"Politics in Financial Intermediation: Evidence from Brazil"

Thorsten Beck (EUI), Matias Ossandon Busch (CEMLA) Paul Pelzl (NHH), Steven Poelhekke (Vrije)

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What the paper is about

 Focus: How do banks re-allocate resource-endowment-driven liquidity from resource-rich to resource-poor regions? Is there a role for political incentives?

• <u>Data</u>:

- Banking data from Brazil at *bank x municipality x year* level for the years 2001-2022.
- Merged with initial (2000) natural resource endowments at municipality level and their prices over time (indexed)
- Merged with local election data over the sample period

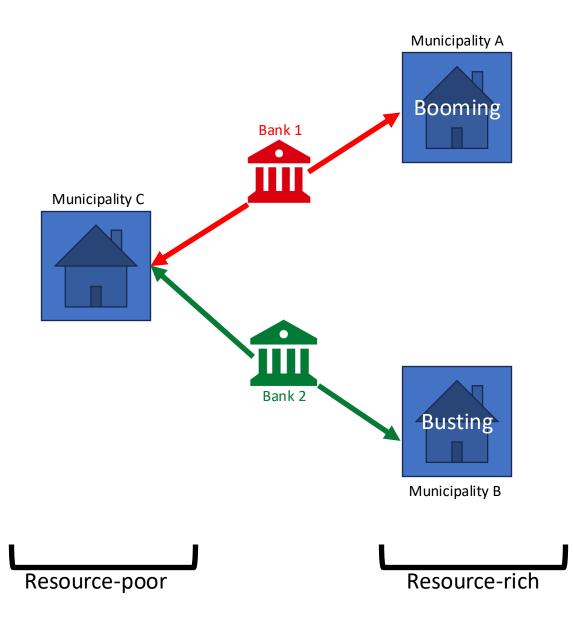
• <u>Results</u>:

- 1. Banks exposed to resource booms experience an increase in their deposit levels in general.
- 2. Banks exposed to resource booms experience an increase in their credit levels in both resource-rich and resource-poor municipalities.
- 3. State-banks exposed to resource booms give relatively more credit in municipalities politically aligned with the President's coalition.
- 4. "Political lending" effects seem to be driven by electorally popular and left-wing allies but not by electoral timing incentives.

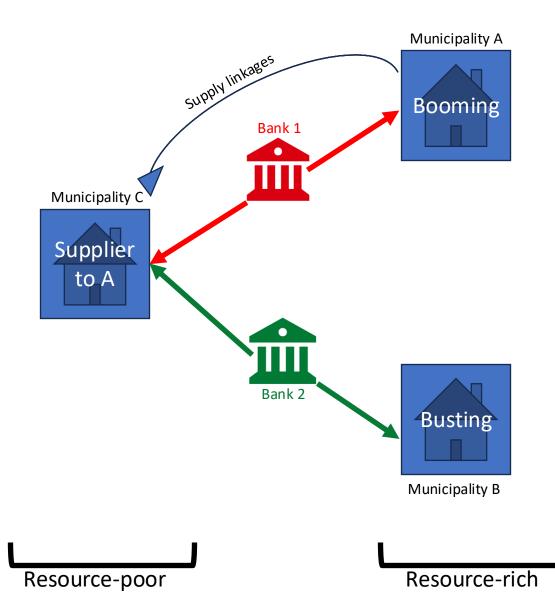
First impression

- Very nice idea: to merge the liquidity windfall literature with the political finance
- Results are supportive of political favoritism
 - I buy the main result; though mechanism needs further investigation

Comment 1: Bank specialization & supply linkages

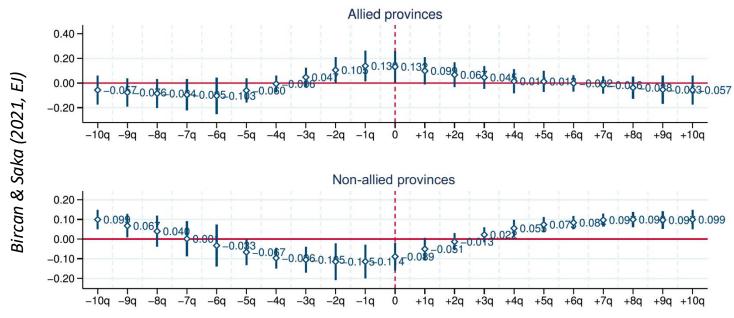


Comment 1: Bank specialization & supply linkages



- Assuming bank specialisation in sectors/geographies, bank-specific loan demand might confound the results.
- Existing robustness checks are not convincing.
- <u>Cheap suggestion</u>: Check for ex-ante bank-municipality specialisation interacted with the resource boom exposure.
- <u>Serious suggestion</u>: Find more data to link sectors, banks and municipalities and explicitly control for this channel.

Comment 2: Lack of electoral incentives



- Bircan & Saka (2021 EJ): Dynamic effects of electoral lending in Turkey
- This paper:
 - No electoral time variation in extra lending of state-banks to allied municipalities
 - Smaller effects for allied municipalities that were narrowly won (i.e., competitive races)
- Nice for contribution ☺ but not so good for the political narrative ☺
- Questions:
 - Do Brazilian politicians not use banks for electoral purposes? (but Carvalho, 2014, JF?)
 - What is the mechanism then if this additional lending is not used for electoral purposes?
 - **Suggestion**: If the dynamic effects are not so important, why not try RDD to push causality?

Comment 3: Mechanism (more general)

- <u>Main mechanism</u>: "For these and other banks that are majority-owned by the central government, the CEO and the board of directors are traditionally appointed by the president. This opens the door for substantial political influence on lending decisions."
- Questions:
 - What is the mechanism through which provincial (state) government and their banks will support the President's allies?
 - Why does it <u>not</u> matter if the ally is from President's party or from a different party in President's coalition? (Anecdotally this would matter big time in Turkey – AKP vs. MHP)
 - What drives left-wing > right-wing > centrists = 0 ?
- **<u>Suggestion</u>**: Drop the provincial state-banks from the baseline sample.
 - A robustness check shows larger effects, which favours the mechanism above.

Minor Comments

- Can you re-run the deposit results with resource-rich and resourcepoor sub-samples?
 - If the results are really being driven by the former, it would be in line with your argument.
- Could foreign private banks be a better counterfactual?
 - Less likely to bow in front of the President?
- How do the results change if you only keep banks that have some exposure to resource booms (41 or 45)?
 - Current sample includes banks who never get exposed to resource booms.
- *Bank x Time FEs* for the estimation with triple-interaction?
 - Significance not important but nice to see how coefficient size changes.
- Economic size of the "political lending": 1/10 of the baseline effect.
 - Needs more discussion.



- Very interesting paper with a novel idea and dataset
- Can contribute more to the literature if it can sufficiently differentiate itself from the previous papers while still convincingly explaining the mechanism
- Looking forward to reading the next version \bigcirc