017-2020.
    ${ }^{11}$ This concerns the TFP variables with codes PEb0 - PEb2, PEb4 - PEb5, and PEj0 - PEj3 (cf. Table 14).
    ${ }^{12}$ https://ec.europa.eu/eurostat/cache/metadata/EN/htec esms.htm

[^6]:    ${ }^{13}$ The .dta files are compatible with Stata version 13 or higher. In addition, many statistical software packages like RStudio are capable of importing Stata files to other statistical software.

[^7]:    ${ }^{14}$ For this reason, the independent distributions of included variables in the descriptive statistics are called unconditionals.
    ${ }^{15}$ The weighted joint distributions describe the population of firms reliably only if the sample is a random sample within the respective weight-dimension (i.e. size-class year 2-digit industry). This is the case if the weighting strata and collection scheme of the underlying firm surveys are in line.
    ${ }^{16}$ This ensures within-group consistency while maximizing the number of available observations in each group.
    ${ }^{17}$ In theory, the weighted conditional distributions would be comparable across groups. In practice, the group samples are not random samples, and can include only those firms that have complete observations.

[^8]:    ${ }^{18}$ Group "pairs" like input-input would be similarly redundant and thus do not exist.

[^9]:    ${ }^{19}$ The file containing this joint distribution is jd_inp_country_20e_weighted.dta.

[^10]:    ${ }^{20}$ See Section 5.2 Detailed Variable Overview, where the names of the new variables (column "Variable Name") which were assigned new identification codes are in bold.

[^11]:    ${ }^{21}$ They are not necessarily unique compared to vintages older than the $8^{\text {th }}$ vintage.

[^12]:    ${ }^{7}$ Estimates are defined as any variable which is based on a production function
    ${ }^{8}$ Defined as a continuous number that represents an amount

[^13]:    ${ }^{22}$ The decomposition data files are part of the "Descriptives" data files and denoted by "fhk/op_decomp_ dimension_sample_[un]weighted.dta." See section 2.2 for details about the structure of the CompNet dataset and the naming convention of the data files.

[^14]:    ${ }^{23}$ This should not be confused with the general weighting procedure that is applied to all indicators. See section 5.4.3 in the appendix.

[^15]:    ${ }^{24}$ For more details see Section 2.1

[^16]:    ${ }^{25}$ This only applies to the weighted datasets. The unweighted datasets deliver statistics on the sample. For more information on the weighting procedure see Section 5.4.3.

[^17]:    26 "The enterprise is the smallest combination of legal units that is an organizational unit producing goods or services, which benefits from a certain degree of autonomy in decision-making, especially for the allocation of its current resources. An enterprise carries out one or more activities at one or more locations. An enterprise may be a sole legal unit." ‘Council Regulation (EEC) 696/93' (1993).
    ${ }^{27}$ See appendix Section 5.4.4
    ${ }^{28}$ For an assessment, see the CompNet cross-country comparability report (2018).
    ${ }^{29}$ We use the weighted 20 -e sample. The file used is unconditional_mac_sector_20e_weighted.dta.

[^18]:    ${ }^{30}$ The macro-sector 7-Real estate activities is covered. However, the observations are missing for the years 20162021.
    ${ }^{31}$ For further country-specific information please see https://www.comp-net.org/eu-technical-support-instrument-tsi/visualization/
    ${ }^{32}$ See Table 23.

[^19]:    ${ }^{33}$ See Table 22 for country-specific data sources.
    ${ }^{34}$ SBS survey is one of the data sources in Sweden. See Table 22.

[^20]:    ${ }^{35}$ Total costs are computed as the sum of the expenditures in the input variables mentioned above, i.e. fixed assets, labor and intermediate inputs.

[^21]:    ${ }^{36}$ High growth firms are defined as firms with a three-year employment growth rate $20 \%$ or more.

[^22]:    ${ }^{37}$ The SAFE is conducted by the European Central Bank (ECB) jointly with the European Commission twice per year. The survey intends to assess the financial conditions of firms in the euro area (the survey is also conducted for some non-euro area countries). It defines a firm as credit constrained if: the firm reports loan applications which were rejected; the firm reports loan applications for which only a limited amount was granted; the firm reports loan applications which were rejected by the firms because the borrowing costs were too high; the firm did not apply for a loan for fear of rejection (i.e. discouraged borrowers).

[^23]:    ${ }^{38}$ We rely on the intermediate input decision of the firms, since we are aware that different degrees of (in)flexibility of labor inputs across different countries might cause biased estimations of the markup parameters (for details please see De Loecker and Warzynski (2012) and De Loecker, Goldberg, Khandelwal, and Pavcnik (2016).

[^24]:    ${ }^{39}$ The Stata command summarize with option "aweights" is applied. For further details, please refer to summarize documentation. One has to take into account that "aweights" is not, strictly speaking, correct. However, according to Stata's resources and support (FAQs), they produce the correct population variance, mean, and percentiles. This allows using sum though "pweights" are not available.
    ${ }^{40}$ By definition $V$ should be equal to $\sum$ firms $s_{t y z}$ if $m_{y z}>0$. However, this is only true at the country-, macro-sector- and macro-sector size class level. At the NUTS2 level as well as the two-digit sector level this would only hold in case of a perfect random sample, e.g. the firms of a certain macro-sector are equally distributed across its two-digit sectors.

[^25]:    ${ }^{41}$ Sample composition changed in 2017 and 2018

[^26]:    ${ }^{42}$ See section 3.3.2.

[^27]:    ${ }^{43}$ The EUKLEMS data can be downloaded here https://euklems-intanprod-Ilee.luiss.it/download/ .

[^28]:    ${ }^{44}$ Tangible fixed assets plus intangible fixed assets (end of the year value).
    ${ }^{45}$ Tangible fixed assets (yearly average).
    ${ }^{46}$ Available only from the SP survey. Smaller number of observations compared to the full database.
    ${ }^{47}$ Tangible fixed assets: beginning- and end-year values are averaged.
    ${ }^{48}$ The value of the participation in the capital of other companies plus the total of receivables and investments with a (remaining) term of more than one year.
    ${ }^{49}$ Total assets minus total fixed assets (end of the year value).
    ${ }^{50}$ Cash plus bank accounts only (yearly average).
    ${ }^{51}$ Includes cash: beginning- and end-year values are averaged.
    ${ }^{52}$ Calculated as total current assets minus accounts receivable minus total inventories.
    ${ }^{53}$ Calculated as total fixed assets plus current assets.
    ${ }^{54}$ Long-term debt: beginning- and end-year values are averaged.
    ${ }_{55}$ Prior to 2011, the variable covered only loans without bonds. Since 2011, the variable covers all components of the first-best definition.

[^29]:    65 Intangible investments are more heavily imputed.
    ${ }^{66}$ Computed based on raw data. Negative values (such as paying income tax when having negative profit) were set to zero.
    ${ }^{67}$ Based on time-inconsistent EU definition (yearly changes).
    ${ }^{68}$ There is a break in 2006.
    ${ }^{69}$ Headcounts (employees plus employed shareholders/owners) at the end of calendar year.

